

SPONSORED BY

**First American Insurance**

www.faiagency.com

# INSURANCE AGENCIES

Ranked by Number of Agents

	COMPANY	PHONE/FAX	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICER(S) / WEB SITE
1	<b>CHARTER OAK INSURANCE &amp; FINANCIAL SERVICES CO.</b> 330 Whitney Ave., Suite 600, Holyoke, MA 01040	(413) 539-2000 (413) 539-2300	200 / 250	6	Comm., Personal, Life, Emp. Benefits, Investments	Peter Novak, General Agent www.charteroakinsurance.com
2	<b>NORTHWESTERN MUTUAL FINANCIAL NETWORK/ THE ZUZOLO GROUP</b> 29 South Main St., West Hartford, CT 06107 (Local offices in Greenfield, Northampton, Springfield)	(413) 748-6000 (413) 788-5796	125 / 124	3	Personal, Life, Emp. Benefits	Kathleen Kane, Managing Director www.nmfn.com
3	<b>BERKSHIRE INSURANCE GROUP INC.</b> 138 Longmeadow St., Longmeadow, MA 01106 (Local offices in Greenfield, South Deerfield, Shelburne Falls, Westfield, Great Barrington, Stockbridge, Pittsfield, and Dalton)	(413) 935-1200 (413) 567-5300	61 / 97	10	Comm., Personal, Life, Emp. Benefits	David Farrell, Exec. Vice President www.berkshireinsurancegroup.com
4	<b>NEW ENGLAND FINANCIAL GROUP, LLC</b> 17 North Main St., West Hartford, CT 06107 (local offices in East Longmeadow, Pittsfield, and Florence)	(860) 521-2250 (860) 521-2214	48 / 72	5	Personal, Annuity Investments, Life, Disability	James Marlor Jr., Managing Director www.nefghartford.com
5	<b>TD INSURANCE</b> 123 Interstate Dr., West Springfield, MA 01089	(800) 688-7256 (413) 733-7722	44 / 80	1	Comm., Personal, Emp. Benefits	Vince Daboul, Exec. Vice President www.tdbanknorthinsurance.com
6	<b>FIELDDEDDY INSURANCE</b> 96 Shaker Road, P.O. Box 709, East Longmeadow, MA 01028	(413) 733-3131 (413) 733-3191	42 / 76	5	Comm., Emp. Benefits, Surety, Personal, Life	Samuel Hamner, President www.fielddeddy.com
7	<b>INSURANCE CENTER OF NEW ENGLAND</b> 246 Park St., West Springfield, MA 01089	(413) 781-2410 (413) 731-9539	35 / 65	4	Comm., Personal, Emp. Benefits	Dean Florian, President www.icnegroup.com
8	<b>THE DOWD INSURANCE AGENCIES</b> P.O. Box 10300, 14 Bobala Road, Holyoke, MA 01041	(413) 538-7444 (413) 536-6020	30 / 43	3	Comm., Personal, Life	Robert Gilbert Jr., President www.dowd.com
8	<b>METLIFE</b> 330 Whitney Ave., Suite 305, Holyoke, MA 01040	(800) 737-1059 (413) 536-2873	30 / 34	2	Personal, Life, Investments, Long-term Care	Joseph Scalia, Agency Director www.metlife.com
10	<b>AXIA GROUP</b> 73 Market Place, Springfield, MA 01103	(413) 205-2942 (413) 886-0190	25 / 30	6	Comm., Personal, Life, Pet	Michael Long, CEO www.axiagroup.net
11	<b>GAUDREAU GROUP INC. INSURANCE &amp; FINANCIAL SERVICES</b> P.O. Box 369, 1984 Boston Road, Wilbraham, MA 01095	(413) 543-3534 (413) 543-4153	18 / 19	3	Comm., Personal, Life, Emp. Benefits	Jules Gaudreau Jr., President www.gaudreaugroup.com
12	<b>FOLEY INSURANCE GROUP</b> 37 Elm St., West Springfield, MA 01089	(413) 214-7474 (413) 214-7447	16 / 17	1	Comm., Personal, Life, Emp. Benefits	Bryan Foley www.foleyinsurancegroup.com
13	<b>PHILLIPS INSURANCE AGENCY</b> 97 Center St., Chicopee, MA 01013	(413) 594-5984 (413) 592-1142	15 / 16	1	Comm., Personal, Life, Bonds	Joseph Phillips www.phillipsinsurance.com
14	<b>BORAWSKI INSURANCE</b> 88 King St., Northampton, MA 01060	(413) 586-5011 (413) 586-7973	14 / 18	1	Comm., Personal, Emp. Benefits, Life	Robert Borawski, President www.borawskiinsurance.com
14	<b>NATHAN AGENCIES</b> 20 Gatehouse Road, Amherst, MA 01002	(413) 253-5555 (413) 256-8354	14 / 20	2	Comm., Personal, Life, Emp. Benefits	Ron Nathan, President www.nathanagencies.com
16	<b>FIRST AMERICAN INSURANCE AGENCY INC.</b> 510 Front St., Chicopee 01013	(413) 592-8118 (413) 592-0995	13 / 20	1	Comm., Personal, Life, Emp. Benefits	Corey Murphy, President www.faiagency.com
17	<b>WEBBER &amp; GRINNELL INSURANCE AGENCY</b> 8 North King St., Northampton, MA 01060	(413) 586-0111 (413) 586-6481	12 / 23	1	Comm., Personal, Life	William Grinnell www.webberandgrinnell.com
18	<b>AAA PIONEER VALLEY AUTO CLUB INSURANCE AGENCY</b> 150 Capital Dr., West Springfield, MA 01089	(800) 622-9211 (413) 205-2319	11 / 15	5	Comm., Personal, Life	Stephen Brochu, Vice President www.aaa.com
18	<b>MOULTON INSURANCE AGENCY INC.</b> P.O. Box 90, 143 West Street, Ware, MA 01082	(413) 967-3327 (413) 967-4607	11 / 15	3	Comm., Personal, Auto, Home	Cynthia Moulton St. George, President www.moultoninsurance.com
20	<b>AMICA MUTUAL INSURANCE COMPANY</b> 330 Whitney Ave., Suite 710, Holyoke, MA 01040	(888) 562-6422 (866) 532-7360	10 / 25	1	Auto, Home, Life	Daniel Heinold, LuAnn Trigo www.amica.com
20	<b>BELL &amp; HUDSON INSURANCE AGENCY INC.</b> P.O. Box 669, 19 North Main St., Belchertown, MA 01007	(413) 323-9611 (413) 323-6117	10 / 14	1	Comm., Personal, Life	James Phaneuf, President www.bellandhudson.com
20	<b>GOSS &amp; MCLAIN INSURANCE AGENCY</b> P.O. Box 1128, 474 Appleton St., Holyoke, MA 01041	(413) 534-7355 (413) 536-9286	10 / 13	1	Comm., Personal, Life	Deborah Buckley, President www.gossmclain.com
20	<b>KING &amp; CUSHMAN</b> 176 King St., Northampton, MA 01061	(413) 584-5610 (413) 584-9322	10 / 14	1	Comm., Personal, Life, Health, Emp. Benefits	Scott King www.kingcushman.com
20	<b>MCCLURE INSURANCE AGENCY</b> P.O. Box 339, 103 Van Deene Ave., West Springfield, MA 01090	(413) 781-8711 (413) 731-8548	10 / 21	4	Comm., Personal, Life	William McClure Sr., President www.mcclureins.com
25	<b>CANARY BLOMSTROM INSURANCE AGENCY INC.</b> 868 Springfield St., Feeding Hills, MA 01030	(413) 789-3995 (413) 786-7004	9 / 13	1	Comm., Personal, Life, Health	Richard Blomstrom www.canaryblomstrom.com

Continued

# INSURANCE AGENCIES

Ranked by Number of Agents

SPONSORED BY

**First American Insurance**

www.faiagency.com

	COMPANY	PHONE/FAX	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICER(S) / WEB SITE
25	<b>HABERMAN INSURANCE GROUP INC.</b> 95 Ashley Ave., West Springfield, MA 01089	(413) 781-7000 (413) 733-9545	9 / 21	1	Comm., Personal, Life, Auto, Homeowners	Edward Adamczyk, President www.habermaninsurance.com
25	<b>CHASE, CLARKE, STEWART &amp; FONTANA INSURANCE AGENCY</b> P.O. Box 9031, 101 State St., Springfield, MA 01102	(413) 788-4531 (413) 731-9234	9 / 23	1	Comm., Personal, Life	Robert Stewart Jr., President www.chaseins.com
28	<b>BLAIR, CUTTING &amp; SMITH INSURANCE AGENCY INC.</b> 25 University Dr., Amherst, MA 01002	(413) 549-4971 (413) 549-4974	8 / 23	1	Comm., Personal Financial Services	William Dowd, President www.bcs.encharter.com
28	<b>LEBEL, LAVIGNE &amp; DEADY INSURANCE AGENCY INC.</b> 637 Grattan St., Chicopee, MA 01020	(413) 532-3291 (413) 534-8982	8 / 11	1	Auto, Home, Business	Kevin Deady, Mark Osgood, John O'Keefe
30	<b>BRESNAHAN INSURANCE AGENCY,</b> 100 Whiting Farms Road, Holyoke, MA 01040 231 Triangle St., Amherst, MA 01002	(413) 536-0536 (413) 534-4291	7 / 14	2	Comm., Personal, Life	Terence Bresnahan, President Eileen Bresnahan, Vice President www.bresnahaninsurance.com
30	<b>ROSS INSURANCE AGENCY INC.</b> 150 Lower Westfield Road, Suite 2, Holyoke, MA 01040	(413) 536-8380 (413) 536-8386	7 / 9	1	Comm., Personal, Life, Emp. Benefits	Maureen Ross O'Connell, Kevin Ross, Ernest Ross Jr. www.rossinsurance.com
32	<b>BATES FULLUM INSURANCE AGENCY INC.</b> 110 Elm St., West Springfield, MA 01089	(413) 737-3539 (413) 731-8255	6 / 17	5	Comm., Personal, Life	Ernest Bates Jr. www.batesfullum.com
32	<b>CRIMMINS GRAVELINE INSURANCE AGENCY INC.</b> 1382 Main St., Palmer, MA 01069	(413) 283-8378 (413) 283-2556	6 / 13	1	Comm., Personal, Life, Health	Tom Gravelin www.cgins.com
32	<b>LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC.</b> 71 Church St., Chicopee, MA 01020	(413) 598-8304 (413) 594-7225	6 / 6	1	Homeowners, Auto, Umbrella, Business, Life, Health	Paul Shea www.lsbinsurance.com
32	<b>MARTIN J. CLAYTON INSURANCE AGENCY INC.</b> 1649 Northampton St., Holyoke, MA 01040	(413) 536-0804 (413) 534-7874	6 / 13	1	Comm., Personal	Harold Clayton Jr., President Martin Clayton, Chairman of the Board www.mjclayton.com
36	<b>CARELLAS INSURANCE AGENCY INC.</b> 207 Park Ave., West Springfield, MA 01089	(413) 781-6090 (413) 731-8130	5 / 6	1	Comm., Personal, Life	William Carellas www.carellasinsurance.com
36	<b>CHAFFEE-HELLIWELL</b> 416 Main St., Holyoke, MA 01040	(413) 536-2685 (413) 532-0889	5 / 8	2	Comm., Personal	Melinda Asselin www.chaffee-helliwell.com
36	<b>SINCLAIR INSURANCE GROUP</b> 1 Monarch Place, Suite 710, Springfield, MA 01144	(413) 306-6092 (413) 306-6097	5 / 85	1	Risk-management Consultant/Broker	Sal D'Amato, Vice President of sales www.sinclair-insurance.com
39	<b>OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE</b> 351 Pleasant St., Suite C, Northampton, MA 01060	(413) 586-6725 (413) 585-9564	4 / 12	1	Financial Planning; Life, Disability; Group Retirement Plans	Robert Ostberg, President www.ostbergassociates.com
39	<b>SCATOLINI INSURANCE AGENCY INC.</b> 8501-A Post Office Park, Wilbraham, MA 01095	(413) 596-2593 (413) 596-5553	4 / 4	1	Personal, Comm., Life	William Scatolini, President www.scatolini-insurance.com
39	<b>SUMNER &amp; TONER INSURANCE AGENCY INC.</b> 813 Williams St., Longmeadow, MA 01106	(413) 567-6161 (413) 567-2151	4 / 10	2	Comm., Personal, Life, Long-term Care	William Toner, President Warren Sumner, Chairman www.sumnertoner.com
39	<b>T.P. DALEY INSURANCE AGENCY INC.</b> 1381 Westfield St., West Springfield, MA 01089	(413) 788-0971 (413) 739-2645	4 / 9	1	Comm., Personal, Emp. Benefits	James Daley, President
39	<b>WILCOX INSURANCE AGENCY INC.</b> 75 Broad St., Westfield, MA 01085 341 North Westfield Street, Feeding Hills, MA 01030	(413) 562-9601 (413) 562-8243	4 / 11	2	Auto, Home, Business, Life	Robert Wilcox insurewithwilcox.com
44	<b>AMERICAN BENEFITS GROUP</b> 320 Riverside Dr., Northampton, MA 01061	(413) 584-9923 (413) 584-2561	3 / 15	2	Emp. Benefits	Robert Cummings, President www.amben.com
44	<b>BFP ASSOCIATES</b> 1233 Westfield St., West Springfield, MA 01089	(413) 739-2352 (800) 426-4695	3 / 9	1	Emp. Benefits, Life, Disability, Long Term Care	Frederick Bradway, Principal www.bfpassociates.com
44	<b>F.W. FARRELL INSURANCE AGENCY</b> Better Business Center, 525 Bernardston Road, Greenfield, MA 01301 (413) 773-3686	(413) 773-3273	3 / 5	1	Property/Casualty, Auto, Home, Business, Workers' Comp.	Tim Farrell www.farrell-ins.com
44	<b>JUBINVILLE INSURANCE AGENCY INC.</b> 39 Lamb St., P.O. Box 789; South Hadley, MA 01075	(413) 538-8293 (413) 538-5970	3 / 14	1	Commercial, Personal, Life, All Lines	Cary Jubinville, President www.jubinville.com
44	<b>WHALEN INSURANCE AGENCY</b> 71 King St., Northampton, MA 01060	(413) 586-1000 (413) 585-0401	3 / 12	1	Comm., Personal	Peter Whalen, President and Owner www.whaleninsurance.com
49	<b>DELISO FINANCIAL AND INSURANCE SERVICES</b> 540 Meadow St., Suite 108, Agawam, MA 01001	(413) 785-1100 (413) 746-4626	2 / 4	1	Life, Annuity, Long-term Disability, Emp. Benefits	Jean Deliso, President www.delisofinancialservices.com