

BANKS IN WESTERN MASS.

RANKED BY TOTAL ASSETS (DOLLARS IN THOUSANDS)

	INSTITUTION	ASSETS	DEPOSITS	NET INCOME	NET LOANS	PRESIDENT/CEO
1	BANK OF AMERICA NA www.bankofamerica.com	\$2,144,316,000	\$1,197,259,000	\$15,888,000	903,001,000	Brian Moynihan
2	SANTANDER BANK www.santander.com	1,340,260,000	683,122,000	7,888,000	790,848,000	Scott Powell
3	TD BANK NA www.tdbank.com	1,104,400,000	695,600,000	1,862,000	544,300,000	Mike Pedersen
4	RBS CITIZENS NA www.citizensbank.com	106,947,600	74,343,285	350,805	77,226,689	Ellen Alemany
5	FIRST NIAGARA BANK NA www.firstniagara.com	39,418,193	28,799,000	172,877	23,769,000	Gary Crosby
6	PEOPLE'S UNITED BANK www.peoples.com	36,739,982	27,454,509	123,962	27,436,902	John Barnes
7	WEBSTER BANK www.websterbank.com	23,616,816	17,566,006	109,419	14,672,962	James Smith
8	BERKSHIRE BANK www.berkshirebank.com	7,504,005	5,379,939	21,864	5,295,931	Michael Daly
9	UNITED BANK www.bankatunited.com	5,676,794	4,240,402	29,124	4,077,479	William Crawford IV
10	FARMINGTON BANK www.farmingtonbankct.com	2,623,585	1,908,957	6,625	2,276,227	John Patrick Jr.
11	PEOPLESBANK www.bankatpeoples.com	2,010,466	1,636,448	5,241	1,345,360	Thomas Senecal
12	EASTHAMPTON SAVINGS BANK www.banesb.com	1,381,469	1,183,670	4,636	912,599	Matthew Sosik
13	COUNTRY BANK FOR SAVINGS www.countrybank.com	1,369,805	979,438	3,118	941,067	Paul Scully
14	WESTFIELD BANK * www.westfieldbank.com	1,360,113	898,618	3,125	751,087	James Hagan
15	FLORENCE BANK www.florencebank.com	1,119,000	943,000	3,184	858,000	John Heaps
16	SALISBURY BANK & TRUST CO. www.salisburybank.com	860,851	729,524	4,494	678,025	Richard Cantele Jr.
17	MOUNTAIN ONE BANK www.mountainone.com	819,809	265,321	1,271	278,264	Robert Fraser
18	GREENFIELD SAVINGS BANK www.greenfieldsavings.com	717,553	522,531	2,892	546,568	John Howland
19	CHICOPEE SAVINGS BANK * www.chicopeesavings.com	670,931	497,619	1,108	566,888	William Wagner
20	GREENFIELD CO-OP BANK www.greenfieldcoopbank.com	529,505	445,869	303	325,308	Michael Tucker
21	SOUTHBRIDGE SAVINGS www.southbridgesavingsbank.com	491,275	366,650	504	408,607	Todd Tallman

* Westfield Bank acquired Chicopee Savings Bank in 2016. Numbers reflect pre-merge figures.

Continued on page 28 >>

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RANKED BY TOTAL ASSETS (DOLLARS IN THOUSANDS)

>> Continued
from page 27

	INSTITUTION	ASSETS	DEPOSITS	NET INCOME	NET LOANS	PRESIDENT/CEO
22	ADMIRALS BANK www.admiralsbank.com	460,878	402,114	-2,283	372,840	Nicholas Lazares
23	ADAMS COMMUNITY BANK www.adamscooperative.com	403,328	325,087	368	337,051	Charles O'Brien
24	LEE BANK www.leebank.com	306,502	212,094	579	251,400	Charles Leach III
25	MONSON SAVINGS BANK www.monsonsavings.com	295,869	257,831	1,098	216,776	Steven Lowell
26	NORTH BROOKFIELD SAVINGS BANK www.northbrookfieldsavingsbank.com	269,318	210,082	716	161,981	Donna Boulanger
27	PITTSFIELD CO-OP BANK www.pittsfield-coop.com	267,309	197,017	1,229	194,846	J. Jay Anderson
28	COMMUNITY BANK www.communitybankna.com	162,404	142,624	2	145,566	M. Dale Janes
29	LENOX NB www.lenoxnb.com	66,613	58,143	16	23,408	Paul Merlino