

# HEALTH & DENTAL PLANS

RANKED BY NUMBER OF MEMBERS IN THE REGION

	ORGANIZATION	CEO	MEMBERS	PARTICIPATING DOCTORS/HOSPITALS	SERVICES
1	<b>BLUE CROSS BLUE SHIELD OF MASS. / HMO BLUE</b> 401 Park Dr., Boston, MA 02215 (617) 246-5000; www.bluecrossma.com	Andrew Dreyfus	<b>More than 2 million</b> in Massachusetts	24,156 76	HMO Blue, indemnity, point-of-service, PPO dental, senior plans; health-education programs; \$150 fitness benefit; eyewear; reduced prices for Weight Watchers; 24-hour Nurseline
2	<b>DELTA DENTAL OF MASSACHUSETTS</b> 465 Medford St., Boston, MA 02129 (617) 886-1000; www.deltadentalma.com	Dennis Leonard	<b>More than 2 million</b> in Massachusetts	96% of all dental locations in Massachusetts	Three dentist networks offering a multitude of dental plans; dual-option dental programs
3	<b>TUFTS HEALTH PLAN</b> 1441 Main St., Springfield, MA 01103 (413) 746-8200; www.tuftshealthplan.com	Thomas Crosswell	<b>1,072,000</b> in Massachusetts, Connecticut, Rhode Island, and New Hampshire	25,000 90	HMO, point-of-service, and PPO plans
4	<b>HARVARD PILGRIM HEALTH CARE</b> 93 Worcester St., Wellesley, MA 02481 (888) 888-4742; www.harvardpilgrim.org	Eric Schultz	<b>971,000</b> in Massachusetts, New Hampshire, and Maine	28,000 135	HMO, PPO, point-of-service plans; high-deductible plans; fitness reimbursement; eyewear program
5	<b>CIGNA</b> 900 Cottage Grove Road, Bloomfield, CT 06002 (860) 226-6000; www.cigna.com	David Cordani	<b>700,000</b> in New England	59,700 194	Integrated suite of medical, dental, behavioral-health, pharmacy, and vision-care benefits, as well as group life, accident, and disability insurance
6	<b>BLUE CROSS BLUE SHIELD OF MASS. / DENTAL BLUE</b> 401 Park Dr., Boston, MA 02215 (617) 246-5000; www.bluecrossma.com	Andrew Dreyfus	<b>600,000</b> in Massachusetts	3,600 dental locations in Mass., New Hampshire, and Rhode Island	Dental Blue PPO provides access to more than 90% of the providers in Massachusetts, New Hampshire, and Rhode Island through the Dental Blue traditional indemnity network; plan offers access to a network of nearly 200,000 provider locations nationwide
7	<b>CONNECTICARE</b> 175 Scott Swamp Road, Farmington, CT 06034 (860) 674-5700; www.connecticare.com	Michael Wise	<b>240,000</b> in Western Mass., Connecticut, and New York	22,000 126	Open-access HMOs and HMO Personal Care plan on a fully insured and self-funded basis; point-of-service options; work-site wellness and disease-management programs
8	<b>FALLON HEALTH</b> 10 Chestnut St., Worcester, MA 01608 (508) 799-2100; www.fchp.org	Richard Burke	<b>240,000</b> in Massachusetts	17,000 57	HMO; PPO; dental club; health-club reimbursement; \$0 co-pay on annual checkups; 24/7 Nurseline; worksite wellness; Fallon Senior Plan
9	<b>AETNA</b> 151 Farmington Ave., Hartford, CT 06156 (860) 273-0123; www.aetna.com	Mark Bertolini	<b>More than 200,000</b> in Massachusetts	691,109 nationally 5,708 nationally	Medical, pharmacy, and dental plans; Medicaid services; behavioral-health programs; medical management
10	<b>HEALTH NEW ENGLAND</b> One Monarch Place, Suite 1500 Springfield, MA 01144 (413) 787-4004; www.hne.com	Maura McCaffrey	<b>200,000</b> in Massachusetts	4,300 22	Locally owned and operated; flexible health-plan designs including HMO, PPO, high-deductible plans, and self-funded options for employers and individuals; no referrals for in-network specialists; \$0 co-pay for most preventive services; fitness/Weight Watchers benefit; wellness and disease-management programs; Medicare Advantage plans for individuals and employer groups; plan options available through the Health Connector
11	<b>ALTUS DENTAL</b> 10 Charles St., Providence, RI 02904 (877) 223-0577; www.altusdental.com	Joseph Nagle	<b>150,000</b> in Massachusetts and Rhode Island	6,500 dental locations in Massachusetts and Rhode Island	Members of dental PPO are welcome at 53,000 additional dental locations nationwide through Connection Dental Network