

BANKS IN WESTERN MASS.

RANKED BY TOTAL ASSETS* (DOLLARS IN THOUSANDS)

	INSTITUTION	ASSETS	DEPOSITS	NET INCOME	TOTAL EQUITY CAPITAL	TOTAL LOANS & LEASES	COMMERCIAL LOAN VOLUME	SECURED BY REAL ESTATE
1	BANK OF AMERICA NA www.bankofamerica.com	\$1,474,077,383	\$1,045,280,007	\$12,334,556	\$177,457,631	\$755,997,419	\$200,194,561	\$400,960,129
2	TD BANK NA www.tdbank.com	203,985,615	169,474,085	775,170	27,976,300	93,819,239	16,092,407	51,911,083
3	RBS CITIZENS NA www.citizensbank.com	104,823,994	79,533,016	560,435	18,774,758	73,761,030	16,873,057	38,210,266
4	SANTANDER BANK www.santander.com	83,081,838	50,411,063	438,067	12,849,368	53,232,591	12,491,995	35,435,314
5	FIRST NIAGARA BANK NA www.firstniagara.com	36,881,115	28,289,476	210,610	5,165,202	19,865,384	4,214,017	13,625,524
6	PEOPLE'S UNITED BANK www.peoples.com	30,087,088	21,770,642	254,674	4,630,218	21,846,958	4,824,230	15,746,363
7	WEBSTER BANK www.websterbank.com	20,113,089	14,703,517	192,703	2,056,523	12,136,339	3,028,105	8,847,044
8	BERKSHIRE BANK www.berkshirebank.com	5,267,629	4,142,994	35,307	661,874	4,074,021	600,126	3,270,230
9	UNITED BANK www.bankatunited.com	\$2,403,080	\$1,869,336	\$6,177	\$300,887	\$1,819,309	\$234,513	\$1,537,064
10	PEOPLESBANK www.bankatpeoples.com	1,727,982	1,370,533	11,049	169,295	1,025,646	37,832	967,139
11	COUNTRY BANK FOR SAVINGS www.countrybank.com	1,423,024	930,560	7,027	193,430	846,753	15,454	826,227
12	WESTFIELD BANK www.westfieldbank.com	1,297,271	754,228	8,242	179,784	594,756	122,195	470,172
13	FLORENCE SAVINGS BANK www.florencesavings.com	1,086,417	852,381	6,031	97,357	724,097	24,509	695,064
14	EASTHAMPTON SAVINGS BANK www.banksb.com	966,420	797,224	8,388	121,504	681,164	19,872	657,454
15	ADMIRALS BANK www.admiralsbank.com	646,232	581,897	6,806	57,820	497,998	361	465,165
16	GREENFIELD SAVINGS BANK www.greenfieldsavings.com	645,299	468,404	2,766	71,566	472,118	24,022	444,169
17	HAMPDEN BANK www.hampdenbank.com	\$641,413	\$461,485	\$4,511	\$74,833	\$435,379	\$40,604	\$359,689
18	SALISBURY BANK & TRUST CO. www.salisburybank.com	600,811	501,512	4,117	61,738	394,997	37,149	348,271

* Data includes out-of-state subsidiaries in addition to Massachusetts. Figures are most recent available.

Continued

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19	CHICOPEE SAVINGS BANK www.chicopeesavings.com	599,258	469,263	2,722	80,667	469,662	84,267	382,885
20	HOOSAC BANK www.hoosacbank.com	488,715	354,972	1,467	59,256	313,921	29,381	283,652
21	SOUTHBRIDGE SAVINGS BANK www.southbridgesavingsbank.com	421,056	326,435	2,347	43,581	339,839	22,062	305,152
22	ADAMS COMMUNITY BANK www.adamscooperative.com	389,502	319,782	1,179	46,424	309,454	12,333	285,612
23	GREENFIELD CO-OP BANK www.greenfieldcoopbank.com	329,605	269,195	1,248	37,475	192,210	12,004	167,328
24	LEE BANK www.leebank.com	275,635	192,798	1,650	27,850	228,322	13,611	213,621
25	MONSON SAVINGS BANK www.monsonsavings.com	\$256,151	\$218,235	\$1,986	\$24,511	\$185,333	\$29,401	\$154,753
26	PITTSFIELD CO-OP BANK www.pittsfield-coop.com	236,316	190,870	941	39,864	176,396	16,371	157,768
27	NORTH BROOKFIELD SAVINGS BANK www.banknbsb.com	200,565	169,114	1,396	28,784	110,548	1,429	106,899
28	NORTHAMPTON CO-OP BANK www.northamptoncoop.com	160,924	131,153	1,098	23,181	86,944	606	86,211
29	NUVO BANK & TRUST CO. www.nuvobank.com	110,863	99,925	648	8,514	97,114	24,529	65,860
30	LENOX NB www.lenoxnb.com	62,733	54,672	361	7,965	24,308	1,561	21,711
31	FAMILYFIRST BANK www.familyfirstbank.com	57,210	39,810	-39	5,398	30,973	697	28,400

* Data includes out-of-state subsidiaries in addition to Massachusetts. Figures are most recent available.