

BANKS IN WESTERN MASS.

RANKED BY TOTAL ASSETS* (DOLLARS IN THOUSANDS)

	INSTITUTION	ASSETS	DEPOSITS	NET INCOME	TOTAL EQUITY CAPITAL	TOTAL LOANS & LEASES	COMMERCIAL LOAN VOLUME	SECURED BY REAL ESTATE
1	BANK OF AMERICA NA www.bankofamerica.com	\$1,445,093,157	\$991,685,005	\$6,906,674	\$178,930,409	\$725,081,550	\$168,161,239	\$412,263,790
2	TD BANK NA www.tdbank.com	195,942,864	159,329,492	324,626	27,919,468	87,273,390	15,550,227	49,149,433
3	RBS CITIZENS NA www.citizensbank.com	106,894,242	75,499,381	295,744	18,528,084	73,817,415	15,869,330	40,252,785
4	SOVEREIGN BANK www.sovereignbank.com	80,394,971	48,335,063	244,930	12,720,700	52,921,271	11,575,063	35,801,258
5	FIRST NIAGARA BANK NA www.firstniagra.com	35,064,468	28,096,647	68,365	4,949,048	18,865,963	4,028,839	13,498,683
6	PEOPLE'S UNITED BANK www.peoples.com	27,924,377	21,468,455	127,730	4,739,590	20,718,253	4,460,213	15,421,511
7	WEBSTER BANK www.websterbank.com	19,402,303	14,175,283	91,642	1,993,235	11,629,232	2,795,060	8,700,648
8	BERKSHIRE BANK www.berkshirebank.com	4,479,401	3,421,588	14,532	558,312	3,370,156	519,687	2,816,029
9	PEOPLESBANK www.bankatpeoples.com	1,732,840	1,349,885	5,905	166,067	1,006,228	38,213	946,977
10	UNITED BANK www.bankatunited.com	1,652,232	1,277,098	6,419	200,465	1,165,475	146,390	1,004,926
11	COUNTRY BANK FOR SAVINGS www.countrybank.com	1,436,434	956,262	3,144	182,085	853,000	16,951	830,784
12	WESTFIELD BANK www.westfieldbank.com	1,314,117	748,216	4,513	202,647	583,840	121,549	457,061
13	FLORENCE SAVINGS BANK www.florencesavings.com	1,070,129	840,663	3,269	94,149	679,500	16,909	660,585
14	EASTHAMPTON SAVINGS BANK www.bankesb.com	966,070	788,374	4,193	120,916	673,694	26,094	643,799
15	GREENFIELD SAVINGS BANK www.greenfieldsavings.com	644,343	460,504	1,461	69,632	458,003	23,457	430,117

* Data from June 30, 2012, includes out-of-state subsidiaries in addition to Massachusetts.

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16	HAMPDEN BANK www.hampdenbank.com	\$611,043	\$436,025	\$2,448	\$77,045	\$412,420	\$35,567	\$346,075
17	CHICOPEE SAVINGS BANK www.chicopeesavings.com	603,911	456,424	960	80,159	459,152	82,340	374,185
18	SALISBURY BANK & TRUST CO. www.salisburybank.com	600,836	488,212	2,391	58,865	384,574	28,780	346,126
19	HOOSAC BANK www.hoosacbank.com	576,863	372,019	1,033	58,312	331,103	33,223	296,854
20	SOUTHBRIDGE SAVINGS BANK www.southbridgesavingsbank.com	427,145	332,347	1,072	41,956	346,180	18,244	316,715
21	ADAMS COMMUNITY BANK www.adamscooperative.com	399,044	324,739	515	46,320	306,650	13,483	280,823
22	GREENFIELD CO-OP BANK www.greenfieldcoopbank.com	320,013	273,245	597	36,818	184,446	12,348	160,286
23	LEE BANK www.leebank.com	267,388	183,658	794	28,088	221,379	14,807	205,263
24	MONSON SAVINGS BANK www.monsonsavings.com	246,207	205,814	1,065	23,617	172,673	28,451	143,178
25	PITTSFIELD CO-OP BANK www.pittsfield-coop.com	238,880	191,383	505	39,481	175,082	17,461	155,755
26	NORTH BROOKFIELD SAVINGS BANK www.banknbsb.com	198,624	168,534	752	27,207	109,278	1,479	105,469
27	NORTHAMPTON CO-OP BANK www.northamptoncoop.com	162,317	133,487	525	22,565	85,983	610	85,339
28	NUVO BANK & TRUST CO. www.nuvobank.com	100,602	90,119	307	8,120	87,438	23,256	59,188
29	LENOX NB www.lenoxnb.com	61,792	53,804	179	7,833	25,005	1,513	22,410
30	FAMILYFIRST BANK www.familyfirstbank.com	57,260	39,847	-50	5,385	31,547	734	28,829

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