

AUDIO-VISUAL/MULTIMEDIA

Ranked by Number of Employees

	COMPANY	NUMBER OF EMPLOYEES	DESCRIPTION OF SERVICES	CONTACT
1	VALLEY COMMUNICATIONS SYSTEMS INC. 20 1st Ave., Chicopee, MA 01020 (413) 592-4136; Fax: (413) 592-4682 www.valleycommunications.com	100	Telephone systems; videoconferencing; projectors; security; cable TV; sound; clocks, bells, and intercoms; SMART Board training; SMART classroom systems	Bob Tremble
2	VERITECH CORPORATION 168 Denslow Road, East Longmeadow, MA 01028 (413) 525-3368; Fax: (413) 525-7449 www.veritechmedia.com	14	Design and produce videos, CDs, DVDs, high-bandwidth programs for Internet/intranet, and Web sites that help companies train, sell, and communicate information about their products and services; inform and educate attendees in museums, trade shows, and learning centers; studio rentals	Don Wesson
3	ROB ALBERTI'S EVENT SERVICES 1310 Russell Road, Westfield, MA 01085 (800) 782-3033; Fax: (413) 642-0888 www.robalberti.com	13	Audio and video rental for corporate and private events; LED lighting design	Rob Alberti
3	ZASCO PRODUCTIONS LLC 340 McKinstry Ave., Suite 400, Chicopee, MA 01013 (413) 534-6677; Fax: (413) 534-0536 www.zasco.com	13	Video, audio, lighting, and production services for live events, conferences, trade shows, concerts, theatrical performances, and broadcasts; create video, DVD, and interactive multimedia productions for corporate, educational, government, broadcast, and nonprofit organizations; extensive equipment inventory	Michael Zaskey
5	WASSMANN AUDIO VIDEO 92 State Road, Whately, MA 01093 (800) 286-9744; Fax: (413) 665-3732 www.wassmannav.com	12	Design and install audio, video, and multimedia computer projection systems and equipment for higher-education facilities and businesses of all sizes	Peter Nelson
6	PENFIELD PRODUCTIONS 35 Springfield St., Agawam, MA 01001 (413) 786-4454; Fax: (413) 789-4240 www.penfieldprod.com	8	Producers of HD and SD video and interactive media; broadcast commercial production; marketing of CDs and DVDs; corporate image; training and internal communications	John Shanahan
7	THEATRIX INC. 636 Daniel Shays Highway, Belchertown, MA 01007 (413) 323-7803; Fax: (413) 323-7805 www.theatrix.net	7	Sales, rentals, installation; full production contracting and consulting for lighting, sound, staging, video, curtain softgoods, rigging, and theater supplies; ETC warranty service; Martin intelligent lights; LED lighting; Meyer audio; daily rentals; full touring packages available	Bruce Wallace
8	ATC AUDIO 89 Myron St., West Springfield, MA 01089 (413) 781-2327; www.atcaudio.com	6	Audio, video, and lighting sales, rentals, and installation; system design, speaker repair, production assistance, and environmental noise analysis; authorized reseller for audio, video, and lighting; specializing in foreground and background music systems; small- and large-format sound-reinforcement systems; recording and production studios; control systems	Tony Caliento
8	JX2 PRODUCTIONS 125 Paridon St., Springfield, MA 01118 (413) 736-6300 www.jx2productions.com	6	Entertainment; sound; video; lighting; staging; rigging	Andrew Jensen
8	PAUL HAKE PRODUCTIONS LLC 277 Main St., 3rd Floor, Greenfield, MA 01301 (413) 303-9230; Fax: (413) 303-9052 www.paulhake.com	6	Interactive multimedia production; DVD production; television commercials; dynamic media applications for the Web; online video-game development	Paul Hake
11	HORGAN ASSOCIATES 252 Westerly Circle, Ludlow, MA 01056 (413) 348-0705 www.whenyourparentmovesin.com	5	Full-service marketing firm that provides public relations, local and national media campaigns, and television, radio, print, and Internet marketing; clients include Tim Cahill, MOSES, City of Springfield, Cambridge Credit	David Horgan
12	DEL PADRE DIGITAL 15 Benton Dr., East Longmeadow, MA 01028 (413) 525-6400; Fax: (413) 525-4720 www.delpadre.com	4	High-impact Web design; high-definition, cinematic-style video production, including 35mm cinema lens adapter and variable frame rate acquisition; motion graphics; 3D animation and interactive CD-ROM applications; Red1 camera technology for producing motion-picture-quality digital film; clients include LEGO, BAE Systems, and NASA	Mark Archer
12	KRA MEDIA 6 University Dr., Suite 227-200, Amherst, MA 01002 (413) 256-4654; Fax: (413) 253-2538	4	Advertising; branding; graphic design; video production; multimedia; Web site design; public relations; political consulting and campaigns; direct marketing and direct mail	Ken Richards
12	RLM PRODUCTIONS 444A North Main St., East Longmeadow, MA 01028 (888) 733-4756 www.rlmproductions.com	4	Video production; Web design; graphic design and printing	Rich Morganstern
12	RSERRENHO 27 Loveland Road, North Granby, CT 06060 (860) 985-8868 www.rserrenho.com	4	Video productions; documentaries; meeting staging and planning	Ric Serrenho
16	DELISO VIDEOCONFERENCING CENTER 1 Federal St., Bldg. 101R, Springfield, MA 01105 (413) 755-6124; Fax: (413) 755-6101 www.delisovideoconferencing.com	3	Videoconferencing; audio conferencing; teleconferencing; multimedia; wireless computer lab; media production services; more than 2,000 square feet offering affordable, state-of-the-art technology ensuring effective communication	John Reynolds
16	PIVOT MEDIA INC. 70 Maple St., Florence, MA 01062 (413) 584-5302; Fax: (413) 586-0538 www.pivotmedia.com	3	Full-service digital-imaging studio featuring high-resolution scanning, direct digital photography, retouching and Web, CMYK file conversion; specialties include pre-press services including CMYK conversion for all types of print projects; digital archiving of picture collections large or small; fine art and banner printing	Jim Gipe

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16	T-BO PRODUCTIONS 11 Pleasant St., West Springfield, MA 01089 (413) 788-4027; Fax: (413) 726-2940 www.tboproductions.com	3	Television commercial production; complete video production, including interactive DVD authoring; on-location video production; video-editing services; film/photo transfer; CD/DVD duplication and on-disc printing; event video production; corporate training video production	Chris Thibault
19	RIDER PRODUCTIONS, LLC 260 Mountain Road, North Granby, CT 06060 (860) 653-2346; Fax: (860) 413-3684 www.riderevents.com	2	Full-service event coordinators; multimedia presentations, including animation, green-screen technology, and advanced PowerPoint presentations; specialize in IMAG, theatrical, and moving-light systems	Sally Rider
19	ROTARY RECORDS INC. 732 Elm St., West Springfield, MA 01089 (413) 626-6688 www.rotaryrecords.com	2	Audio recording services specializing in corporate training, toy, and game sound design; audio for video post-production; and jazz, rock, and pop music production in new, acoustically excellent rooms located in a 200-year-old church	Warren Amerman
19	VIZ-BANG! (413) 244-8395 www.viz-bang.com	2	Increase customer engagement and visibility through online video and social networking; full creative for TV, radio, and Web-based platforms; for video: facilitate all production in standard or high-definition; for social-media campaigns: train employees, consult with management, and execute the creation of Facebook pages, YouTube channels, Twitter accounts, and more	Dave Sweeney
22	POSITRONIC DESIGN 903 Dwight St., Holyoke, MA 01040 (413) 587-0011 or (413) 532-6440; Fax: (413) 280-0554 www.positronicdesign.com	1	Search-engine optimization; full-service graphic design and printing services; Web site development; E-commerce; hosting; Flash; animation; database programming; 3D animation; music and video distribution	David Caputo
23	TEN MINUTE MEDIA 16 Main St., South Hadley, MA 01075 (646) 435-1103; Fax: (212) 401-4331 www.tenminutemedia.com	1	Design; branding; Web site development; new media	Brendan Ciecko
24	ACT NOW! INC. – EMPOWERMENT THROUGH IMPROVISED MOVIE MAKING 409 Main St., Suite 211, Amherst, MA 01002 (413) 256-3471 www.actnow-online.org	N/A	Team building through an instant, original, improvised moviemaking method called MOVIEperience; beneficial for youth, young adults, employees, sports teams, seniors, and other groups; customized programs for schools, agencies, camps, and companies; training and certification in method; curricular resources; licensing of method to organizations	Nancy Fletcher