

COMMERCIAL REAL ESTATE MANAGERS

Ranked by Square Feet of Property Managed in Western Mass.

	COMPANY	SQ. FT. MANAGED IN W.MASS.	SQ. FT. MANAGED IN THE U.S.	% OFFICE/ RETAIL/INDUSTRIAL	SIGNIFICANT W.MASS. PROPERTIES MANAGED	CHIEF EXECUTIVE/ WEB SITE
1	APPLETON CORP. 57 Suffolk St., Suite 200, Holyoke, MA 01040 (413) 536-8048; Fax: (413) 534-8344	3.3 million	3.3 million	28%; 11%; 10% (51% residential)	STCC Technology Park; Mass. Ventures Center; Holyoke Crossing	Paul Stelzer www.appletoncorp.net
2	COLEBROOK REALTY SERVICES INC. 1441 Main St., Springfield, MA 01103 (413) 781-0066; Fax: (413) 732-8124	1.8 million	1.8 million	75%; 10%; 15%	Banknorth Center; 330 Whitney Ave., Holyoke; 280 Chestnut St., Springfield	B. John Dill www.colebrookrealty.com
3	NAI SAMUEL D. PLOTKIN & ASSOC. 41 Taylor St., Springfield, MA 01103 (413) 781-8000; Fax: (413) 781-2100	1.5 million	7 million	50%; 35%; 10% (5% residential)	State Office Building; Registry of Motor Vehicles Building; Priority Mail Processing Center; Former Federal Building; Sovereign Bank Building	Evan Plotkin www.sdplotkin.com
4	DEVELOPMENT ASSOCIATES 630 Silver St., Agawam, MA 01001 (413) 789-3720; Fax: (413) 786-2450	1.2 million	1.4 million	20%; 5%; 75%	Greenfield Corporate Center; Convergent Lasers; Silver Street Business Center; Agawam Crossing	Ken Vincunas www.devassociates.com
5	HAMPSHIRE PROPERTY MGMT. GROUP 150 Main St., P.O. Box 686, Northampton, MA 01060 (413) 582-9970; Fax: (413) 582-9973	350,000	350,000	25%; 75%; 0%	Thornes Marketplace; Canal Place; Fitzwilly's Building; Old School Commons	Rich Madowitz Russ Jopson www.hpmgnoho.com
6	COYOTE REALTY INC. 7 Mosher St., West Springfield, MA 01089 (413) 733-3780; Fax: (413) 526-9950	300,000	300,000	30%; 70%; 0%	Coyotes Den Self Storage; Community Shops; Village Shops; Elm Street Shops, West Springfield	Jay LeFebvre
7	ATLANTIC CAPITAL INVESTORS INC. 3640 Main St., P.O. Box 70057, Springfield, MA 01107 (413) 552-3704; Fax: (413) 420-0560	250,000	250,000	71%; 13%; 16%	3500-3640 Main St. Medical Complex, Springfield; Millitech Building, Northampton	Mark Benoit
8	AUTUMN MANAGEMENT 181 Northampton St., Easthampton, MA 01027 (413) 527-1580; Fax: (413) 527-5000	205,000	205,000	46%; 24%; 26%	Liberty Commons, Easthampton; Pioneer Commons, Easthampton; Red Rock Shops, Southampton; 137-141 Damon Road, Northampton	David Boyle www.autumnproperties.net
9	MEREDITH MANAGEMENT CORP. 130 Maple St., Suite 241, Springfield, MA 01103 (413) 788-8066; Fax: (413) 788-7522	200,000	3 million	10%; 0%; 0% (90% residential)	110-120-130 Maple St., Springfield	Jerry Belair www.meredithmanagement.com
10	SHR TRUST 248 Old Lyman Road, South Hadley, MA 01075 (413) 538-8275; Fax: (413) 532-8050	150,000+	150,000+	0%; 0%; 100% (includes non-profits)	Ingleside Professional Center; Pace School, West Springfield; 494 Appleton St., Holyoke	Michael Ciolek www.shrtrust.com

* Did not disclose