

# TELECOM/VOICE/DATA PROVIDERS

LISTED ALPHABETICALLY

COMPANY	CONTACT	SERVICE AREA	SERVICES
<b>ALTERNATIVE TELECOMMUNICATIONS</b> 41 Nieske Road, Monson, MA 01057 (413) 267-3700; www.alternativetelecommunications.com	James Patenaude	Massachusetts, Connecticut	VOIP; digital telephone systems, voice-mail solutions; unified messaging to e-mail; intercom and overhead paging systems; all voice and data wiring (Cat 5e, 6, 6e, fiber, 25, 50, 100 multi-pair cables)
<b>AMP ELECTRICAL INC.</b> 1420 Union St., West Springfield, MA 01089 (413) 731-0009; www.ampelectricalinc.com	Michael Ostrowski Paul Rosa	New England	Communications service contractor specializing in voice and data cabling; designs, implements, and supports dependable, scalable, and secure network cabling systems; small to large, commercial and industrial; plans, installs, and manages critical requirements of network infrastructure for Cat 5e, 6, 6a, and fiber-optic
<b>COGHLIN NETWORK SERVICES</b> 100 Prescott St., Worcester, MA 01605 (508) 793-0300; www.coghlinnet.com	Christine Kelly	Massachusetts, Conn., Southern N.H., Rhode Island	LAN and WAN design, implementation, and services; wireless VoIP; voice and security systems; CCTV card access; data-center design specialists
<b>COMCAST BUSINESS</b> 3303 Main St., Springfield, MA 01107 (413) 427-9262; www.business.comcast.com	Adam Dubilo	New England	Cable, high-speed Internet, digital phone service for business; e-mail and web hosting
<b>CONCERO NETWORKS</b> 61 Prospect Hills Dr., East Longmeadow, MA 01028 (413) 525-4900; www.conceronetworks.com	Tom Lucia Jr.	New England	Unified communications; voice and data networks; VoIP networks; videoconferencing (HD); messaging
<b>CROCKER COMMUNICATIONS INC.</b> 101 Munson St., Greenfield, MA 01302 (413) 772-1800; www.crocker.com	Jessica Thompson	Pioneer Valley	VoIP; network design and installation; security audits; off-site backup; telephone-answering services
<b>EARTHLINK BUSINESS</b> 1 Federal St., Building 111-3, Springfield, MA 01105 (413) 732-5088; www.earthlink.com	Dave Daniel	Nationwide	Local and long-distance telephone service extending to integrated digital T1s; digital DID service; PRI service with DID and DNIS; voice mail; business lines; dynamic bandwidth allocation; DSL; VoIP connectivity; IT services
<b>ECLECTECHS</b> 22 Cherry St., Westfield, MA 01085 (413) 584-8600; eclecticchs.com	David Flaherty	New England	Dial-up and DSL access; website design and hosting; technical support; programming; individual and group instruction; computer repair
<b>HGE.NET</b> 1 Canal St., Holyoke, MA 01040 (413) 536-9444; www.hge.net	Kirk Jonah	Pioneer Valley	Fiber-optic network connection; business Internet; wide-area networking; voice service; hosted phone service; long distance with nearly unlimited connection speed, reliability, and 24-hour local support
<b>HOGAN TECHNOLOGY</b> 81 East St., Easthampton, MA 01027 (800) 929-5201; www.teamhogan.com	Sean Hogan	Northeast	Full IT support; sales and installation of telephone and voice-mail systems; business telephone systems; VoIP; cable infrastructure wiring; audio and visual; CCTV; IP cameras; wireless; networking; unified messaging; videoconferencing
<b>MOBIUS WORKS</b> 1 Arch Road, Suite 12, Westfield, MA 01085 (413) 564-6942; www.mobiusworks.com	Ed Watson	Massachusetts, Northern Conn.	Complete WAN/LAN VoIP network design, installation, and support; setup and training on servers, desktops, e-mail, Internet, security, and backups; ERP/MRP; custom software; Linux/Windows
<b>MOHAWK COMMUNICATIONS</b> 4 Open Square Way, Suite 417, Holyoke, MA 01040 (413) 729-2000; www.callmohawk.com	Ray Sullivan	New England, New York, New Jersey	Local and long-distance phone service; voice mail; VoIP; business telephone systems; high-speed Internet; T1; data storage and services; web monitoring; wiring; surveillance-camera installation and service; 24-hour service and support
<b>NETWORK ADVANTAGE ASSOCIATES</b> 2098 Roaring Brook Road, Conway, MA 01341 (413) 223-9007; www.net-vantage.com	Roy Cohen	Pioneer Valley	Net Voice hosted-PBX offering provides VoIP benefits; communications centerpiece for budget and quality-conscious enterprises
<b>NEW ENGLAND COMMUNICATIONS SYSTEMS</b> 427 Hayden Station Road, Windsor, CT 06095 (800) 972-3469; www.necommsys.com	Rich Cihkey	Western Mass., Connecticut	Wide-area and in-building two-way communications; systems design and installation
<b>NORMANDEAU TECHNOLOGIES INC.</b> 2097 Riverdale St., West Springfield, MA 01089 (413) 584-3131; www.ntlink.com	Brett Normandeau Kim Durand	Northeast	Voice, data, fiber-optic, and video network infrastructure cabling; VoIP and digital business telephone systems; overhead paging, surveillance, and call-accounting services; local, long-distance and Internet service; sales, installation, and 24-hour service
<b>SPECTRUM BUSINESS</b> 516 Montgomery St., Chicopee, MA 01013 (417) 557-6272; www.business.spectrum.com	Ron Rouillard	New England	Fiber-optic and broadband Internet for business; metro ethernet transport; wide-area network services; full-service network security; data backup and recovery; e-mail and web hosting; fiber-optic Internet and telephone for business
<b>VALLEY COMMUNICATIONS SYSTEMS INC.</b> 20 1st Ave., Chicopee, MA 01020 (413) 592-4136; www.valleycommunications.com	Bob Boire	Southern New England	Data/video projection equipment; computer interactive whiteboards; conference-room design; telephone systems; VoIP assessments; sound/security systems; broadband TV-distributing systems; voice and data cabling
<b>VERIZON</b> 365 State St., Springfield, MA 01105 (413) 731-8606; www.verizon.com	Ellen Cummings	Nationwide	Local and long distance; wireless services; data services; television