

SPONSORED BY

Zasco Productions

www.zasco.com

AUDIO-VISUAL/MULTIMEDIA COS.

Ranked by Number of Employees

	COMPANY	NUMBER OF EMPLOYEES	DESCRIPTION OF SERVICES	CONTACT
1	VALLEY COMMUNICATIONS SYSTEMS INC. 20 1st Ave., Chicopee, MA 01020 (413) 592-4136; Fax: (413) 592-4682 www.valleycommunications.com	100	Telephone systems; videoconferencing; projectors; security; cable TV; sound; clocks, bells, and intercoms; SMART Board training; SMART classroom systems	Bob Tremble
2	WASSMANN AUDIO VIDEO 92 State Road, Whately, MA 01093 (800) 286-9744; Fax: (413) 665-3732 www.wassmannav.com	18	Design and install audio, video, and multimedia computer projection systems and equipment for higher-education facilities and businesses of all sizes	Peter Nelson
3	VERITECH CORPORATION 168 Denslow Road, East Longmeadow, MA 01028 (413) 525-3368; Fax: (413) 525-7449 www.veritechmedia.com	14	Design and produce videos, CDs, DVDs, high-bandwidth programs for Internet/intranet, and Web sites that help companies train, sell, and communicate information about their products and services; inform and educate attendees in museums, trade shows, and learning centers; studio rentals	Dave Sweeney
4	AFTER HOURS DJ SERVICE 1310 Russell Road, Westfield, MA 01085 (800) 782-3033; Fax: (413) 642-0888 www.afterhoursdj.net	13	Audio and video rental for corporate and private events; LED lighting design	Rob Alberti
4	ZASCO PRODUCTIONS LLC 340 McKinstry Ave., Suite 400, Chicopee, MA 01013 (413) 534-6677; Fax: (413) 534-0536 www.zasco.com	13	Video, audio, lighting, and production services for live events, conferences, trade shows, concerts, theatrical performances, and broadcasts; create video, DVD, and interactive multimedia productions for corporate, educational, government, broadcast, and non-profit organizations; extensive equipment inventory	Michael Zaskey
6	PENFIELD PRODUCTIONS 35 Springfield St., Agawam, MA 01001 (413) 786-4454; Fax: (413) 789-4240 www.penfieldprod.com	8	Producers of HD and SD video and interactive media; broadcast commercial production, marketing CDs and DVDs; corporate image; training and internal communications	John Shanahan
7	THEATRIX INC. 636 Daniel Shays Highway, Belchertown, MA 01007 (413) 323-7803; Fax: (413) 323-7805 www.theatrix.net	7	Sales, rentals, installation; full production contracting and consulting for lighting, sound, staging, video, curtain softgoods, rigging, and theater supplies; ETC warranty service; WYSIWYG on-site visualization studio and training; Martin intelligent lights; Meyer audio; daily rentals; full touring packages available	Bruce Wallace
8	ATC AUDIO 89 Myron St., West Springfield, MA 01089 (413) 781-2327 www.atcaudio.com	6	Audio, video, and lighting sales, rentals, and installation; system design, speaker repair, production assistance, and environmental noise analysis; authorized reseller for audio, video, and lighting; specializing in foreground and background music systems; small- and large-format sound reinforcement systems; recording and production studios; control systems	Tony Caliento
8	DEL PADRE DIGITAL 15 Benton Dr., East Longmeadow, MA 01028 (413) 525-6400; Fax: (413) 525-4720 www.delpadre.com	6	High-impact Web design; high-definition, cinematic-style video production, including 35mm cinema lens adapter and variable frame rate acquisition; motion graphics; 3D animation and interactive CD-ROM applications; Red1 camera technology for producing motion-picture-quality digital film; clients include LEGO, BAE Systems, and NASA	Mark Archer
8	JX2 PRODUCTIONS P.O. Box 903, Agawam, MA 01001 (866) 509-0268; www.jx2productions.com	6	DJ services; weddings; event management; staging and lighting; karaoke; photo; video; virtual-reality games; equipment rentals	Andrew Jensen
8	PAUL HAKE PRODUCTIONS LLC 277 Main St., 3rd floor, Greenfield, MA 01301 (413) 303-9230; Fax: (413) 303-9052 www.paulhake.com	6	Interactive multimedia production; DVD production; television commercials; dynamic media applications for the Web; online video-game development	Paul Hake
12	HORGAN ASSOCIATES 252 Westerly Circle, Ludlow, MA 01056 (413) 348-0705	5	Full-service marketing firms that provides public relations, local and national media campaigns, and television, radio, print, and Internet marketing; clients include Tim Cahill, MOSES, City of Springfield, Cambridge Credit	David Horgan
13	KRA MEDIA 6 University Dr., Suite 227-200, Amherst, MA 01002 (413) 256-4654; Fax: (413) 253-2538	4	Advertising; branding; graphic design; video production; multimedia; Web site design; public relations; political consulting and campaigns; direct marketing and direct mail	Ken Richards
13	RSERRENHO 27 Loveland Road, North Granby, CT 06060 (860) 985-8868; www.rserrenho.com	4	Video productions; documentaries; meeting staging and planning	Ric Serrenho
15	DELISO VIDEOCONFERENCING CENTER 1 Federal St., Bldg. 101R, Springfield, MA 01105 (413) 755-6124; Fax: (413) 755-6101 www.delisovideoconferencing.com	3	Videoconferencing; audio conferencing; teleconferencing; multimedia, wireless computer lab; media production services; over 2,000 square feet offering affordable, state-of-the-art technology ensuring effective communication	John Reynolds

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15	PIVOT MEDIA INC. 30 Main St., Florence, MA 01062 (413) 584-5302; Fax: (413) 586-0538 www.pivotmedia.com	3	Full-service digital-imaging studio featuring high-resolution scanning, direct digital photography, retouching and Web, CMYK file conversion; specialties include pre-press services including CMYK conversion for all types of print projects; digital archiving of picture collections large or small; fine art and banner printing; video and podcast production	Jim Gipe
15	RLM PRODUCTIONS 34 Front St., Indian Orchard, MA 01151 (888) 733-4756 www.rlmproduction.com	3	Video production, graphic design and printing; Web design	Rich Morganstern
15	T-BO PRODUCTIONS 11 Pleasant St., West Springfield, MA 01089 (413) 788-4027; Fax: (413) 726-2940 www.tboproductions.com	3	Complete video production, including interactive DVD authoring; on-location video production; video-editing services; film/photo transfer; CD/DVD duplication and on-disc printing; event video production; corporate training video production; television commercial production	Chris Thibault
19	ROTARY RECORDS INC. 732 Elm St., West Springfield, MA 01089 (413) 626-6688 www.rotaryrecords.com	2	Audio recording services specializing in corporate training, toy, and game sound design; audio for video post-production; and jazz, rock, and pop music production in new, acoustically excellent rooms located in a 200-year-old church	Warren Amerman
20	POSITRONIC DESIGN 903 Dwight St., Holyoke, MA 01040 (413) 587-0011 or (413) 532-6440; Fax: (413) 280-0554 www.positronicdesign.com	1	Full-service graphic design and printing services; Web site development; E-commerce; hosting; search engine optimization; Flash; animation; database programming; 3D animation; music and video distribution	David Caputo
20	TEN MINUTE MEDIA 16 Main St., South Hadley, MA 01075 (646) 435-1103; Fax: (212) 401-4331 www.tenminutemedia.com	1	Design, branding, Web site development, new media	Brendan Ciecko
22	ACT NOW! INC. – EMPOWERMENT THROUGH IMPROVISED MOVIE MAKING 409 Main St., Suite 211, Amherst, MA 01002 (413) 256-3471 www.actnow-online.org	N/A	Team building through an instant, original, improvised moviemaking method called MOVIXperience; beneficial for youth, young adults, employees, sports teams, seniors, other groups; customized programs for schools, agencies, camps, and companies; training and certification in method; curricular resources; licensing of method to organizations	Nancy Fletcher