

# BANKS IN WESTERN MASS.

RANKED BY TOTAL ASSETS\* (DOLLARS IN THOUSANDS)

	INSTITUTION	ASSETS	DEPOSITS	NET INCOME	TOTAL EQUITY CAPITAL	TOTAL LOANS & LEASES	COMMERCIAL LOAN VOLUME	SECURED BY REAL ESTATE
1	<b>BANK OF AMERICA NA</b> www.bankofamerica.com	\$1,574,093,000	\$1,143,477,000	\$17,075,000	\$202,360,000	\$859,433,000	\$213,341,000	\$345,041,000
2	<b>TD BANK NA</b> www.tdbank.com	230,280,000	191,638,468	1,119,214	30,121,717	111,889,129	21,676,972	54,143,991
3	<b>RBS CITIZENS NA</b> www.citizensbank.com	102,971,333	70,246,534	819,918	15,675,858	75,853,439	19,841,819	32,682,293
4	<b>SANTANDER BANK</b> www.santander.com	80,472,892	54,014,464	375,685	13,192,333	50,568,181	16,029,092	30,509,595
5	<b>FIRST NIAGARA BANK NA</b> www.firstniagara.com	38,494,804	28,280,938	-671,118	4,369,584	23,077,922	4,584,561	14,478,658
6	<b>PEOPLE'S UNITED BANK</b> www.peoples.com	35,755,742	26,145,965	262,480	4,618,445	26,657,346	5,826,646	19,097,163
7	<b>WEBSTER BANK</b> www.websterbank.com	\$22,513,012	\$15,872,425	\$213,922	\$2,248,776	\$13,967,994	\$3,935,926	\$9,634,702
8	<b>BERKSHIRE BANK*</b> www.berkshirebank.com	6,476,905	4,691,557	35,932	711,155	4,700,093	783,301	3,546,261
9	<b>UNITED BANK</b> www.bankatunited.com	5,477,328	4,102,618	12,718	610,660	3,913,572	505,933	3,350,407
10	<b>FARMINGTON BANK</b> www.farmingtonbankct.com	2,483,685	1,767,952	10,437	195,022	2,141,744	309,149	1,830,222
11	<b>PEOPLESBANK</b> www.bankatpeoples.com	1,918,568	1,552,533	10,836	181,032	1,291,735	72,657	1,200,521
12	<b>COUNTRY BANK FOR SAVINGS</b> www.countrybank.com	1,409,181	938,178	7,103	198,688	927,877	19,463	902,810
13	<b>WESTFIELD BANK</b> www.westfieldbank.com	\$1,318,315	\$835,161	\$7,057	\$134,836	\$724,686	\$156,964	\$560,196
14	<b>FLORENCE SAVINGS BANK</b> www.florencesavings.com	1,087,829	900,898	6,446	114,035	836,384	35,674	800,041
15	<b>EASTHAMPTON SAVINGS BANK</b> www.banksesb.com	1,039,346	869,834	7,034	132,142	773,301	28,563	727,792
16	<b>SALISBURY BANK &amp; TRUST CO.</b> www.salisburybank.com	855,422	724,893	3,396	92,531	679,255	116,646	549,576
17	<b>MOUNTAIN ONE BANK</b> www.mountainone.com	809,930	572,876	2,463	83,802	636,673	66,327	565,597
18	<b>HAMPDEN BANK*</b> www.hampdenbank.com	709,488	492,108	4,836	78,241	516,920	50,557	432,968
19	<b>GREENFIELD SAVINGS BANK</b> www.greenfieldsavings.com	\$694,094	\$505,950	\$3,940	\$78,004	\$530,500	\$25,300	\$503,820
20	<b>CHICOPEE SAVINGS BANK</b> www.chicopeesavings.com	637,579	489,813	-416	75,140	524,734	73,685	448,385
21	<b>SOUTHBRIDGE SAVINGS</b> www.southbridgesavingsbank.com	451,493	349,461	1,321	38,190	384,771	24,268	346,783
22	<b>ADMIRALS BANK</b> www.admiralsbank.com	451,471	390,644	-2,970	54,946	377,344	13,647	330,826

Continued

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23	<b>ADAMS COMMUNITY BANK</b> www.adamscooperative.com	394,815	315,105	1,212	48,652	332,370	9,997	313,305
24	<b>GREENFIELD CO-OP BANK**</b> www.greenfieldcoopbank.com	349,764	297,234	1,107	38,498	223,753	16,057	184,695
25	<b>LEE BANK</b> www.leebank.com	\$300,696	\$210,310	\$805	\$29,594	\$250,928	\$15,170	\$234,966
26	<b>MONSON SAVINGS BANK</b> www.monsonsavings.com	289,816	253,837	1,711	28,183	211,301	28,803	180,717
27	<b>NORTH BROOKFIELD SAVINGS BANK</b> www.banknbsb.com	264,936	208,004	1,469	32,558	153,398	2,391	148,526
28	<b>PITTSFIELD CO-OP BANK</b> www.pittsfield-coop.com	258,632	192,427	1,229	42,363	191,609	12,079	176,628
29	<b>NORTHAMPTON CO-OP BANK**</b> www.northamptoncoop.com	166,711	130,348	-161	23,214	94,189	1,342	92,690
30	<b>NUVO BANK &amp; TRUST CO.***</b> www.nuvobank.com	153,480	133,756	421	15,189	138,757	35,597	91,692
31	<b>LENOX NB</b> www.lenoxnb.com	65,887	57,416	202	8,378	23,730	1,637	21,367

\* Berkshire Bank acquired Hampden Bank in a deal made official in April 2015.

\*\* Greenfield Co-op Bank and Northampton Co-op Bank officially merged in April 2015.

\*\*\* NUVO Bank & Trust was acquired by Merchants Bancshares; the deal closed in December 2015.