

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
1	BERKSHIRE INSURANCE GROUP 66 West St., Pittsfield, MA 01201 (866) 636-0244; www.berkshireinsurancegroup.com	70 / 80	9	Comm., Personal, Life, Emp. Benefits	James Herrick, Vice President, Personal Lines Steven Cronin, Vice President, Commercial Lines
2	HUB INTERNATIONAL NEW ENGLAND LLC, FORMERLY FIELDEDDEY INSURANCE 96 Shaker Road, East Longmeadow, MA 01028 (413) 733-3131; www.fielddeddy.com	50 / 80	4	Comm., Emp. Benefits, Surety, Personal, Life	Samuel Hanmer, CEO and Principal
3	THE DOWD INSURANCE AGENCIES 14 Bobala Road, Holyoke, MA 01040 (413) 538-7444; www.dowd.com	31 / 42	6	Comm., Personal, Life, Emp. Benefits, Surety	John Dowd Jr., President & CEO
3	INSURANCE CENTER OF NEW ENGLAND 1070 Suffield St., Agawam, MA 01001 (413) 781-2410; www.icne.com	31 / 56	8	Comm., Personal, Emp. Benefits	William Trudeau, President
5	USI INSURANCE SERVICES LLC 123 Interstate Dr., West Springfield, MA 01089 (413) 750-4200; www.usi.biz	29 / 52	1	Comm., Emp. Benefits, Life, Health, Personal, Workers' Comp	Joseph Fico, Regional CEO
6	GAUDREAU GROUP INC. INSURANCE & FINANCIAL SERVICES 1984 Boston Road, Wilbraham, MA 01095 (413) 543-3534; www.gaudreaugroup.com	24 / 26	2	Comm., Personal, Risk Management, Life, Emp. Benefits, Financial Services	Jules Gaudreau Jr., President
7	AXIA INSURANCE SERVICES INC. 933 East Columbus Ave., Springfield, MA 01103 (413) 788-9000; www.axiagroup.net	23 / 34	4	Comm., Personal, Life, Pet	Michael Long, CEO
8	ENCHARTER INSURANCE LLC 25 University Dr., Amherst, MA 01002 (800) 675-6695; www.encharter.com	22 / 30	3	Comm., Personal, Financial Services	William Dowd, President
9	LIBERTY MUTUAL INSURANCE 175 Dwight Road, Longmeadow, MA (413) 567-2000; www.libertymutual.com	21 / 37	3	Auto, Home, Life	Greg Rankowitz
10	WEBBER & GRINNELL INSURANCE AGENCY 8 North King St., Northampton, MA 01060 (413) 586-0111; www.webberandgrinnell.com	20 / 25	1	Comm., Personal, Life	William Grinnell

Continued

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
11	MCCLURE INSURANCE AGENCY 103 Van Deene Ave., West Springfield, MA 01089 (413) 781-8711; www.mcclureins.com	17 / 21	3	Comm., Personal, Life	William McClure Sr., President
12	PHILLIPS INSURANCE AGENCY 97 Center St., Chicopee, MA 01013 (413) 594-5984; www.phillipsinsurance.com	16 / 17	1	Comm., Personal, Life, Bonds, Health	Joseph Phillips
13	BORAWSKI INSURANCE 88 King St., Northampton, MA 01060 (413) 586-5011; www.borawskiinsurance.com	14 / 16	1	Comm., Personal, Emp. Benefits, Life	Robert Borawski, President
13	FIRST AMERICAN INSURANCE AGENCY INC. 510 Front St., Chicopee, MA 01013 (413) 592-8118; www.faiagency.com	14 / 20	1	Comm., Personal, Life, Emp. Benefits, Workers' Comp	Corey Murphy, President
13	MOULTON INSURANCE AGENCY INC. 143 West St., Ware, MA 01082 (800) 521-5787; www.moultoninsurance.com	14 / 16	3	Comm., Personal, Auto, Home, Life	Cynthia Moulton St. George, President
16	FOLEY INSURANCE GROUP 37 Elm St., West Springfield, MA 01089 (413) 214-7474; www.foleyinsurancegroup.com	13 / 16	1	Comm., Personal, Life, Emp. Benefits, Financial Planning	Brian Foley, Principal
17	AMICA MUTUAL INSURANCE CO. 330 Whitney Ave., Suite 710, Holyoke, MA 01040 (888) 532-6422; www.amica.com	12 / 22	1	Auto, Home, Life	Daniel Heinold, Sales & Client Services Manager LuAnn Trigo, Branch Manager
17	BELL & HUDSON INSURANCE AGENCY INC. 19 North Main St., Belchertown, MA 01007; (413) 323-9611 15 Central St., West Brookfield, MA 01585; (508) 867-4646 www.bellandhudson.com	12 / 17	2	Comm., Personal, Life, Group Health	James Phaneuf, President Matthew Phaneuf, Vice President
19	AAA PIONEER VALLEY AUTO CLUB INSURANCE AGENCY 150 Capital Dr., West Springfield, MA 01089 (800) 622-9211; www.pioneervalley.aaa.com	11 / 15	5	Comm., Personal, Life	Stephen Brochu, Vice President
19	GOSS & MCLAIN INSURANCE AGENCY 1767 Northampton St., Holyoke, MA 01040 (413) 534-7355; www.gossmclain.com	11 / 13	1	Comm., Personal, Life	Deborah Buckley, President
21	BRESNAHAN INSURANCE AGENCY INC. 100 Whiting Farms Road, Holyoke, MA 01040; (413) 536-0536 231 Triangle St., Amherst, MA 01002; (413) 549-1100 www.bresnahaninsurance.com	10 / 15	2	Comm., Personal, Life, Financial Services	Terence Bresnahan, President Eileen Bresnahan, Vice President
21	KING & CUSHMAN 176 King St., Northampton, MA 01060 (413) 584-5610; www.kingcushman.com	10 / 11	1	Comm., Personal, Life, Health, Emp. Benefits	Scott King, President
21	NATHAN AGENCIES 20 Gatehouse Road, Amherst, MA 01002 (413) 253-5555; www.nathanagencies.com	10 / 14	1	Comm., Personal, Life, Emp. Benefits	Ron Nathan, President
24	NEW ENGLAND FINANCIAL GROUP, LLC 200 North Main St., Suite 17, East Longmeadow, MA 01028 (413) 789-8400; www.nefgllc.com 63 Main St., Florence, MA 01062 (413) 584-1970; www.nefgllc.com 100 Wendell Ave., Suite 301, Pittsfield, MA 01201 (413) 443-4921; www.nefgllc.com	9 / 13	3	Comm., Life, Health, Emp. Benefits	James Marlbor, President
25	BATES FULLAM INSURANCE AGENCY INC. 975 Elm St., West Springfield, MA 01089 (413) 737-3539; www.batesfullaminsurance.com	8 / 16	3	Comm., Personal, Life	Ernest Bates Jr., President
25	CRIMMINS GRAVELINE INSURANCE AGENCY INC. 1382 Main St., Palmer, MA 01069 (413) 283-8378; www.cgins.com	8 / 12	1	Comm., Personal, Life, Health	Marc Graveline, President
25	LEBEL, LAVIGNE & DEADY INSURANCE AGENCY INC. 637 Grattan St., Chicopee, MA 01020 (413) 532-3291; www.lldins.com	8 / 11	1	Auto, Home, Business	Kevin Deady, Mark Osgood, John O'Keefe
25	ROSS INSURANCE AGENCY INC. 150 Lower Westfield Road, Suite 2, Holyoke, MA 01040 (413) 536-8380; www.rossinsurance.com	8 / 11	1	Comm., Personal, Life, Emp. Benefits	Maureen Ross O'Connell Kevin Ross

Continued

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
29	CANARY BLOMSTROM INSURANCE AGENCY INC. 868 Springfield St., Feeding Hills, MA 01030 (413) 789-3995; www.canaryblomstrom.com	7 / 11	1	Comm., Personal, Life, Health	Sandra Brodeur
29	GILMORE AND FARRELL INSURANCE AGENCY 525 Bernardston Road, Greenfield, MA 01301 (413) 773-3686; www.farrell-ins.com	7 / 10	1	Property/Casualty, Auto, Home, Business, Workers' Comp	Tim Farrell Robert Gilmore
29	WILCOX INSURANCE AGENCY INC. 75 Broad St., Westfield, MA 01085 1100 Springfield St., Feeding Hills, MA 01030 (413) 562-9601; www.wilcoxagency.com	7 / 9	2	Auto, Home, Business, Life	Robert Wilcox, President
32	AMHERST INSURANCE / PADDOCK INSURANCE 20 Gatehouse Road, PO Box 48; Amherst MA 01004-0048 (413) 253-5555 ext 239; www.nathanagencies.com	6 / 10	1	Personal, Commercial, Day Care	Anna Holhut, President
32	MARTIN J. CLAYTON INSURANCE AGENCY INC. 1649 Northampton St., Holyoke, MA 01040 (413) 536-0804; www.mjclayton.com	6 / 12	1	Comm., Personal, Health, Life, Financial Planning	Dan Sullivan, President
34	CHASE, CLARKE, STEWART & FONTANA INSURANCE AGENCY 101 State St., 8th Floor, Springfield, MA 01102 (413) 788-4531; www.chaseins.com	5 / 13	1	Comm., Personal, Life	Robert Stewart Jr., President
34	CHI INSURANCE AGENCY INC. 416 Main St., Holyoke, MA 01040 (413) 536-2685; www.chiagency.com	5 / 12	2	Auto; Commercial Auto; Home; Renters; General/Professional Liability; Workers' Comp	Rosa Rodriguez
34	G.W. MORISI INSURANCE AGENCY INC. 175 Dwight Road, Suite 309, Longmeadow, MA 01106 (413) 781-5101; www.gwmorisi.com	5 / 6	1	Auto, Home, Business, Emp. Benefits, Life	Peter Gatti, President
34	SINCLAIR INSURANCE GROUP One Monarch Place, Suite 710, Springfield, MA 01144 (413) 306-6092; www.srfm.com	5 / 1	1	Risk-management Consultant/Broker	Sal D'Amato, Vice President of Sales
38	AMERICAN BENEFITS GROUP 320 Riverside Dr., Florence, MA 01062 (413) 584-9923; www.amben.com	4 / 26	1	Emp. Benefits and Benefits Administration, Life, Health and Welfare	Robert Cummings, President
38	CARELLAS INSURANCE AGENCY INC. 207 Park Ave., West Springfield, MA 01089 (413) 781-6090; www.carellasinsurance.com	4 / 6	1	Comm., Personal, Life, Business	William Carellas
38	HABERMAN INSURANCE GROUP INC. 95F Ashley Ave., West Springfield, MA 01089 (413) 781-7000; www.habermaninsurance.com	4 / 5	1	Comm., Personal, Life, Auto, Homeowners, Health	Edward Adamczyk, President
38	J. RAYMOND LUSSIER INSURANCE AGENCY, INC. 181 Park Ave., Suite 8, West Springfield, MA 01089 (413) 737-5359; www.lussierinsurance.com	4 / 5	1	Comm., Personal, Life	Mike Lussier Mark Lussier
38	SCATOLINI INSURANCE AGENCY INC. 8501-A Post Office Park, Wilbraham, MA 01095 (413) 596-2593; www.scatolini-insurance.com	4 / 4	1	Personal, Comm., Life	William Scatolini, President
38	SUMNER & TONER INSURANCE AGENCY INC. 813 Williams St., Longmeadow, MA 01106 (413) 567-6161; www.sumnertoner.com	4 / 10	2	Comm., Personal, Life, Long-term Care	William Toner Jr., President Warren "Bud" Sumner IV, Chairman
38	T.P. DALEY INSURANCE AGENCY INC. 1381 Westfield St., West Springfield, MA 01089 (413) 788-0971; www.tpdaleyinsurance.com	4 / 8	1	Auto, Home, Comm., Personal, Bond	James Daley, President
45	BFP ASSOCIATES INC. 110 Elm St., West Springfield, MA 01089 (413) 739-2352; www.bfpassociates.com	3 / 9	1	Emp. Benefits, Life, Disability, Long-term Care	Steven Bradway, President
45	JUBINVILLE INSURANCE AGENCY INC. 39 Lamb St., South Hadley, MA 01075 (413) 538-8293; www.jubinville.com	3 / 14	1	Commercial, Personal, Life, All Lines	Cary Jubinville, President David Jubinville, Treasurer
45	OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE 351 Pleasant St., Unit C, Northampton, MA 01060 (413) 586-6725; www.ostbergassociates.com	3 / 6	1	Financial Planning, Life, Disability, Group Retirement Plans	Robert Ostberg, President
48	ERNST FINANCIAL GROUP 180 Denslow Road, East Longmeadow, MA 01028 (413) 525-5511; www.ernstfinancial.com	2 / 4	1	Life, Long-term Care, Disability, Emp. Benefits	John Ernst, President
48	JOHN M. GLOVER AGENCY 4 Open Square Way, Suite 213, Holyoke, MA 01040 (413) 534-1500; www.johnmglover.com	2 / 2	1	Insurance Agencies	Kyle Sullivan John Sullivan
48	WHALEN INSURANCE AGENCY 71 King St., Northampton, MA 01060 (413) 586-1000; www.whaleninsurance.com	2 / 10	1	Ranked by Number of Agents	Peter Whalen, President and Owner
51	LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC. 71 Church St., Chicopee, MA 01020 (413) 598-8304; www.lsbinsurance.com	1 / 5	1	Homeowners, Auto, Umbrella, Business, Life	Paul Shea, President