

COMPUTER RETAILERS

RANKED BY NUMBER OF EMPLOYEES

| | COMPANY | NO. OF EMPLOYEES | OWNER/MANAGER | PRODUCTS/SERVICES |
|---|---|------------------|---------------------------------|---|
| 1 | WHALLEY COMPUTER ASSOCIATES One Whalley Way, Southwick, MA 01077 (413) 569-4200; www.wca.com | 143 | Paul Whalley | Sells and services all major manufacturers' products throughout North America; technical and engineering teams with specializations in virtualization, Microsoft Exchange and 365, wireless, cloud, and everything data center and client; pre-sales consultation |
| 2 | PARAGUS STRATEGIC IT 112 Russell St., Hadley, MA 01035 (413) 587-2666; www.paragusit.com | 52 | Delcie Bean | Computer sales and support; EMR implementation specialists; outsourced IT consulting; training; data recovery and forensics; remote backup; 24/7 server monitoring; telecom consulting |
| 3 | ENTRE COMPUTER/BAYSTATE COMPUTER SERVICES 138 Memorial Ave., West Springfield, MA 01089 (413) 736-2112; www.go2entre.com | 32 | Norman Fiedler | Sales and service consultation for all major IT manufacturers' products throughout New England; engineering and technical resources, managed services, end-user devices, servers, storage, networking, accessories, peripherals, on-site repair service, network support, installation, end-of-life asset/data-removal services; Massachusetts and Connecticut state contractor, O365 |
| 4 | SUITE3 180 Pleasant St., Suite 3, Easthampton, MA 01027 (413) 584-4274; www.suite3.com | 27 | Dave DelVecchio | Proactive and reactive IT services and support; turn-key project installations; staff augmentation; virtualization; cloud services; network infrastructure and security; data recovery for small businesses and mid-market companies; mobility solutions; storage solutions; backup and disaster recovery |
| 5 | YES COMPUTERS 196 Pleasant St., Northampton, MA 01060 (413) 585-0007; www.yescomputers.com | 16 | Mark Wineburg | Authorized Apple dealer and service center; business and home office systems; publishing and design video systems; on-site training and service |
| 6 | NETLOGIX INC. 48 Court St., Westfield, MA 01085 (413) 568-2777; www.netlogix.com | 12 | Marco Liquori | Network hardware sales; installation and support; PCs, workstations, servers, PDAs; complete IT solutions for SMB market; HP- and Dell-authorized |
| 7 | BLOO SOLUTIONS 621 Grattan St., Chicopee, MA 01020 (413) 536-5044; www.bloosolutions.com | 7 | Jeremiah Beaudry | Managed IT services; backup and disaster recovery; network monitoring and security; IT consulting; server, computer, and networking hardware plus software consulting and sales; virtualization; print management; secured cloud backup and storage; encrypted, secured message-sending services; data storage encryption; hosted e-mail solutions; VoIP management |
| 8 | CYBER EXCHANGE 1267 Riverdale St., West Springfield, MA 01089 (413) 732-6300; www.cyberexchangeonline.com | 5 | Steve Buynicki | Full-service laptop-repair headquarters; screens; power jacks; batteries; power supplies; emergency service available; complete computer recycling and data destruction |
| 9 | NORTHEAST IT SYSTEMS INC. 170 Lockhouse Road, Westfield, MA 01085 (413) 736-6348; www.northeastit.com | 4 | Joel Mollison Brian Sullivan | Computer and network equipment sales, service, and support; certified Dell, HP, and Microsoft partner |