

BANKS IN WESTERN MASS.

RANKED BY ASSETS

	INSTITUTION	ASSETS	DEPOSITS	NET INCOME	NET LOANS	PRESIDENT/CEO
1	BANK OF AMERICA NA www.bankofamerica.com	\$2,031,940,000	\$1,670,332,000	\$3,498,000	1,029,545,000	Brian Moynihan
2	TD BANK NA www.tdbank.com	355,767,822	305,690,950	138,176	159,417,603	Greg Braca
3	CITIZENS BANK NA www.citizensbank.com	176,632,580	135,416,597	35,663	128,672,895	Bruce Van Saun
4	KEYBANK NA www.key.com	154,993,507	120,138,756	214,598	104,759,559	Chris Gorman
5	SANTANDER BANK www.santander.com	87,569,232	61,672,769	-78,766	54,512,563	Scott Powell
6	PEOPLE'S UNITED BANK www.peoples.com	60,206,875	44,971,909	136,724	43,969,401	John Barnes
7	WEBSTER BANK www.websterbank.com	\$31,658,041	\$24,931,944	\$45,607	20,581,461	John Ciulla
8	BERKSHIRE BANK www.berkshirebank.com	13,204,374	10,184,939	-17,280	9,319,642	Sean Gray (interim)
9	COMMUNITY BANK NA www.communitybankna.com	11,614,035	9,576,029	32,894	6,813,713	Mark Tryniski
10	NBT BANK, NA www.nbtbank.com	9,881,107	7,917,688	9,476	7,153,858	John Watt Jr.
11	PEOPLESBANK www.bankatpeoples.com	2,988,667	2,099,540	5,755	2,264,917	Thomas Senecal
12	WESTFIELD BANK www.westfieldbank.com	\$2,188,361	\$171,230	\$2,450	1,788,338	James Hagan
13	COUNTRY BANK www.countrybank.com	1,669,051	1,193,022	2,523	1,283,440	Paul Scully
14	BANKESB www.bankesb.com	1,486,271	1,161,010	1,567	1,138,380	Matthew Sosik
15	FLORENCE BANK www.florencebank.com	1,484,003	1,285,972	2,960	1,030,766	Kevin Day
16	SALISBURY BANK & TRUST CO. www.salisburybank.com	1,145,751	968,178	2,252	949,722	Richard Cantele Jr.
17	GREENFIELD SAVINGS BANK www.greenfieldsavings.com	\$898,144	\$742,882	\$1,462	726,117	John Howland
18	MOUNTAINONE BANK www.mountainone.com	892,805	661,382	1,908	693,747	Robert Fraser
19	GREENFIELD CO-OPERATIVE BANK www.greenfieldcoopbank.com	685,867	578,777	879	433,325	Michael Tucker
20	ADAMS COMMUNITY BANK www.adamscooperative.com	633,779	523,446	751	537,970	Charles O'Brien
21	MONSON SAVINGS BANK www.monsonsavings.com	447,156	396,159	784	352,483	Steven Lowell
22	LEE BANK www.leebank.com	\$393,740	\$329,328	-\$1,090	319,353	Charles Leach III
23	NORTH BROOKFIELD SAVINGS BANK www.northbrookfieldsavingsbank.com	326,504	257,651	377	235,020	Donna Boulanger
24	PITTSFIELD CO-OPERATIVE BANK www.pittsfield-coop.com	324,357	256,727	599	230,076	J. Jay Anderson
25	NEW VALLEY BANK & TRUST CO. www.banknewvalley.com	84859	64462	-577	36366	J. Jeffrey Sullivan