

COMMERCIAL REAL ESTATE MANAGERS

RANKED BY SQUARE FEET OF PROPERTY MANAGED IN WESTERN MASS.

	COMPANY	SQ. FT. MANAGED IN W. MASS.	SQ. FT. MANAGED IN THE U.S.	% OFFICE/ RETAIL/INDUSTRIAL	SIGNIFICANT WESTERN MASS. PROPERTIES MANAGED	CHIEF EXECUTIVE/ WEB SITE
1	APPLETON CORP. 57 Suffolk St., Suite 200, Holyoke, MA 01040 (413) 536-8048; Fax: (413) 534-8344	3 million	3 million	28%; 11%; 10% (51% residential)	Springfield Technology Park, Springfield; Mass. Ventures Center, Hadley; Holyoke Crossing and Holyoke Crossroads Park, Holyoke	Paul Stelzer www.appletoncorporation.com
2	COLEBROOK REALTY SERVICES INC. 1441 Main St., Springfield, MA 01103 (413) 781-0066; Fax: (413) 732-8124	1.8 million	1.8 million	75%; 10%; 15%	Banknorth Center, Springfield; 330 Whitney Ave., Holyoke; 280 Chestnut St., Springfield; Naismith Memorial Basketball Hall of Fame, Springfield	B. John Dill www.colebrookrealty.com
3	DEVELOPMENT ASSOCIATES 630 Silver St., Agawam, MA 01001 (413) 789-3720; Fax: (413) 786-2450	1.5 million	1.4 million	20%; 5%; 75%	Greenfield Corporate Center; Westover Airpark Business Center; Silver Street Business Center; Agawam Crossing	Ken Vincunas www.devassociates.com
3	NAI PLOTKIN 41 Taylor St., Springfield, MA 01103 (413) 781-8000; Fax: (413) 781-2100	1.5 million	7 million	50%; 35%; 10% (5% residential)	State office building; Registry of Motor Vehicles building; Priority Mail Processing Center; Sovereign Bank building, Springfield	Evan Plotkin www.sdplotkin.com
5	OPAL REAL ESTATE GROUP P.O. Box 1776, Springfield, MA 01102 (413) 726-9825	400,000	1 million	20%; 20%; 60%	Federal Express Distribution Centers, Northeast; Social Security Administration, Springfield; Peter Pan Bus Lines, Springfield; Courthouse Square, Westfield	Peter Picknelly, Demetrios N. Panteleakis www.opal-re.com
6	HAMPSHIRE PROPERTY MGMT. GROUP 150 Main St., Suite 310, Northampton, MA 01060 (413) 582-9970; Fax: (413) 582-9973	350,000	350,000	75%; 25%; 0%	Thornes Marketplace; Canal Place; 109 Main Street; Rust Building, Northampton; Hatfield Center	Rich Madowitz Russ Jopson www.hpmgnoho.com
7	COYOTE REALTY INC. 7 Mosher St., West Springfield, MA 01089 (413) 733-3780	300,000	300,000	30%; 70%; 0%	Coyotes Den Self-Storage; Community Shops; Village Shops; Elm Street Shops, West Springfield	Jay LeFebvre
8	AUTUMN MANAGEMENT 181 Northampton St., Easthampton, MA 01027 (413) 527-1580; Fax: (413) 527-5000	205,000	205,000	46%; 24%; 26% (4% residential)	Liberty Commons, Easthampton; Pioneer Commons, Easthampton; Red Rock Shops, Southampton; 137-141 Damon Road, Northampton	David Boyle www.autumnproperties.net
9	TINKHAM MANAGEMENT CO. 66 Industry Ave., Springfield, MA 01104 (413) 781-2046; Fax: (413) 732-7898	200,000	200,000	60%; 0%; 40%	Industry Avenue, Springfield	Paul Pannier www.tinkhammanagement.net
10	MARALINE DEVELOPMENT CORP. 148 Newton St., South Hadley, MA 01075 (413) 537-6306; Fax: (413) 532-1149	180,000	180,000	40%; 0%; 60%	South Hadley Industrial Park	Joe Marois www.maroiscc.com
11	MEREDITH MANAGEMENT CORP. 130 Maple St., Suite 241, Springfield, MA 01103 (413) 788-8066; Fax: (413) 788-7522	140,000	3 million	10%; 0%; 0% (90% residential)	110-120-130 Maple St., Springfield	John Rosenthal www.meredithmanagement.com