

INSURANCE AGENCIES

Ranked by Number of Agents

| | COMPANY | PHONE/FAX | FT AGENTS/ EMPLOYEES | OFFICES (LOCALLY) | TYPE OF INSURANCE | TOP LOCAL OFFICER(S) / WEB SITE |
|----|---|----------------------------------|-------------------------|----------------------|---|--|
| 1 | CHARTER OAK INSURANCE & FINANCIAL SERVICES CO. 330 Whitney Ave., Suite 600, Holyoke, MA 01040 | (413) 539-2000 (413) 539-2300 | 200 / 250 | 5 | Comm., Personal, Life, Emp. Benefits, Investments | Peter Novak, General Agent www.charteroakinsurance.com |
| 2 | NORTHWESTERN MUTUAL FINANCIAL NETWORK/ THE ZUZOLO GROUP 29 South Main St., West Hartford, CT 06107 (Local offices in Greenfield, Northampton and Springfield) | (413) 748-6000 (413) 788-5796 | 125 / 124 | 3 | Personal, Life, Emp. Benefits | Kathleen Kane, Managing Director www.nmfn.com |
| 3 | BERKSHIRE INSURANCE GROUP INC. 138 Longmeadow St., Longmeadow, MA 01106 (Local offices in Greenfield, South Deerfield, Shelburne Falls, Westfield, Great Barrington, Stockbridge, Pittsfield, and Dalton) | (413) 935-1200 (413) 567-5300 | 61 / 97 | 10 | Comm., Personal, Life, Emp. Benefits | David Farrell, Executive Vice President www.berkshireinsurancegroup.com |
| 4 | NEW ENGLAND FINANCIAL GROUP, LLC 17 North Main St., West Hartford, CT 06107 (local offices in East Longmeadow, Pittsfield, and Florence) | (860) 521-2250 (860) 521-2214 | 48 / 72 | 5 | Personal, Annuity Investments, Life, Disability | James Marlor Jr., Managing Director www.nefghartford.com |
| 5 | TD INSURANCE 123 Interstate Dr., West Springfield, MA 01089 | (800) 688-7256 (413) 733-7722 | 44 / 80 | 1 | Comm., Personal, Emp. Benefits | Vince Daboul, Executive Vice President www.tdbanknorthinsurance.com |
| 6 | FIELDDEDDY INSURANCE 96 Shaker Road, P.O. Box 709, East Longmeadow, MA 01028 | (413) 733-3131 (413) 733-3191 | 42 / 76 | 5 | Comm., Emp. Benefits, Surety, Personal, Life | Samuel Hanmer, President www.fielddeddy.com |
| 7 | INSURANCE CENTER OF NEW ENGLAND 1070 Suffield St., P.O. Box 230, Agawam, MA 01001 | (413) 781-2410 (413) 731-9539 | 35 / 65 | 4 | Comm., Personal, Emp. Benefits | Dean Florian, President www.icnegroup.com |
| 8 | THE DOWD INSURANCE AGENCIES P.O. Box 10300, 14 Bobala Road, Holyoke, MA 01041 | (413) 538-7444 (413) 536-6020 | 30 / 43 | 3 | Comm., Personal, Life | Robert Gilbert Jr., President www.dowd.com |
| 8 | METLIFE 330 Whitney Ave., Suite 305, Holyoke, MA 01040 | (800) 737-1059 (413) 536-2873 | 30 / 34 | 2 | Personal, Life, Investments, Long-term Care | Joseph Scalia, Agency Director www.metlife.com |
| 10 | AXIA GROUP 73 Market Place, Springfield, MA 01103 | (413) 205-2942 (413) 886-0190 | 25 / 30 | 6 | Comm., Personal, Life, Pet | Michael Long, CEO www.axiagroup.net |
| 11 | GAUDREAU GROUP INC. INSURANCE & FINANCIAL SERVICES P.O. Box 369, 1984 Boston Road, Wilbraham, MA 01095 | (413) 543-3534 (413) 543-4153 | 18 / 19 | 3 | Comm., Personal, Life, Emp. Benefits | Jules Gaudreau Jr., President www.gaudreaugroup.com |
| 12 | FOLEY INSURANCE GROUP 37 Elm St., West Springfield, MA 01089 | (413) 214-7474 (413) 214-7447 | 16 / 17 | 1 | Comm., Personal, Life, Emp. Benefits | Bryan Foley www.foleyinsurancegroup.com |
| 13 | PHILLIPS INSURANCE AGENCY 97 Center St., Chicopee, MA 01013 | (413) 594-5984 (413) 592-1142 | 15 / 16 | 1 | Comm., Personal, Life, Bonds | Joseph Phillips www.phillipsinsurance.com |
| 14 | BORAWSKI INSURANCE 88 King St., Northampton, MA 01060 | (413) 586-5011 (413) 586-7973 | 14 / 18 | 1 | Comm., Personal, Emp. Benefits, Life | Robert Borawski, President www.borawskiinsurance.com |
| 14 | NATHAN AGENCIES 20 Gatehouse Road, Amherst, MA 01002 | (413) 253-5555 (413) 256-8354 | 14 / 20 | 2 | Comm., Personal, Life, Emp. Benefits | Ron Nathan, President www.nathanagencies.com |
| 16 | FIRST AMERICAN INSURANCE AGENCY INC. 510 Front St., Chicopee, MA 01013 | (413) 592-8118 (413) 592-0995 | 13 / 20 | 1 | Comm., Personal, Life, Emp. Benefits | Corey Murphy, President www.faiagency.com |
| 17 | WEBBER & GRINNELL INSURANCE AGENCY 8 North King St., Northampton, MA 01060 | (413) 586-0111 (413) 586-6481 | 12 / 23 | 1 | Comm., Personal, Life | William Grinnell www.webberandgrinnell.com |
| 18 | AAA PIONEER VALLEY AUTO CLUB INSURANCE AGENCY 150 Capital Dr., West Springfield, MA 01089 | (800) 622-9211 (413) 205-2319 | 11 / 15 | 5 | Comm., Personal, Life | Stephen Brochu, Vice President www.aaa.com |

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| 18 | GOSS & MCLAIN INSURANCE AGENCY P.O. Box 1128, 474 Appleton St., Holyoke, MA 01041 | (413) 534-7355 (413) 536-9286 | 11 / 14 | 1 | Comm., Personal, Life | Deborah Buckley, President www.gossmclain.com |
| 18 | MOULTON INSURANCE AGENCY INC. P.O. Box 90, 143 West St., Ware, MA 01082 | (413) 967-3327 (413) 967-4607 | 11 / 14 | 3 | Comm., Personal, Auto, Home | Cynthia Moulton St. George, President www.moultoninsurance.com |
| 21 | AMICA MUTUAL INSURANCE CO. 330 Whitney Ave., Suite 710, Holyoke, MA 01040 | (888) 562-6422 (866) 532-7360 | 10 / 25 | 1 | Auto, Home, Life | Daniel Heinold, LuAnn Trigo www.amica.com |
| 21 | BELL & HUDSON INSURANCE AGENCY INC. P.O. Box 669, 19 North Main St., Belchertown, MA 01007 | (413) 323-9611 (413) 323-6117 | 10 / 14 | 1 | Comm., Personal, Life | James Phaneuf, President www.bellandhudson.com |
| 21 | BRESNAHAN INSURANCE AGENCY 100 Whiting Farms Road, Holyoke, MA 01040 231 Triangle St., Amherst, MA 01002 | (413) 536-0536 (413) 534-4291 | 10 / 15 | 2 | Comm., Personal, Life | Terence Bresnahan, President Eileen Bresnahan, Vice President www.bresnahaninsurance.com |
| 21 | KING & CUSHMAN 176 King St., Northampton, MA 01061 | (413) 584-5610 (413) 584-9322 | 10 / 14 | 1 | Comm., Personal, Life, Health, Emp. Benefits | Scott King www.kingcushman.com |
| 21 | MCCLURE INSURANCE AGENCY P.O. Box 339, 103 Van Deene Ave., West Springfield, MA 01090 | (413) 781-8711 (413) 731-8548 | 10 / 21 | 4 | Comm., Personal, Life | William McClure Sr., President www.mcclureins.com |
| 26 | CANARY BLOMSTROM INSURANCE AGENCY INC. 868 Springfield St., Feeding Hills, MA 01030 | (413) 789-3995 (413) 786-7004 | 9 / 13 | 1 | Comm., Personal, Life, Health | Richard Blomstrom www.canaryblomstrom.com |
| 26 | CHASE, CLARKE, STEWART & FONTANA INSURANCE AGENCY P.O. Box 9031, 101 State St., Springfield, MA 01102 | (413) 788-4531 (413) 731-9234 | 9 / 23 | 1 | Comm., Personal, Life | Robert Stewart Jr., President www.chaseins.com |
| 26 | HABERMAN INSURANCE GROUP INC. 95 Ashley Ave., West Springfield, MA 01089 | (413) 781-7000 (413) 733-9545 | 9 / 21 | 1 | Comm., Personal, Life, Auto, Homeowners | Edward Adamczyk, President www.habermaninsurance.com |

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| 29 | BLAIR, CUTTING & SMITH INSURANCE AGENCY INC. 25 University Dr., Amherst, MA 01002 | (413) 549-4971 (413) 549-4974 | 8 / 23 | 1 | Comm., Personal, Financial Services | William Dowd, President www.bcs.encharter.com |
| 29 | LEBEL, LAVIGNE & DEADY INSURANCE AGENCY INC. 637 Grattan St., Chicopee, MA 01020 | (413) 532-3291 (413) 534-8982 | 8 / 11 | 1 | Auto, Home, Business | Kevin Deady, Mark Osgood, John O'Keefe |
| 31 | ROSS INSURANCE AGENCY INC. 150 Lower Westfield Road, Suite 2, Holyoke, MA 01040 | (413) 536-8380 (413) 536-8386 | 7 / 9 | 1 | Comm., Personal, Life, Emp. Benefits | Maureen Ross O'Connell, Kevin Ross, Ernest Ross Jr. www.rossinsurance.com |
| 32 | BATES FULLUM INSURANCE AGENCY INC. 110 Elm St., West Springfield, MA 01089 | (413) 737-3539 (413) 731-8255 | 6 / 17 | 3 | Comm., Personal, Life | Ernest Bates Jr. www.batesfullum.com |
| 32 | CRIMMINS GRAVELINE INSURANCE AGENCY INC. 1382 Main St., Palmer, MA 01069 | (413) 283-8378 (413) 283-2556 | 6 / 13 | 1 | Comm., Personal, Life, Health | Tom Gravelin www.cgins.com |
| 32 | LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC. 71 Church St., Chicopee, MA 01020 | (413) 598-8304 (413) 594-7225 | 6 / 6 | 1 | Homeowners, Auto, Umbrella, Business, Life, Health | Paul Shea www.lsbinsurance.com |
| 32 | MARTIN J. CLAYTON INSURANCE AGENCY INC. 1649 Northampton St., Holyoke, MA 01040 | (413) 536-0804 (413) 534-7874 | 6 / 13 | 1 | Comm., Personal | Harold Clayton Jr., President Martin Clayton, Chairman of the Board www.mjclayton.com |
| 36 | CARELLAS INSURANCE AGENCY INC. 207 Park Ave., West Springfield, MA 01089 | (413) 781-6090 (413) 731-8130 | 5 / 6 | 1 | Comm., Personal, Life | William Carellas www.carellasinsurance.com |
| 36 | CHAFFEE-HELLIWELL 416 Main St., Holyoke, MA 01040 | (413) 536-2685 (413) 532-0889 | 5 / 8 | 2 | Comm., Personal | Rosa Rodriguez www.chaffee-helliwell.com |
| 36 | EPSTEIN FINANCIAL GROUP 330 Whitney Ave., Suite 610, Holyoke, MA 01040 | (877) 932-6236 (413) 536-2762 | 5 / 9 | 1 | Life, Disability, Annuity, Investments | Charlie Epstein, President www.epsteinfinancial.com |
| 36 | SINCLAIR INSURANCE GROUP 1 Monarch Place, Suite 710, Springfield, MA 01144 | (413) 306-6092 (413) 306-6097 | 5 / 85 | 1 | Risk-management Consultant/Broker | Sal D'Amato, Vice President of Sales www.sinclair-insurance.com |

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| 36 | T.P. DALEY INSURANCE AGENCY INC. 1381 Westfield St., West Springfield, MA 01089 | (413) 788-0971 (413) 739-2645 | 5 / 9 | 1 | Comm., Personal, Emp. Benefits | James Daley, President |
| 41 | SCATOLINI INSURANCE AGENCY INC. 8501-A Post Office Park, Wilbraham, MA 01095 | (413) 596-2593 (413) 596-5553 | 4 / 4 | 1 | Personal, Comm., Life | William Scatolini, President www.scatolini-insurance.com |
| 41 | SUMNER & TONER INSURANCE AGENCY INC. 813 Williams St., Longmeadow, MA 01106 | (413) 567-6161 (413) 567-2151 | 4 / 10 | 2 | Comm., Personal, Life, Long-term Care | William Toner, President Warren Sumner, Chairman www.sumnertoner.com |
| 41 | WILCOX INSURANCE AGENCY INC. 75 Broad St., Westfield, MA 01085 341 North Westfield Street, Feeding Hills, MA 01030 | (413) 562-9601 (413) 562-8243 | 4 / 11 | 2 | Auto, Home, Business, Life | Robert Wilcox insurewithwilcox.com |
| 44 | AMERICAN BENEFITS GROUP 320 Riverside Dr., Northampton, MA 01061 | (413) 584-9923 (413) 584-2561 | 3 / 15 | 2 | Emp. Benefits | Robert Cummings, President www.amben.com |
| 44 | BFP ASSOCIATES 1233 Westfield St., West Springfield, MA 01089 | (413) 739-2352 (800) 426-4695 | 3 / 9 | 1 | Emp. Benefits, Life, Disability, Long-term Care | Frederick Bradway, Principal www.bfpassociates.com |
| 44 | F.W. FARRELL INSURANCE AGENCY Better Business Center, 525 Bernardston Road, Greenfield, MA 01301 | (413) 773-3686 (413) 773-3273 | 3 / 5 | 1 | Property/Casualty, Auto, Home, Business, Workers' Comp. | Tim Farrell www.farrell-ins.com |
| 44 | JUBINVILLE INSURANCE AGENCY INC. 39 Lamb St., P.O. Box 789; South Hadley, MA 01075 | (413) 538-8293 (413) 538-5970 | 3 / 14 | 1 | Commercial, Personal, Life, All lines | Cary Jubinville, President www.jubinville.com |
| 44 | WHALEN INSURANCE AGENCY 71 King St., Northampton, MA 01060 | (413) 586-1000 (413) 585-0401 | 3 / 10 | 1 | Comm., Personal | Peter Whalen, President and Owner www.whaleninsurance.com |
| 49 | DELISO FINANCIAL AND INSURANCE SERVICES 540 Meadow St., Suite 108, Agawam, MA 01001 | (413) 785-1100 (413) 746-4626 | 2 / 4 | 1 | Life, Annuity, Long-term Disability, Emp. Benefits | Jean Deliso, President www.delisofinancialservices.com |
| 49 | OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE 351 Pleasant St., Suite C, Northampton, MA 01060 | (413) 586-6725 (413) 585-9564 | 2 / 6 | 1 | Financial Planning, Life; Disability, Group Retirement Plans | Robert Ostberg, President www.ostbergassociates.com |