

# TELECOM/VOICE/DATA PROVIDERS

Listed Alphabetically

COMPANY	CONTACT	SERVICE AREA	SERVICES
<b>BERKSHIRENET</b> 126 Fenn St., Pittsfield, MA 01201 (413) 442-7805 www.berkshire.net	Michael Bathrick	Massachusetts, New Hampshire	Dial-up; Web hosting
<b>CHARTER BUSINESS</b> 355 Front St., Chicopee, MA 01013 (413) 557-6256 www.charter-business.com	Jim Demers	Pioneer Valley	Fiber-optic and broadband Internet for business; metro ethernet transport; wide-area network services; full-service network security; data backup and recovery; e-mail and Web hosting; fiber-optic Internet and telephone for business
<b>COGLIN NETWORK SERVICES</b> 100 Prescott St., Worcester, MA 01605 (413) 739-7201; Fax: (508) 793-0303 www.coglin.net	Jim Lupo	Massachusetts, Connecticut, Southern N.H., Rhode Island	LAN and WAN design, implementation, and services; wireless VoIP; voice and security systems; CC TV card access; data center design specialists
<b>COMCAST BUSINESS CLASS</b> 222 New Park Drive, Berlin, CT 06037 (888) 737-8361 www.comcast.com	Charlie Tzoumas	Western Mass., Connecticut	Cable, high-speed Internet, digital phone service for business; e-mail and Web hosting
<b>COMMUNICATION SOLUTIONS PARTNERS INC.</b> One Whalley Way, Southwick, MA 01077 (413) 569-4200; Fax: (413) 569-4377 www.csp-net.com	Paul Whalley	Northeast	End-to-end solution provider with voice and data services including local and long-distance voice, dedicated Internet access, broadband Internet, and VPN; complete network integration services through affiliated company, Whalley Computer Associates Inc.
<b>CROCKER COMMUNICATIONS INC.</b> P.O. Box 710, Greenfield, MA 01302 (800) 413-5463; Fax: (413) 772-5599 www.crocker.com	Customer Care Division	Nationwide	VoIP; network design, and installation; security audits; off-site backup; telephone answering services
<b>HGE.NET</b> 99 Suffolk St., Holyoke, MA 01040 (413) 536-9444 www.hge.net	Richard Carnall	Pioneer Valley	Fiber-optic services in Holyoke, Chicopee, and downtown Springfield; telecommunications network including more than 300 Mbps in fault-tolerant Tier 1 Internet links to both Level 3 and Verizon Business
<b>HOGAN COMMUNICATIONS</b> 81 East St., Easthampton, MA 01027 (800) 929-5201; Fax: (413) 585-9966 www.teamhogan.com	Sean Hogan	Northeast	Sales and installation of telephone and voice-mail systems; business telephone systems; VoIP; cable infrastructure wiring; audio and visual; CCTV; IP cameras; wireless; networking; unified messaging; videoconferencing
<b>MAP INTERNET INC.</b> One Federal St., Building 102-3, Springfield, MA 01105 (413) 788-2000 www.mapinternet.com	Grove Heacock	Western Mass.	Full-service Internet provider; dial-up access; high-speed DSL; frame relay and T1; dedicated ISDN; Web hosting for individuals or businesses; tech support
<b>MOBIUS WORKS</b> 26 Washington St., Westfield, MA 01085 (413) 564-6942 www.mobiusworks.net	Ed Watson	Western Mass., Central Mass., Northern Conn.	Complete WAN/LAN VoIP network design, installation, and support; setup and training on servers, desktops, e-mail, Internet, security, and backups; ERP/MRP; custom software; Linux/Windows
<b>NORMANDEAU COMMUNICATIONS INC.</b> 30 North Maple St., Florence, MA 01062 (413) 584-3131; Fax: (413) 586-1992 www.normandeaucommunications.com	Kim Durand	Massachusetts, Vermont, New Hampshire	Local and long distance telephone service through IP technology; IP and digital business telephone systems; voice, data, and fiber-optic cable installation; overhead paging, voice mail, and videoconferencing; sales, installation, and 24-hour service
<b>ONE COMMUNICATIONS</b> 1 Federal St., Building 111-3, Springfield, MA 01105 (413) 781-6666; Fax: (413) 732-6447 www.onecommunications.com	Rick Brennan	Northeast, Mid-Atlantic, Great Lakes	Co-located and facilities-based full-service provider of bundled communication services; voice products include local and long-distance telephone service extending to integrated digital T1s; frame relay services; digital DID service; PRI service with DID and DNIS; voice mail; business lines; Centrex; dynamic bandwidth allocation; DSL; VoIP connectivity
<b>VALLEY COMMUNICATIONS SYSTEMS INC.</b> 20 1st Ave., Chicopee, MA 01020 (413) 592-4136; Fax: (413) 592-4682 www.valleycommunications.com	James Tremble	Southern New England	A wide range of equipment and services including data/video projection equipment; computer interactive whiteboards; conference room design; telephone systems; VoIP assessments; sound/security systems; broadband TV distributing systems; voice and data cabling; service on all sales
<b>VERIZON</b> 365 State St., Springfield, MA 01105 (413) 731-8606 www.verizon.com	Carol Baribeau	Nationwide	Local and long distance; wireless services; data services; television
<b>WPCS INTERNATIONAL</b> 427-A Hayden Station Road, Windsor, CT 06095 (860) 640-6600; Fax: (860) 640-6601 www.wpcs.com	Myron Polulak	Western Mass., Connecticut	Wide-area and in-building two-way communications; systems design and installation

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