

COMPUTER RETAILERS

RANKED BY NUMBER OF EMPLOYEES

	COMPANY	NO. OF EMPLOYEES	OWNER/ MANAGER	PRODUCTS/SERVICES
1	WHALLEY COMPUTER ASSOCIATES One Whalley Way, Southwick, MA 01077 (413) 569-4200; www.wca.com	143	Paul Whalley	Sells and services all major manufacturers' products throughout North America; technical and engineering teams with specializations in virtualization, Microsoft Exchange and 365, wireless, cloud, and everything data center and client; pre-sales consultation
2	PARAGUS STRATEGIC IT 112 Russell St., Hadley, MA 01035 (413) 587-2666; www.paragusit.com	52	Delcie Bean	Computer sales and support; EMR implementation specialists; outsourced IT consulting; training; data recovery and forensics; remote backup; 24/7 server monitoring; telecom consulting
3	ENTRE COMPUTER/BAYSTATE COMPUTER SERVICES 138 Memorial Ave., West Springfield, MA 01089 (413) 736-2112; www.go2entre.com	32	Norman Fiedler	Sales and service consultation for all major IT manufacturers' products throughout New England; engineering and technical resources, managed services, end-user devices, servers, storage, networking, accessories, peripherals, on-site repair service, network support, installation, end-of-life asset/data-removal services; Massachusetts and Connecticut state contractor, 0365
4	SUITE3 180 Pleasant St., Suite 3, Easthampton, MA 01027 (413) 584-4274; www.suite3.com	27	Dave DelVecchio	Proactive and reactive IT services and support; turn-key project installations; staff augmentation; virtualization; cloud services; network infrastructure and security; data recovery for small businesses and mid-market companies; mobility solutions; storage solutions; backup and disaster recovery
5	YES COMPUTERS 196 Pleasant St., Northampton, MA 01060 (413) 585-0007; www.yescomputers.com	16	Mark Wineburg	Authorized Apple dealer and service center; business and home office systems; publishing and design video systems; on-site training and service
6	NORTHEAST IT SYSTEMS INC. 170 Lockhouse Road, Westfield, MA 01085 (413) 736-6348; www.northeastit.com	14	Joel Mollison Brian Sullivan	Computer and network equipment sales, service, and support; certified Dell, HP, and Microsoft partner
7	NETLOGIX INC. 48 Court St., Westfield, MA 01085 (413) 568-2777; www.netlogix.com	12	Marco Liquori	Network hardware sales; installation and support; PCs, workstations, servers, PDAs; complete IT solutions for SMB market; HP- and Dell-authorized
8	BLOO SOLUTIONS 621 Grattan St., Chicopee, MA 01020 (413) 536-5044; www.bloosolutions.com	7	Jeremiah Beaudry	Managed IT services; backup and disaster recovery; network monitoring and security; IT consulting; server, computer, and networking hardware plus software consulting and sales; virtualization; print management; secured cloud backup and storage; encrypted, secured message-sending services; data storage encryption; hosted e-mail solutions; VoIP management
9	CYBER EXCHANGE 1267 Riverdale St., West Springfield, MA 01089 (413) 732-6300; www.cyberexchangeonline.com	5	Steve Buynicki	Full-service laptop-repair headquarters; screens; power jacks; batteries; power supplies; emergency service available; complete computer recycling and data destruction