## AUDIO-VISUAL/MULTI-MEDIA COS. RANKED BY NUMBER OF EMPLOYEES

	COMPANY	NUMBER OF EMPLOYEES	DESCRIPTION OF SERVICES	CONTACT
1	VALLEY COMMUNICATIONS SYSTEMS INC. 20 1st Ave., Chicopee, MA 01020 (413) 592-4136; www.valleycommunications.com	120	SMART classroom solutions and training; telephone systems; videoconferencing; projectors; security systems; cabling; voice and data; digital signage; fire-alarm and mass notification; television studios; network services; telephone; Internet; data; sound systems	Ken MacLeod
2	MARX ENTERTAINMENT 175 Benton Dr., East Longmeadow, MA 01028 (413) 525-6188; www.marxentertainment.net	40	Entertainment and events company; white-glove services include event planning, casino parties, entertainment, and production; highlighted services include DJs, photo booths, audio/video and lighting production, as well as event design, strategy, and execution	Mark Ashe
3	FASTLIGHTS 47 J St., Turners Falls, MA 01376 (855) 922-5600; www.fastlights.com	23	Full-service film/television production company with extensive lighting and grip truck rental packages, edit suite, and large studio/greenscreen space in historic church; specializing in reality TV, indie feature films, music videos, documentaries, and regional commercials	John Anctil
4	ATC AUDIO  89 Myron St., West Springfield, MA 01089 (413) 781-2327; www.atcaudio.com	18	Audio, video, and lighting sales; system engineering and installation; Crestron and Extron control systems; video displays; system design; rentals; production assistance; gaming/casinos, arenas, theaters, and conference rooms; digital video and audio distribution; foreground/background and sound-reinforcement systems; factory-certified and trained	Tony Caliento Wayne Krupa
5	WASSMANN AUDIO VIDEO 92 State Road, Whately, MA 01093 (800) 286-9744; www.wassmannav.com	15	Design and install audio, video, and multi-media computer-projection systems and equipment for higher-education facilities and businesses	Mark Jarrell
6	ROB ALBERTI'S EVENT SERVICES 1310 Russell Road, Westfield, MA 01085 (413) 562-2632; www.robalberti.com	13	Audio and video rental for corporate and private events; LED lighting design; photo-booth rental	Rob Alberti
7	RIDER PRODUCTIONS, LLC 260 Mountain Road, North Granby, CT 06060 (860) 413-9067; www.riderevents.com	12	Full travel and event partners for conferences, concerts, corporate sales rallies, business expos, galas, award ceremonies, not-for-profit events, networking functions, festivals, and more	Sally Rider
7	ZASCO PRODUCTIONS, LLC 340 McKinstry Ave., Suite 400, Chicopee, MA 01013 (413) 534-6677; www.zasco.com	12	Turn-key creative and technical production solutions for corporate, educational, nonprofit, entertainment, and broadcast events; video, audio, and lighting; extensive equipment inventory; indoor/outdoor LED video displays	Michael Zaskey
9	JX2 PRODUCTIONS 425 Union St., Floor D, West Springfield, MA 01089 5 Craftsman Road, Suite 1, East Windsor, CT 06088 (413) 736-6300; www.jx2productions.com	10	Comprehensive event-production and multi-media services; sound, LED walls, video, lighting, staging, generators/temp power distribution, drape, scenic and set design/fabrication, and creative services for the corporate, nonprofit, educational, concert, festival, gala, and entertainment markets	Andrew Jensen
9	VERITECH CORP. 80 Denslow Road, East Longmeadow, MA 01028 (413) 525-3368; www.veritechmedia.com	10	Design and produce animations; interactive, video- and graphics-based, multi-media programs which educate and inspire; market and track results	Don Wesson
11	NORSEMAN AUDIO-VIDEO SYSTEMS INC. 71 Bradford St., Northampton, MA 01060 (413) 570-4112; www.norsemanav.com	7	AV system engineering and installations; classroom and conference-room projection; sound; sound masking; audio and videoconferencing; control systems; digital cinema; large-format sound; interactive displays	Shawn Gundersen
11	THEATRIX INC. 636 Daniel Shays Highway, Belchertown, MA 01007 (413) 323-7803; www.theatrix.net	7	Theatrical lighting, sound, audio-visual, architectural design; THEATRIX/TECH SPEConsulting; sales; rentals; repairs; touring packages; full event production; stage curtains and custom fabric fabrications; fire-retardant supplies; scenic paints	Bruce Wallace
13	CJC LIGHTING & PRODUCTION 158 Doty Circle, West Springfield, MA 01089 (800) 479-3501; www.cjclighting.com	5	Lighting and production company with offices and warehouses in West Springfield and Boston; provides lighting, drape, projection, sound reinforcement, and theatrical production services	Jim Powers
13	HORGAN ASSOCIATES 252 Westerly Circle, Ludlow, MA 01056 (413) 348-0705	5	Produces political TV campaigns; local and national media campaigns; public relations; television, radio, print, and Internet marketing	David Horgan
13	MEDIA GARDEN 34 Front St., Building 2, Springfield, MA 01151 (413) 543-5004; www.mediagarden.co	5	Marketing fulfillment company providing in-house video/photo production; responsive web design; professional SEO; social-network management; direct mail; graphic design and printing	Rich Morganstern
13	PENFIELD PRODUCTIONS, LTD. 35 Springfield St., Agawam, MA 01001 (413) 786-4454; www.penfieldprod.com	5	Producers of HD, ultra-HD, and 4K video and interactive media; TV commercials; website videos; sales and marketing videos; product demonstrations; corporate image presentations; training; education and more	John Shanahan
13	Shoreline AV, LLC P.O. Box 653, Suffield, CT 06078 (860) 254-5900; www.shorelineav.com	5	Video production and presentation; audio; photography; audio, video, and lighting for weddings, corporate, private, and nonprofit events; equipment rental	David Camera
18	NEW YORK SOUND AND MOTION 90 Carando Dr., Suite 1, Springfield, MA 01104 (413) 734-3456; www.nysmtv.com	4	Full-service video production; 22 x 36 studio; all forms of digital and audio media; high-definition production; post-production; 4K video	Edward Brown III
19	CHRIS TEEBO FILMS 865 Memorial Ave., Suite C, West Springfield, MA 01089 (413) 650-5524; www.christeebo.com	3	Television commercial production; on-location video production; video-editing services; corporate-training video production	Chris Thibault
19	<b>DEL PADRE DIGITAL</b> 15 Benton Dr., East Longmeadow, MA 01028 (888) 666-3401; www.delpadre.com	3	Digital marketing agency; website design; video production; virtual-reality interactive marketing; 3D product rendering; social-media marketing	Nino del Padre
19	KRA MEDIA GROUP 6 University Dr., Amherst, MA 01002 (413) 687-0395; www.kramediagroup.com	3	Video production; multi-media; website design; SEO; graphic and retail design; infographics	Ken Richards
19	<b>OPENPIXEL STUDIOS</b> (413) 455-0719; www.openpixelstudios.com	3	Full-service animation production house, specializing in animated marketing content, live-action compositing, television and commercial animation, and video game asset creation; white-label services available	Katie Taccone
23	KNOXWORX MULTIMEDIA 36L Maplecrest Circle, Holyoke, MA 01040 (413) 532-4316; www.knoxworx.com	2	Video production; HD videography; creative editing; motion graphics; 2D animation; promotional, documentary, event, and education projects for the web, DVD, and television; film digitization; graphic design	Mark Knox Mary Knox
23	PIVOT MEDIA INC. 70 Maple St., Florence, MA 01062 (413) 584-5302; www.pivotmedia.com	2	High-resolution scanning; digital archiving; direct digital photography; retouching, web, and pre-press services; CMYK conversion of print projects; fine art and banner printing; full-service photography in studio or on location	Jim Gipe
23	RIC SERRENHO PRODUCTIONS 27 Loveland Road, North Granby, CT 06060 (860) 985-8868; www.rserrenho.com	2	Video productions; documentaries; meeting staging and planning; commercials	Ric Serrenho
23	<b>VIZ-BANG!</b> 10 Brien St., Agawam, MA 01001 (413) 244-8395; www.viz-bang.com	2	Full creative for TV, radio, and web-based platforms; video production; online video and social networking; visual communications; social-media campaigns; employee training; creation of social-network accounts; event production; C-suite communications	Dave Sweeney
27	JDCOLE-TV, LLC P.O. Box 80081, Springfield, MA 01138 Editing facilities: 280 North Main St., Suite 6E, East Longmeadow, MA 01028 (413) 731-9410; www.jdcole.tv	1	Video and multi-media production for sales, training, marketing, events, and documentaries; videos for web-based platforms and other media; video media consultation	Jeremy Cole
27	KIRBY PRODUCTIONS 77 Mill St., Suite 112, Westfield, MA 01085 (413) 388-5714; www.kirbyproductions.com	1	Award-winning video production; writing; HD and 4k video; video editing; sound design; visual effects; motion design; specializing in TV commercials, music videos, and social-media marketing	Al Liptak
27	ROTARY RECORDS INC. 732 Elm St., West Springfield, MA 01089 (413) 626-6688; www.rotaryrecords.com	1	Audio-recording services; corporate training; toy and game sound design; audio for video post-production; jazz, rock, and pop music production in acoustically excellent rooms	Warren Amerman