

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS IN WESTERN MASS.

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
1	BERKSHIRE INSURANCE GROUP 66 West St., Pittsfield, MA 01201 (866) 636-0244; www.berkshireinsurancegroup.com	70 80	9	Comm., Personal, Life, Emp. Benefits	James Herrick Steven Cronin
2	HUB INTERNATIONAL NEW ENGLAND LLC 96 Shaker Road, East Longmeadow, MA 01028 (413) 733-3131; www.hubinternational.com	50 60	4	Comm. Lines, Emp. Benefits, Personal lines, Risk Services	Timm Marini
3	THE DOWD AGENCIES, LLC 14 Bobala Road, Holyoke, MA 01040 (413) 538-7444; www.dowd.com	37 42	5	Comm., Personal, Life, Emp. Benefits, Surety	John Dowd Jr.
4	AXIA INSURANCE SERVICES INC. 933 East Columbus Ave., Springfield, MA 01103 (413) 788-9000; www.axiagroup.net	32 32	5	Comm., Personal, Life, Pet	Michael Long
5	GAUDREAU GROUP INC. INSURANCE & FINANCIAL SERVICES AGENCY 2377 Boston Road, Wilbraham, MA 01095 (413) 543-3534; www.gaudreaugroup.com	30 31	2	Risk Management, Business, Emp. Benefits, Personal, Financial Services	Jules Gaudreau Jr.
5	INSURANCE CENTER OF NEW ENGLAND 1070 Suffield St., Agawam, MA 01001 (413) 781-2410; www.icne.com	30 65	5	Comm., Personal, Emp. Benefits	William Trudeau
7	USI INSURANCE SERVICES LLC 123 Interstate Dr., West Springfield, MA 01089 (855) 874-0123; www.usi.com	29 52	1	Comm., Emp. Benefits, Life, Health, Personal, Workers' Comp	Joseph Fico
8	WEBBER & GRINNELL INSURANCE AGENCY 8 North King St., Northampton, MA 01060 (413) 586-0111; www.webberandgrinnell.com	24 34	1	Comm., Personal, Life	William Grinnell
9	SINCLAIR RISK & FINANCIAL MANAGEMENT One Monarch Place, Suite 1150, Springfield, MA 01144 (413) 306-6092; www.srfm.com	22 38	1	Risk-management Consultant/Broker; Commercial and Employee Benefits	Joseph Pinto
10	LIBERTY MUTUAL INSURANCE 175 Dwight Road, Longmeadow, MA 01106 (413) 567-2000; www.libertymutual.com	21 37	3	Auto, Home, Life	Greg Rankowitz
11	ENCHARTER INSURANCE LLC 25 University Dr., Amherst, MA 01002 (800) 675-6695; www.encharter.com	20 30	3	Comm., Personal, Life	Tracey Benison
11	PHILLIPS INSURANCE AGENCY 97 Center St., Chicopee, MA 01013 (413) 594-5984; www.phillipsinsurance.com	20 21	1	Comm., Personal, Life, Bonds, Health	Joseph Phillips
13	MCCLURE INSURANCE AGENCY 103 Van Deene Ave., West Springfield, MA 01089 (413) 781-8711; www.mcclureins.com	17 21	3	Comm., Personal, Life	William McClure Sr.
14	AMICA MUTUAL INSURANCE CO. 330 Whitney Ave., Suite 710, Holyoke, MA 01040 (888) 532-6422; www.amica.com	16 25	1	Auto, Home, Life	Daniel Heinold LuAnn Trigo
15	BORAWSKI INSURANCE 88 King St., Northampton, MA 01060 (413) 586-5011; www.borawskiinsurance.com	14 17	1	Comm., Personal, Emp. Benefits, Life	Robert Borawski
15	FIRST AMERICAN INSURANCE AGENCY INC. 510 Front St., Chicopee, MA 01013 (413) 592-8118; www.faiagency.com	14 20	1	Comm., Personal, Life, Emp. Benefits, Workers' Comp	Corey Murphy
15	FOLEY INSURANCE GROUP 37 Elm St., West Springfield, MA 01089 (413) 214-7474; www.foleyinsurancegroup.com	14 17	1	Comm., Personal, Life, Emp. Benefits, Financial Planning	Brian Foley
15	MOULTON INSURANCE AGENCY INC. 143 West St., Ware, MA 01082 (800) 521-5787; www.moultoninsurance.com	14 16	3	Comm., Personal, Auto, Home, Life	Cynthia Moulton St. George
19	BELL & HUDSON INSURANCE AGENCY INC. 19 North Main St., Belchertown, MA 01007; (413) 323-9611 15 Central St., West Brookfield, MA 01585; (508) 867-4646 www.bellandhudson.com	12 17	2	Comm., Personal, Life, Group Health	Matthew Phaneuf
20	AAA PIONEER VALLEY AUTO CLUB INSURANCE AGENCY 150 Capital Dr., West Springfield, MA 01089 (800) 622-9211; www.pioneervalley.aaa.com	11 15	5	Comm., Personal, Life	Steve Brochu
20	CHASE, CLARKE, STEWART & FONTANA 101 State St., Springfield, MA 01103 (413) 788-4531; www.chaseins.com	11 22	1	Comm., Personal, Life, Financial Services, Retirement Planning, Emp. Benefits	Robert Stewart Jr.
20	GOSS & MCLAIN INSURANCE AGENCY 1767 Northampton St., Holyoke, MA 01040 (413) 534-7355; www.gossmclain.com	11 13	1	Comm., Personal, Life	Deborah Buckley
23	BRESNAHAN INSURANCE AGENCY INC. 100 Whiting Farms Road, Holyoke, MA 01040; (413) 536-0536 231 Triangle St., Amherst, MA 01002; (413) 549-1100 www.bresnahaninsurance.com	10 15	2	Comm., Personal, Life, Financial Services	Terence Bresnahan Eileen Bresnahan

Continued on page 41 >>

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS IN WESTERN MASS.

>> Continued from page 40	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
23	THE JUBINVILLE INSURANCE GROUP 39 Lamb St., South Hadley, MA 01075 (413) 538-8293; www.jubinvill.com	10 17	1	Commercial, Personal, Life and Health	Cary Jubinville David Jubinville David Jodoin Michael Werenski
23	THE NATHAN AGENCIES – AMHERST FINANCIAL SERVICES 20 Gatehouse Road, Amherst, MA 01002 (413) 253-5555; www.nathanagencies.com	10 14	1	Life, Disability, Long-term Care, Health	Christian Sulmasy
26	BATES FULLAM INSURANCE AGENCY INC. 975 Elm St., West Springfield, MA 01089 (413) 737-3539; www.batesfullaminsurance.com	8 16	3	Comm., Personal, Life	Ernest Bates Jr.
26	MARTIN J. CLAYTON INSURANCE AGENCY INC. 1649 Northampton St., Holyoke, MA 01040 (413) 536-0804; www.mjclayton.com	8 12	1	Comm., Personal, Health, Life, Financial Planning	Dan Sullivan
26	KING & CUSHMAN 176 King St., Northampton, MA 01060 (413) 584-5610; www.kingcushman.com	8 9	1	Comm., Personal, Emp. Benefits	Scott King
26	LEBEL, LAVIGNE & DEADY INSURANCE AGENCY INC. 637 Grattan St., Chicopee, MA 01020 (413) 532-3291; www.ldins.com	8 11	1	Auto, Home, Business	Kevin Deady Mark Osgood John O'Keefe
26	ROSS, WEBBER AND GRINNELL INSURANCE 150 Lower Westfield Road, Suite 2, Holyoke, MA 01040 (413) 536-8380; www.rossinsurance.com	8 11	1	Comm., Personal, Life, Emp. Benefits	Maureen Ross O'Connell Kevin Ross
31	CANARY BLOMSTROM INSURANCE AGENCY INC. 868 Springfield St., Feeding Hills, MA 01030 (413) 789-3995; www.canaryblomstrom.com	7 11	1	Comm., Personal, Life, Health	Sandra Brodeur
31	CRIMMINS GRAVELINE INSURANCE AGENCY INC. 1382 Main St., Palmer, MA 01069 (413) 283-8378; www.cgins.com	7 13	1	Comm., Personal, Life, Health	Marc Graveline
31	GILMORE AND FARRELL INSURANCE AGENCY 525 Bernardston Road, Greenfield, MA 01301 (413) 773-3686; www.gilmoreandfarrell.com	7 10	1	Property/Casualty, Auto, Home, Business, Workers' Comp	Tim Farrell Robert Gilmore
31	WILCOX INSURANCE AGENCY INC. 75 Broad St., Westfield, MA 01085 1100 Springfield St., Feeding Hills, MA 01030 (413) 562-9601; www.wilcoxagency.com	7 9	2	Auto, Home, Business, Life	Robert Wilcox
35	AMHERST INSURANCE – THE NATHAN AGENCIES 20 Gatehouse Road, Amherst MA 01002 (413) 253-5555; www.nathanagencies.com	6 10	1	Personal, Commercial, Day Care	Anna Holhut
35	G.W. MORISI INSURANCE AGENCY INC. 175 Dwight Road, Suite 309, Longmeadow, MA 01106 (413) 781-5101; www.gvmorisi.com	6 8	1	Auto, Home, Business, Emp. Benefits, Life	Peter Gatti
37	AMERICAN BENEFITS GROUP 320 Riverside Dr., Florence, MA 01062 (413) 584-9923; www.amben.com	5 30	1	Emp. Benefits and Benefits Administration, Life, Health and Welfare	Robert Cummings
37	BAYSTATE FINANCIAL 330 Whitney Ave., Suite 305, Holyoke, MA 01040 (413) 552-0000 100 Wendell Ave., Suite 301, Pittsfield, MA 01201 (413) 443-4921; www.nefgrp.com	5 10	2	Life, Disability, Annuities, LTC, Group, Health, Property and Casualty; Emp. Benefits	Dan Goggins
37	CHI INSURANCE AGENCY INC. 416 Main St., Holyoke, MA 01040; (413) 536-2685 17 College St., South Hadley, MA 01075; (413) 536-0751 www.chiagency.com	5 12	2	Auto; Commercial Auto; Home; Renters; General/Professional Liability; Workers' Comp	Rosa Rodriguez
37	HABERMAN INSURANCE GROUP INC. 95F Ashley Ave., West Springfield, MA 01089 (413) 781-7000; www.habermaninsurance.com	5 25	1	Comm., Personal, Employee Benefits, Bonds, Long-term Care	Edward Adamczyk
41	CARELLAS INSURANCE AGENCY INC. 207 Park Ave., West Springfield, MA 01089 (413) 781-6090; www.carellasinsurance.com	4 6	1	Comm., Personal, Life, Business	William Carellas
41	J. RAYMOND LUSSIER INSURANCE AGENCY INC. 181 Park Ave., Suite 8, West Springfield, MA 01089 (413) 737-5359; www.lussierinsurance.com	4 6	1	Comm., Personal, Life	Mike Lussier Mark Lussier
41	OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE 351 Pleasant St., Suite D, Northampton, MA 01060 (413) 586-6725; www.ostbergassociates.com	4 10	1	Financial Planning, Life, Disability, Group Retirement Plans; Long-term Care	Robert Ostberg
41	RAMON FINANCIAL SERVICES, LLC 217 Greenfield Road, South Deerfield, MA 01373 (413) 665-3932; www.ramonfinancial.com	4 4	1	Emp. Benefits, Disability, Buy-Sell Funding, Non-qualified Deferred Compensation Plans, Long-term Care	Michael Ramon

Continued on page 42 >>

INSURANCE AGENCIES

RANKED BY NUMBER OF AGENTS IN WESTERN MASS.

>> Continued
from page 41

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
41	SCATOLINI INSURANCE AGENCY INC. 8501-A Post Office Park, Wilbraham, MA 01095 (413) 596-2593; www.scatolini-insurance.com	4 4	1	Comm., Personal, Life	William Scatolini
41	SUMNER & TONER INSURANCE AGENCY INC. 813 Williams St., Longmeadow, MA 01106 (413) 567-6161; www.sumnertoner.com	4 10	2	Comm., Personal, Life, Long-term Care	William Toner Jr. Warren "Bud" Sumner IV
41	T.P. DALEY INSURANCE AGENCY INC. 1381 Westfield St., West Springfield, MA 01089 (413) 788-0971; www.tpdaleyinsurance.com	4 8	1	Auto, Home, Comm., Personal, Bond	James Daley
48	BFP ASSOCIATES INC. 110 Elm St., West Springfield, MA 01089 (413) 739-2352; www.bfpassociates.com	3 9	1	Emp. Benefits, Life, Disability, Long-term Care	Steven Bradway
48	STREETLIGHT FINANCIAL, LLC 8 Main St., Florence, MA 01062 (413) 848-6020; www.streetlightfinancial.com	3 6	1	Life, Disability, Annuities, LTC, Group, Health, Property and Casualty; Emp. Benefits	James Marlor
50	ERNST FINANCIAL GROUP 180 Denslow Road, East Longmeadow, MA 01028 (413) 525-5511; www.ernstfinancial.com	2 4	1	Life, Long-term Care, Disability, Emp. Benefits	John Ernst
50	JOHN M. GLOVER AGENCY 4 Open Square Way, Suite 213, Holyoke, MA 01040 (413) 534-1500; www.johnmglover.com	2 15	1	Property/Casualty, Auto, Home, Business, Life, Health, Workers' Comp	Kyle Sullivan John Sullivan
50	WHALEN INSURANCE AGENCY 71 King St., Northampton, MA 01060 (413) 586-1000; www.whaleninsurance.com	2 10	1	Comm., Personal	Peter Whalen
53	DELISO FINANCIAL & INSURANCE SERVICES 540 Meadow St. Ext., Suite 108, Agawam, MA 01001 (413) 785-1100; www.delisofinancialservices.com	1 3	1	Life, Annuities, Disability, Long-term Care, Investment Advisory	Jean Deliso
53	LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC. 71 Church St., Chicopee, MA 01020 (413) 598-8304; www.lsbinsurance.com	1 5	1	Homeowners, Auto, Umbrella, Business, Life	Paul Shea