

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS

	COMPANY	PHONE/FAX	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICER(S) / WEB SITE
1	BERKSHIRE INSURANCE GROUP 66 West St., Pittsfield, MA 01201 (Local offices in Dalton, Greenfield, Great Barrington, Longmeadow, Pittsfield, Shelburne Falls, South Deerfield, Stockbridge, and Westfield)	(866) 636-0244 (413) 447-1977	70 / 80	10	Comm., Personal, Life, Emp. Benefits	James Herrick, Vice President, Personal Lines Steven Cronin, Vice President, Commercial Lines www.berkshireinsurancegroup.com
2	FIELDDEDDY INSURANCE 96 Shaker Road, East Longmeadow, MA 01028	(413) 733-3131 (413) 781-1419	42 / 76	4	Comm., Emp. Benefits, Surety, Personal, Life	Samuel Hanmer, CEO and Principal www.fielddeddy.com
3	INSURANCE CENTER OF NEW ENGLAND 1070 Suffield St., Agawam, MA 01001	(413) 781-2410 (413) 731-9539	35 / 65	4	Comm., Personal, Emp. Benefits	William Trudeau, President www.icnegroup.com
4	THE DOWD INSURANCE AGENCIES 14 Bobala Road, Holyoke, MA 01040	(413) 538-7444 (413) 536-6020	31 / 42	4	Comm., Personal, Life, Emp. Benefits	Robert Gilbert Jr., President www.dowd.com
5	AXIA GROUP 933 East Columbus Ave., Springfield, MA 01103	(413) 788-9000 (413) 886-0190	23 / 34	4	Comm., Personal, Life, Pet	Michael Long, CEO www.axiagroup.net
6	TD INSURANCE INC. 123 Interstate Dr., West Springfield, MA 01089	(800) 688-7256 (413) 733-7722	19 / 95	7	Comm., Emp. Benefits, Life, Health, Personal	Joseph Fico, President and CEO www.tdbank.com/insurance
7	GAUDREAU GROUP INC. INSURANCE & FINANCIAL SERVICES 1984 Boston Road, Wilbraham, MA 01095	(413) 543-3534 (413) 543-4153	17 / 19	1	Comm., Personal, Risk Management, Life, Emp. Benefits, Financial Services	Jules Gaudreau Jr., President www.gaudreaugroup.com
8	PHILLIPS INSURANCE AGENCY 97 Center St., Chicopee, MA 01013	(413) 594-5984 (413) 592-8499	16 / 17	1	Comm., Personal, Life, Bonds, Health	Joseph Phillips www.phillipsinsurance.com
9	MCCLURE INSURANCE AGENCY 103 Van Deene Ave., West Springfield, MA 01089	(413) 781-8711 (413) 731-8548	15 / 22	3	Comm., Personal, Life	William McClure Sr., President www.mcclureins.com
9	WEBBER & GRINNELL INSURANCE AGENCY 8 North King St., Northampton, MA 01060	(413) 586-0111 (413) 586-6481	15 / 24	1	Comm., Personal, Life	William Grinnell www.webberandgrinnell.com
11	BORAWSKI INSURANCE 88 King St., Northampton, MA 01060	(413) 586-5011 (413) 586-7973	14 / 16	1	Comm., Personal, Emp. Benefits, Life	Robert Borawski, President www.borawskiinsurance.com
11	MOULTON INSURANCE AGENCY INC. 143 West St., Ware, MA 01082	(800) 521-5787 (413) 967-4607	14 / 15	3	Comm., Personal, Auto, Home	Cynthia Moulton St. George, President www.moultoninsurance.com
13	FIRST AMERICAN INSURANCE AGENCY INC. 510 Front St., Chicopee, MA 01013	(413) 592-8118 (413) 592-0995	13 / 20	1	Comm., Personal, Life, Emp. Benefits, Workers Comp	Corey Murphy, President www.faiagency.com
13	FOLEY INSURANCE GROUP 37 Elm St., West Springfield, MA 01089	(413) 214-7474 (413) 214-7447	13 / 15	1	Comm., Personal, Life, Emp. Benefits	Brian Foley, Principal www.foleyconnelly.com
15	BELL & HUDSON INSURANCE AGENCY INC. 19 North Main St., Belchertown, MA 01007	(413) 323-9611 (413) 323-6117	12 / 17	2	Comm., Personal, Life	James Phaneuf, President www.bellandhudson.com
15	GOSS & MCLAIN INSURANCE AGENCY 1767 Northampton St., Holyoke, MA 01040	(413) 534-7355 (413) 536-9286	12 / 14	1	Comm., Personal, Life	Deborah Buckley, President www.gossmclain.com
17	AAA PIONEER VALLEY AUTO CLUB INSURANCE AGENCY 150 Capital Dr., West Springfield, MA 01089	(800) 622-9211 (413) 205-2319	11 / 15	5	Comm., Personal, Life	Stephen Brochu, Vice President www.pioneervalley.aaa.com
18	AMICA MUTUAL INSURANCE CO. 330 Whitney Ave., Suite 710, Holyoke, MA 01040	(888) 532-6422 (413) 532-7360	10 / 22	1	Auto, Home, Life	Daniel Heinold, Sales & Client Services Manager Lu Ann Trigo, Branch Manager www.amica.com
18	BRESNAHAN INSURANCE AGENCY INC. 100 Whiting Farms Road, Holyoke, MA 01040 231 Triangle St., Amherst, MA 01002	(413) 536-0536 (413) 534-4291	10 / 15	2	Comm., Personal, Life	Terence Bresnahan, President Eileen Bresnahan, Vice President www.bresnahaninsurance.com
18	KING & CUSHMAN 176 King St., Northampton, MA 01060	(413) 584-5610 (413) 584-9322	10 / 10	1	Comm., Personal, Life, Health, Emp. Benefits	Scott King, President www.kingcushman.com
18	NATHAN AGENCIES 20 Gatehouse Road, Amherst, MA 01002	(413) 253-5555 (413) 256-8354	10 / 14	1	Comm., Personal, Life, Emp. Benefits	Ron Nathan, President www.nathanagencies.com
22	CANARY BLOMSTROM INSURANCE AGENCY INC. 868 Springfield St., Feeding Hills, MA 01030	(413) 789-3995 (413) 786-7004	8 / 10	1	Comm., Personal, Life, Health	Sandra Brodeur www.canaryblomstrom.com
22	ENCHARTER INSURANCE LLC 25 University Dr., Amherst, MA 01002	(413) 658-3416 (800) 754-1602	8 / 32	1	Comm., Personal, Financial Services	William Dowd, President www.encharter.com

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22	LEBEL, LAVIGNE & DEADY INSURANCE AGENCY INC. 637 Grattan St., Chicopee, MA 01020	(413) 532-3291 (413) 534-8982	8 / 11	1	Auto, Home, Business	Kevin Deady, Mark Osgood, John O'Keefe www.lldins.com
25	CHASE, CLARKE, STEWART & FONTANA INSURANCE AGENCY 101 State St., 8th Floor, Springfield, MA 01102	(413) 788-4531 (413) 214-6160	7 / 14	1	Comm., Personal, Life	Robert Stewart Jr., President www.chaseins.com
26	CRIMMINS GRAVELINE INSURANCE AGENCY INC. 1382 Main St., Palmer, MA 01069	(413) 283-8378 (413) 283-2556	6 / 13	1	Comm., Personal, Life, Health	Tom Gravelin www.cgins.com
26	GILMORE & SKOLE INSURANCE AGENCY INC. 21 Mohawk Trail, Suite 10, Greenfield, MA 01302	(413) 772-0251 (413) 772-2338	6 / 7	1	Property, Casualty, Personal, Auto, Home, Life	Robert Gilmore, President and Treasurer www.gilmoreassociates.com
26	MARTIN J. CLAYTON INSURANCE AGENCY INC. 1649 Northampton St., Route 5, Holyoke, MA 01040	(413) 536-0804 (413) 534-7874	6 / 13	1	Comm., Personal, Health, Life	Harold Clayton Jr., President Daniel Sullivan, Treasurer www.mjclayton.com
26	ROSS INSURANCE AGENCY INC. 150 Lower Westfield Road, Suite 2, Holyoke, MA 01040	(413) 536-8380 (413) 536-8386	6 / 9	1	Comm., Personal, Life, Emp. Benefits	Maureen Ross O'Connell, Kevin Ross www.rossinsurance.com
30	BATES FULLUM INSURANCE AGENCY INC. 975 Elm St., West Springfield, MA 01089	(413) 737-3539 (413) 731-8255	5 / 15	3	Comm., Personal, Life	Ernest Bates Jr., President www.batesfulluminsurance.com
30	CHI INSURANCE AGENCY INC. 416 Main St., Holyoke, MA 01040 (local offices in South Hadley and Springfield)	(413) 536-2685 (413) 532-0889	5 / 12	3	Comm., Personal, Workers' Comp	Rosa Rodriguez www.chiagency.com
30	G.W. MORISI INSURANCE AGENCY INC. 155 Maple St., Suite 403, Springfield, MA 01105	(413) 781-5101 (413) 746-8353	5 / 6	1	Auto, Home, Business, Emp. Benefits, Life	Peter Gatti, President www.gwmorisi.com
30	SINCLAIR INSURANCE GROUP 1 Monarch Place, Suite 710, Springfield, MA 01144	(413) 306-6092 (413) 306-6097	5 / 59	1	Risk-Management Consultant/Broker	Sal D'Amato, Vice President of Sales www.srfm.com
30	T.P. DALEY INSURANCE AGENCY INC. 1381 Westfield St., West Springfield, MA 01089	(413) 788-0971 (413) 739-2645	5 / 9	1	Auto, Home, Comm., Personal, Bond	James Daley, President www.tpdaleyinsurance.com
30	WILCOX INSURANCE AGENCY INC. 75 Broad St., Westfield, MA 01085 1100 Springfield St., Feeding Hills, MA 01030	(413) 562-9601 (413) 562-8243	5 / 9	2	Auto, Home, Business, Life	Robert Wilcox, President www.wilcoxagency.com
36	AMERICAN BENEFITS GROUP 320 Riverside Dr., Florence, MA 01062	(413) 584-9923 (413) 587-3956	4 / 26	2	Emp. Benefits, Life, Health and Welfare	Robert Cummings, President www.amben.com
36	CARELLAS INSURANCE AGENCY INC. 207 Park Ave., West Springfield, MA 01089	(413) 781-6090 (413) 731-8130	4 / 6	1	Comm., Personal, Life, Business	William Carellas www.carellasinsurance.com
36	HABERMAN INSURANCE GROUP INC. 95F Ashley Ave., West Springfield, MA 01089	(413) 781-7000 (413) 733-9545	4 / 19	1	Comm., Personal, Life, Auto, Homeowners, Health	Edward Adamczyk, President www.habermaninsurance.com
36	SCATOLINI INSURANCE AGENCY INC. 8501-A Post Office Park, Wilbraham, MA 01095	(413) 596-2593 (413) 596-8019	4 / 4	1	Personal, Comm., Life	William Scatolini, President www.scatolini-insurance.com
36	SUMNER & TONER INSURANCE AGENCY INC. 813 Williams St., Longmeadow, MA 01106	(413) 567-6161 (413) 567-2151	4 / 10	2	Comm., Personal, Life, Long-term Care	William Toner Jr., President Warren Sumner IV, Chairman www.sumnertoner.com
41	BFP ASSOCIATES INC. 1233 Westfield St., West Springfield, MA 01089	(413) 739-2352 (413) 739-2968	3 / 8	1	Emp. Benefits, Life, Disabil- ity, Long-term Care	Steven Bradway, Principal www.bfpassociates.com
41	F.W. FARRELL INSURANCE AGENCY 41 Yetter Business Center, 525 Bernardston Road, Greenfield, MA 01301	(413) 773-3686 (413) 773-3273	3 / 6	1	Property/Casualty, Auto, Home, Business, Workers' Comp	Tim Farrell www.farrell-ins.com
41	JUBINVILLE INSURANCE AGENCY INC. 39 Lamb St., South Hadley, MA 01075	(413) 538-8293 (413) 538-5970	3 / 14	1	Commercial, Personal, Life, All Lines	Cary Jubinville, President David Jubinville, Treasurer www.jubinville.com
41	WHALEN INSURANCE AGENCY 71 King St., Northampton, MA 01060	(413) 586-1000 (413) 585-0401	3 / 10	1	Comm., Personal	Peter Whalen, President and Owner www.whaleninsurance.com
45	ERNST FINANCIAL GROUP 180 Denslow Road, East Longmeadow, MA 01028	(413) 525-5511 (413) 525-7314	2 / 5	1	Life, Long-term Care, Disability, Emp. Benefits	John Ernst, President www.ernstfinancial.com
45	OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE 351 Pleasant St., Unit C, Northampton, MA 01060	(413) 586-6725 (413) 585-9564	2 / 6	1	Financial Planning, Life, Disability, Group Retirement Plans	Robert Ostberg, President www.ostbergassociates.com
47	LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC. 71 Church St., Chicopee, MA 01020	(413) 598-8304 (413) 594-7225	1 / 5	1	Homeowners, Auto, Um- brella, Business, Life	Paul Shea, President www.lsbinsurance.com