40 YEARS ANNIVERSARY

WCA Celebrates 40 Years of Excellence

Whalley Computer Associates (WCA) has grown and changed tremendously since it was founded in 1979, but it remains a friendly, flexible, family-owned business that puts the customers' needs first, said President Paul Whalley.

WCA is a technology sales and service organization that partners with customers to reduce their costs and increase their efficiency through technology, said Whalley, adding that it accomplishes this by providing unbiased presales consultation, exceptional pricing, outstanding, product preparation, delivery, deployment and maintenance services anywhere in North America.

Since the beginning, WCA has been servicing corporations and educational institutions headquarted in New England, New York, and their remote locations throughout North America, he noted. The company has extensive experience with corporations of all sizes, educational institutions from kindergarten to college, as well as local and state government.

WCA performs services for some of the largest and most prestigious companies in New England and New York including EMC, TJMAXX, Marshalls, Friendly's, Bertucci's, Westfield State University, Providence College, the cities of Boston, Springfield, Warwick, R.I., and nearly 3,000 other customers.

As a result of its rapid growth, Ingram Micro, the largest distributor of technology products in the world, recognized WCA as one of their fastest growing 'solution providers' in the industry. WCA is also one of the largest Lenovo, Dell, Aruba, and HP solution providers in the Northeast.

Today, WCA's corporate office is located in our new 62,500-square-foot state-of-the-art office building located at One Whalley Way in Southwick. WCA employs more than 140 computer professionals at its two business locations, serving a customer base of more than 30,000 customers. They provide hardware, software, programming, technical, networking, and training services.

WCA remains a family-owned business completely focused on providing the best service available anywhere in the United States.

As its celebrates its 40th anniversary, one thing that will not change moving forward, said Whalley, is its commitment to customer satisfaction and ability to provide the best technology products and services in the region.

COMPANY:
Whalley Computer Associates (WCA)

HOME BASE:
Whalley Way, Southwick

FOUNDED:
1979

PRESIDENT:
Paul Whalley

COMPANY SNAPSHOT:
WCA is a technology sales and service organization providing services that include: Networking, managed, desktop, data center, cloud, and more.

Whalley Computer Associates (WCA) Product Sales

Whalley Computer Associates

1. ranks in the largest one tenth of the top **1%** of all Computer Resellers in all of North America.
2. is one of the largest Lenovo resellers in the United States.
3. is one of the largest Dell resellers in the Northeast.
4. is one of the largest HP resellers in New England.
5. is a leading supplier of Cisco and Dell Emc products and hundreds of others.
6. is the one of Aruba's largest resellers in the northeast.
7. is able to provide a price advantage (because of items **1** thru **6**) regardless of the manufacturer you prefer.
8. has been in business for **40** years.

WCA has the LARGEST professional services team in the region.

Contact us
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(877) 569-4200
www.wca.com

Whalley Computer Associates – "World Class Service; First Class Customer Experience"