BUSINESS & ECONOMIC DEVELOPMENT RESOURCES LISTED ALPHABETICALLY

This Chart is Sponsored by:		The Kittredge Center
OFFICE	CONTACT	SERVICES
1BERKSHIRE 66 Allen St., Pittsfield, MA 01202 (413) 499-1600; www.1berkshire.com THE ALCHEMY FUND	Johnathan Butler	Helps visitors, relocators, and new and growing businesses understand the Berkshire economic-development landscape; provides resources for businesses to expand and connect with one another; provides information on events in the Berkshires; programs and job listings for residents and businesses
1350 Main St., Springfield, MA 01115 (413) 530-9555; www.alchemy-fund.com ASSOCIATED INDUSTRIES OF MASSACHUSETTS	Brett Gearing	Launches and advises early-stage funding Employer association of more than 3,300 companies; lobbies on behalf of employers on state and federal economic issues; provides
One Beacon St., 16th Floor, Boston, MA 02108 (617) 262-1180; www.aimnet.org BDC CAPITAL 500 Edgewater Dr., Suite 555, Wakefield, MA 01880	John Regan Paul Flynn Jr.	human-resources and management education throughout Massachusetts Provides term loans, lines of credit, mezzanine investments, the Capital Access Program, and Recycling Loan Fund; CDC New England,
(781) 928-1100; www.bdcnewengland.com BERKSHIRE INNOVATION CENTER 45 Woodlawn Ave., Pittsfield, MA 01201	Ben Sosne	an affiliate company, provides SBA 504 loans for real estate/equipment World-class research and development facilities and equipment; interactive training and conference facilities; shared access to advanced technology for local manufacturers; prototyping; 3D printing; metrology; materials development for small to medium-sized
(413) 449-1100; www.berkshireinnovationcenter.com BERTHIAUME CENTER FOR ENTREPRENEURSHIP AT UMASS AMHERST Isenberg Business Innovation Hub N175, 121 President's Dr., Amherst, MA 01003	Gregory Thomas	An entrepreneurial catalyst for UMass, the center's goal is to inspire and connect while making campus resources available to startups and ventures; entrepreneurship networking events and competitions provide a rigorous opportunity to hone a business model, improve presentation and pitch skills, and generate funding and prize money for a venture; Innovation Challenge is a series
(413) 545-9482; www.isenberg.umass.edu/bce CENTER FOR ECONOMIC DEVELOPMENT	Dr. Henry Renski	of competitions that assist and reward UMass students and young alumni pursuing a novel business idea and developing it into a marketable product Technical assistance to cities, towns, and other economic organizations; services are designed to help clients retain their employment
109 Hills North, UMass, Amherst, MA 01003 (413) 545-6638; www.umass.edu/ced CENTER FOR HUMAN DEVELOPMENT 332 Birnie Ave., Springfield, MA 01107	Dr. John Mullin Jim Goodwin	base, and include industrial master plans, marketing, demographics, and economic analysis; board and citizen training Provides a wide range of integrated healthcare and social services to communities throughout Western Mass. and Connecticut from
(413) 733-6624; www.chd.org CENTER FOR ECOTECHNOLOGY 320 Riverside Dr., 1A, Northampton, MA 01062; ()413) 586-7350		early intervention to elder care Works with businesses, nonprofits, hospitals, farms, colleges and universities, schools, and other organizations to improve operations through energy efficiency, renewable energy, and waste reduction; helps organizations design and implement programs to achieve
63 Flansburg Ave., Dalton, MA 01226; (413) 445-4556 www.centerforecotechnology.org	Ashley Muspratt	those goals; also includes EcoBuilding Bargains in Springfield
CLICK WORKSPACE 9 1/2 Market St., Northampton, MA 01060 (413) 270-3879; www.clickworkspace.org	Mary Yun	Provides professionally managed co-working office space in downtown Northampton for freelancers, entrepreneurs, creatives, and remote workers; designed to allow members to work, collaborate, network, and contribute; meeting and event space also available for public rental
COMMUNITY FOUNDATION OF WESTERN MASS. 333 Bridge St., Springfield, MA 01103 (413) 732-2858; www.communityfoundation.org	Megan Burke	Collects, invests, and administers charitable funds, including scholarships for local students and grant awards to Valley nonprofits in order to improve quality of life in Hampden, Hampshire, and Franklin counties; provides customized charitable planning for individuals and families; provides endowment and planned giving services for nonprofits
COMMON CAPITAL 1780 Main St., Springfield, MA 01103 (413) 233-1680; www.common-capital.org CONCERN EMPLOYEE ASSISTANCE PROGRAM	Raymond Lanza- Weil	A nonprofit loan fund and community-development organization providing financing and technical assistance to small-business and community projects
10 Hospital Dr., Suite 306, Holyoke, MA 01040 40 School St., Greenfield, MA 01301 (413) 534-2625; www.concernwellness.org	Joy Brock	Promotes work-life balance by offering an employee-assistance program to local businesses; services can be offered as employee benefits for staff and their family members; program includes management and organizational consultation and referrals, crisis response, trainings, solution-focused mental health, and financial and legal counseling and referrals
DEVELOPSPRINGFIELD 1331 Main St., Springfield, MA 01103 (413) 209-8808; www.developspringfield.com	Chris Russell (Project Manager)	Nonprofit that advances development/redevelopment projects, stimulates and supports economic growth, and expedites the revitalization process within Springfield; creates conditions that encourage private development with a bricks-and-mortar focus to meet Springfield's unique and diverse redevelopment needs
ECONOMIC DEVELOPMENT COUNCIL OF WESTERN MASS. 1441 MAIN ST., 132, SPRINGFIELD, MA 01103 (413) 755-1368; www.westernmassedc.com	Rick Sullivan	Business organization comprised of CEOs of the Pioneer Valley's leading corporations, the region's mayors, and college presidents; goals are to market the region to attract and create jobs and attract new investment; provides resources to expand business opportunities (funding, networking, analytics, etc.)
ECONOMIC DEVELOPMENT PARTNERS 1441 MAIN ST., 132, SPRINGFIELD, MA 01103 (413) 755-1368; www.westernmassedc.com	Rick Sullivan	Working under the aegis of the Economic Development Council, EDP participants are economic-development representatives of area cities and towns who assist with site selection, capital financing, and labor-force issues for existing and prospective businesses, and promote a regional approach to economic development
EFORALL HOLYOKE / EPARATODOS HOLYOKE 193 High St., Holyoke, MA 01040 (927) 275 - 7255 - ott - 7016: unum oforall area (mo / bolyoka	Tessa Murphy- Romboletti	Entrepreneurship for All (EforAll) accelerates economic and social impact in communities nationwide through inclusive entrepreneurship; EforAll/EparaTodos Holyoke serves the Pioneer Valley with a year-long business-accelerator program and pitch contests throughout the year; programs available in English and Spanish; the SPARK co-work space is home to EforAll/EparaTodos Holyoke and is available for concerneurs and small businesses in prod of a professional and correspondences the hoart.
(833) 336-7255, ext. 7016; www.eforall.org/ma/holyoke EMPLOYERS ASSOCIATION OF THE NORTHEAST C7.1 June 54. Suite 111. Assumer MA 01001	Maradith Wisa	Holyoke and is available for solopreneurs and small businesses in need of a professional and accessible work environment in the heart of downtown Holyoke Helps member companies remain competitive in an ever-changing economy by developing strong workforces; provides talent, training, and tools that result in effective management practices and an engaged, productive workforce; more than 1,000 members
67 Hunt St., Suite 111, Agawam MA 01001 (413) 789-6400; www.eane.org FORGE MANUFACTURING INITIATIVE WESTERN MASSACHUSETTS OFFICE Springfield Technology Park	Meredith Wise	range in size from startups to Fortune 1000 companies and represent a wide variety of industries, including manufacturing, healthcare, education, finance, human service, retail, and government A nonprofit (501c3) on a mission to help startups with physical products navigate the journey from prototype to commercialization
Springfield Technology Park 1 Federal St., Springfield, MA 01105 www.forgemass.org FRANKLIN COUNTY COMMUNITY DEVELOPMENT CORP.	Laura Teicher	and impact at scale. With HQ at sister organization Greentown Labs in Somerville, western Massachusetts operations drive economic growth by connecting regional suppliers with startups through the Manufacturing Initiative
324 Wells St., Greenfield, MA 01301 (413) 774-7204; www.fccdc.org FRANKLIN HAMPSHIRE CAREER CENTER	John Waite	Provides rental space, business technical assistance, and flexible loans to entrepreneurs and existing businesses in Western Mass; home of the Western Massachusetts Food Processing Center and the Pioneer Valley Grows Investment Fund Provides employment and training services at no charge to businesses and job seekers in the Franklin, Hampshire, and North Quabbin
FRANKLIN HAMPSHIRE CAREER CENTER One Arch Place, Suite 2, Greenfield, MA 01301 (413) 774-4361; www.masshirefhccareers.org FRANKLIN HAMPSHIRE REGIONAL EMPLOYMENT BOARD INC.	Maura Geary	area; assists employers with job posting, recruitment, labor market information, hiring incentives, and employee training; assists job seekers with job search, skill building, workshops, and job training; resource room available for computer use, phones, and copying Coordinates and oversees workforce training and placement programs in the Hampshire, Franklin, and North Quabbin region,
One Arch Place, Greenfield, MA 01301 (413) 773-1835; www.franklinhampshirereb.org GREATER SPRINGFIELD CONVENTION & VISITORS BUREAU	Rebecca Bialecki	including one-stop career services in three locations; clearinghouse for labor-market information and hiring/training incentives; focuses on manufacturing, healthcare, educational services, and green jobs; also provides youth programs A private, nonprofit destination marketing organization that generates economic growth for Western Mass. by marketing the region
1441 Main St., Springfield, MA 01103 (413) 787-1548; www.explorewesternmass.com GREENFIELD BUSINESS ASSOC. 278 Main Ch. Suita 205, Graanfield, MA 01701	Mary Kay Wydra Bill Baker	as an ideal destination for meetings and conventions, group tours, sports and leisure travel; affiliate of the Economic Development Council of Western Mass. Voluntary association of businesses, organizations, and community members that helps local businesses attract their target audience, and promotes public awareness of the strong business community serving Greenfield in part by running citywide events throughout
278 Main St., Suite 205, Greenfield, MA 01301 (413) 774-2791; www.greenfieldbusiness.org HAPPIER VALLEY COMEDY 1 Mill Valley Road, Suite B, Hadley, MA 01035	Mik Muller Pam Victor	the year Happier Valley Comedy, a 501(c)(3) organization, offers in-person and online interactive professional-development and workplace-
(413) 658-4615; www.happiervalley.com HOLYOKE OFFICE OF PLANNING & ECONOMIC DEVELOPMENT 20 Korean Veterans Plaza, Room 406, Holyoke, MA 01040	Aaron Vega	wellness trainings and keynotes to improve the workplace through improv Manages programs and provides services that fulfill the immediate needs and long-term vision of the development of the city; business-development programs include site planning, incentive programs, financing, permitting of subdivisions, site-plan review,
(413) 322-5575; www.holyoke.org HOLYOKE REDEVELOPMENT 20 Korean Veterans Plaza, Room 406, Holyoke, MA 01040 (413) 322-5655; www.holyokeredevelopment.com	Tom Creed	special permits, zoning and land-use inquiries, comprehensive planning Connects entrepeneurs with space, resources, and people in the Holyoke area
HOME BUILDERS AND REMODELERS ASSOC. OF WESTERN MASSACHUSETTS 240 Cadwell Dr., Springfield, MA 01104	Andrew Crane	Regional resource promoting professionalism and quality in the construction industry in Western Mass. and promoting the industry and members' success through networking, community service, public policy, and social and educational opportunities
(413) 733-3126; www.hbrawm.com INNOVATION ACCELERATOR 9.5 Market St., Northampton, MA 01060 (413) 695-6159; www.innovationaccelerator.co	Heather Bell	Helps nonprofits grow in shifting economy through online training programs, networking, and scholarships
INTERNATIONAL LANGUAGE INSTITUTE OF MASSACHUSETTS 25 NEW SOUTH ST., 101, NORTHAMPTON, MA 01060 (413) 586-7569; www.ili.edu	Caroline Gear	Private nonprofit providing online and in-person corporate training; workplace language programs in Spanish, Portuguese, and English to speakers of other languages; language classes; teacher training; free English classes for immigrants and refugees; intensive English for international students, including visa assistance
THE KITTREDGE CENTER FOR BUSINESS & WORKFORCE DEVELOPMENT Holyoke Community College, 303 Homestead Ave., Holyoke, MA 01040 (413) 552-2587; www.hcc.edu/kc	Jeffrey Hayden	Resource for workforce skills training, professional development, adult education, English for speakers of other languages, and personal growth; provides affordable, customized programming to assist businesses, organizations, and individuals in achieving their goals; online and in-person classes
LAUNCH413 103 Moser St., Northampton, MA 01060 (413) 667-9886; www.launch413.com	Paul Silva	Post-accelerator that helps startup CEOs achieve and sustain success
MASSACHUSETTS EXPORT CENTER, WESTERN AND CENTRAL OFFICE 100 Carlson Ave., Suite 207, Newton, MA 02459 (617) 973-6610 MASSACHUSETTS MANUFACTURING EXTENSION PARTNERSHIP	Julia Dvorko	Offers a full range of targeted, customized services at any stage of the export process; serves as the state's one-stop resource for export assistance; an advising center of the Massachusetts Small Business Development Center Network Creates economic impact by transforming manufacturing enterprises and the manufacturing ecosystem; provides operational
27A Midstate Dr., Auburn, MA 01501 (508) 831-7020; www.massmep.org MASSACHUSETTS OFFICE OF BUSINESS DEVELOPMENT	Kathie Mahoney	excellence, workforce-development strategies, and innovative growth initiatives, enhanced through leveraging strategic public/private partnerships; offers workshops and training grants Source of economic-development information regarding tax incentives and financial and development programs available to help
136 Blackstone St., Boston, MA 02109 (413) 733-5357; (617) 595-6363; www.mass.gov/mobd MASSACHUSETTS PROCUREMENT TECHNICAL ASSISTANCE CENTER One Federal St., Bldg. 101, Springfield, MA 01105	Peter Milano Peter Cokotis	Provides education regarding requirements to successfully perform federal, state, and local government contracts; guidance on initial registrations and small-business certifications, researching procurement histories, proposal guidance and review, and contract-
(413) 545-6303; www.massptac.org MASSACHUSETTS SMALL BUSINESS DEVELOPMENT CENTER NETWORK One Federal St., Bldg. 101, Springfield, MA 01105	Anita Eliason	performance issues; small-business matchmaking conferences Focuses on business growth and strategies, financing, and loan assistamce, as well as strategic, marketing, and operational analysis; low-cost training programs are targeted to needs of small businesses; services provided through three integrated product lines:
An of the reactary set bidg. 101, springfred, MA 01105 (413) 545-6301; www.msbdc.org MASSDEVELOPMENT 1350 Main St., Suite 1110, Springfield, MA 01103	Allen Kronick Dan Rivera	business advisory services, international trade assistance, and government contracting; multiple locations, with a regional satellite within 30 minutes of any potential client; offers Offers financing and real-estate solutions to support companies and nonprofits, increase housing, eliminate blight, and drive
(413) 731-8848; www.massdevelopment.com MASSHIRE HAMPDEN COUNTY WORKFORCE BOARD 1441 Main St., Suite 136, Springfield, MA 01103	David Cruise	economic growth across Massachusetts Resource for information on programs and funding for training, job placement, and other workforce issues; STEM resources help businesses find employees; training and partnership initiatives and retention services; training and hiring tax credits; offers job board
(413) 787-1547; www.masshirehcwb.com MASSHIRE HOLYOKE CAREER CENTER 850 High St., Holyoke, MA 01040	David Gadaire	and training for those looking for employment; offers youth work board, education and training programs, career information, and school-to-career programs Career-readiness and workforce-development services; seeks to support economic growth of the region by proactively providing
(413) 532-4900; www.masshireholyoke.org MASSHIRE SPRINGFIELD CAREER CENTER 95 Liberty St., Third Floor, Springfield, MA 01103	Kevin Lynn	innovative opportunities for both businesses and job seekers Advances customer careers and supports business customer needs; people looking for work can take advantage of a variety of job- search workshops, career trainings, and computer skills development; business customers take advantage of recruitment services and
(413) 858-2800; www.masshirespringfield.org NORTHAMPTON AREA YOUNG PROFESSIONALS 99 Pleasant St., Northampton, MA 01060 (413) 584-1900; www.northamptonchamber.com	Chris Whelan	supportive work programs, such as on-the-job training A membership-based nonprofit that develops and enhances business opportunities for the next generation of the Northampton area's business leaders to grow personally, professionally, socially, and philanthropically; an affiliate group of the Greater Northampton Chamber of Commerce
NUEVA ESPERANZA INC. 401 Main St., Holyoke, MA 01040 (413) 437-7666; www.nuevaofholyoke.org	Juan Sanchez	Affordable-housing development; community-leadership development; Puerto Rican/Afro-Caribbean Cultural Center; Cuyo Social Justice Arts Camp (ages 9-13); Las Nueva Luchadoras (women's group for Puerto Rican/Afro-Caribbean women); business-incubator space; Palante Theater Company
PIONEER VALLEY LIFE SCIENCES INSTITUTE 3601 Main St., Springfield, MA 01199 (413) 794-0653; www.pvlsi.org	Joe Jerry Sally Schneider	Partnership of UMass Amherst resources and Baystate Medical Center's clinical expertise; interactive teams of allied health professionals and life and physical scientists focus on clinical disorders with a goal of developing new approaches for the diagnosis and treatment of disease
PIONEER VALLEY PLANNING COMMISSION 60 Congress St., Springfield, MA 01104 (413) 781-6045; www.pvpc.org	Kimberly Robinson	State-designed regional planning agency serving Hampden and Hampshire counties; manages and supports the Plan for Progress, the region's adopted economic-development plan; major source of demographic economic data
PVGROWS INVESTMENT FUND 324 Wells St., Greenfield, MA 01301 (413) 665-7100, ext. 12; www.pvgrows.net/investment-fund QUABOAG VALLEY COMMUNITY DEVELOPMENT CORP. AND QUABOAG	Rebecca Busansky	The PVGrows Investment Fund, a program of the Franklin County CDC, helps farmers and local food entrepreneurs obtain flexible financing and technical assistance to grow their businesses, and gives community members an opportunity to invest in growing a stronger local food system Services to small businesses and entrepreneurs; U.S. Treasury-certified lender; offers professional and employee computer training
VALLEY BUSINESS ASSISTANCE CORP. 23 WEST MAIN ST., 1, WARE, MA 01082 (413) 967-3001; www.qvcdc.org	Sheila Cuddy	(some free), businesse and entrepreneurs; 0.5. freasury-certified lender; others professional and employee computer training (some free), business-development services with consultants, business-planning classes, a financial-literacy program with matched savings, and a partnership with Holyoke Community College offering workforce training and online credit-bearing classes in the Quaboag Region; small-business loans; CDFI; private, nonprofit 501(c)(3) corporation
RIVER VALLEY INVESTORS 1500 Main St., Suite 125, Springfield, MA 01003 (413) 667-9886; www.rivervalleyinvestors.com RIVERSIDE INDUSTRIES	Paul Silva	Premier angel-investor group in the Pioneer Valley; invests in startups in the Northeast; offers different types of memberships to meet needs of different parts of economic ecosystem
1 Cottage St., Easthampton, MA 01027 (413) 527-2711; www.rsi.org SCORE	Charlene Gentes	Riverside's day program provides individualized services combining life-skills development, employment options, life enrichment, and transportation to individuals with intellectual and developmental disabilities (IDDs) from 33 cities and towns in the tri-county area; Riverside's mission is to empower individuals with IDDs to live rich and full lives Provides free and confidential business consultation and mentoring to new and established businesses; free online and face-to-face
One Federal St., Bldg. 101, Springfield, MA 01105 (413) 785-0314; www.westernmassachusetts.score.org SMALL BUSINESS LEGAL CLINIC AT WESTERN NEW ENGLAND UNIVERSITY Blake Law Center, Room 119A, 1215 Wilbraham Road, Springfield, MA 01119	Len Gendron Ted Stevenson Marie Fletcher	counseling available on site or at SCORE locations throughout Western Mass.; educational seminars on starting a business, preparing a business plan, using social media, and sources of financing; offers CEO forums and business roundtables Provides pro bono legal services to small businesses unable to afford an attorney on a wide range of business-related legal issues from legal entity and trademarks to contracts and employment policies; free and open to the public; new clients admitted in August and
(413) 782-1469; www.wne.edu SPRINGFIELD BUSINESS IMPROVEMENT DISTRICT 1331 Main St., Springfield, MA 01103	Marie Fletcher Chris Russell	January Private, not-for-profit corporation that strives to revitalize the downtown through investment, marketing, economic development, special events, cleaning, security services, and supplemental beautification; aims to increase property values and urban vitality by
(413) 781-1591; www.springfielddowntown.com SPRINGFIELD PARTNERS FOR COMMUNITY ACTION 721 State St., 2nd Floor, Springfield, MA 01109	Paul Bailey	Continuing to make the downtown a safe, clean, and friendly place to live, work, and play Offers the Individual Development Account Program, an asset-building program to help low-income individuals and families improve economic independence and stability through matched savings, case management, financial-fitness and money-management workshops, credit counseling, support, and guidance; weatherization services; transportation services; scholarship programs; veteran
(413) 263-6500; www.springfieldpartnersinc.com STCC WORKFORCE DEVELOPMENT DEPARTMENT		services; eviction and housing counseling; fuel assistance Provides non-credit courses and workforce-development training to individuals and companies at the college or the company site; training includes computer applications, IT/network certifications, advanced-manufacturing applications, management and business
One Armory Square, Bldg. 27, Room 263, Springfield, MA 01105 (413) 755-4225; www.stcc.edu/wd SUNSHINE VILLAGE	Elliot Levy	skills, health careers, technical and trades, advanced manufacturing, construction, and skilled-trade classes (including electrical), and career-development classes such as auto damage appraiser license, introduction to drones, and interpreting; online education partnership; English as a second language; partnerships with Upright, Ed2Go, and MindEdge
75 Litwin Lane, Chicopee, MA 01020 (413) 592-6142; www.sunshine.us UMASS AMHERST CORE FACILITIES	Gina Kos	Provides area businesses with skilled, dependable workforce through individual or group placement; additional sites in Agawam, Chicopee, and Three Rivers UMass Amherst offers more than 30 core facilities, available to both internal and external users, which enable faculty, students, and
Institute for Applied Life Sciences 240 Thatcher Road, S307, Amherst, MA 01003 (413) 545-1710; www.umass.edu/ials/core-facilities UMASS AMHERST INNOVATION CHALLENGE	Andrew Vinard Peter Reinhart	industry collaborators to access a broad array of equipment to enhance their R&D capabilities, address both basic and translational questions, deliver technologies and product candidates more rapidly, and become more competitive in obtaining state, federal, foundation, and private funding
Berthiaume Center for Entrepreneurship at Isenberg School of Management 121 Presidents Dr., Amherst, MA 01003 (413) 545-9482; www.isenberg.umass.edu	Gregory Thomas	A two-part competition that educates students in innovation, technology, and entrepreneurship; through awards of significant cash, competition is designed to help students and young alumni pursue a novel business idea, develop a technology into a marketable product, or realize a new approach to a difficult problem or compelling opportunity
UMASS AMHERST TECHNOLOGY TRANSFER OFFICE AT MASS VENTURE CENTER 100 Venture Way, Suite 201, Hadley, MA 01035 (413) 545-3606; www.umass.edu/tto	Burnley Jaklevic	Responsible for evaluating, protecting, marketing, and transferring to the private-sector inventions and discoveries created by academic researchers on the Amherst campus; inventions can be licensed; some are the basis of new startup companies
U.S. SMALL BUSINESS ADMINISTRATION One Federal St., Bldg. 101, Springfield, MA 01105 (413) 785-0484; www.sba.gov/ma	Robert Nelson	Provides free, one-on-one business counseling, training, and mentoring through a network of Small Business Development Centers, SCORE chapters, and Women's Business Centers located throughout the state; financial assistance to new and growing businesses through loan guarantees in cooperation with area lenders; government contracting and disaster-assistance programs
VALLEY OPPORTUNITY COUNCIL 35 Mount Carmel Ave., Chicopee, MA 01013; (413) 552-1554 300 HIGH ST., 1, HOLYOKE, MA 01040; (413) 552-1548 www.valleyopp.com	Jay Reynolds	Community-action agency dedicated to eliminating poverty by providing programming to assist low- and moderate-income individuals and families achieve a higher quality of life; offers 30 different programs in areas such as adult education, college and career readiness, early education and care, energy assistance, homeless services, housing, nutrition, and senior services
VALLEY VENTURE MENTORS 276 Bridge St., Springfield, MA 01103 (413) 337-2887; www.valleyventurementors.org	Hope Gibaldi Chris Bignell	VVM connects talented entrepreneurs, professionals, and experienced business leaders to build a community that helps ambitious and promising new ventures thrive
VENTURE X HOLYOKE 98 Lower Westfield Road, Holyoke, MA 01040 (413) 252-8569; www.venturex.com/holyoke	Ned Barowsky	Offers customizable workspace solutions with flexible agreements; no long-term leases or contracts required; provides a wide range of private (1- to 10-person) office spaces with concierge business services fostering collaboration and networking between members; on-site amenities include professional mailing address and services, unlimited coffee, ultra-fast internet, café and lounge, community event meeting space, 24/7 access, daily cleaning, sanitization, air-filtration systems based on CDC guidelines, touchless door entry and
VIABILITY 5 Franklin St., Northampton, MA 01060	Colleen Holmes	restrooms, secure facilities, free parking, events (networking and educational), and more Alternative staffing solution with a social mission for area employers; human-service organization specializing in job training, job placement, and on-the-job support for individuals who are disadvantaged or disabled; programs to help individuals develop skills for
(413) 584-1460; www.viability.org WESTERN MASS. COACHING ALLIANCE www.westernmasscoaches.com	Grant Ingle Mary Lou Medaugh	specific workplace training Regional association of 25 skilled coaches who help people realize their professional and personal potential; virtual meetings and coffee breaks
WESTERN MASS. FOOD PROCESSING CENTER 324 Wells St., Greenfield, MA 01301 (413) 774-7204; www.fccdc.org	Liz Buxton	The center's Valley Vegetables program increases the region's capacity to lightly process fruits and vegetables to make local food accessible year-round to schools, institutions, and retail Private. not-for-profit corporation charged with developing industrial parks in the region: provides consulting on industrial-site
WESTMASS AREA DEVELOPMENT CORP. 1 Monarch Place, Suite 1350, Springfield, MA 01144 (413) 593-6421; www.westmassdevelopment.com	Jeff Daley	Private, not-for-profit corporation charged with developing industrial parks in the region; provides consulting on industrial-site inventory and development, historic mill redevelopment, and private-sector work for commercial real-estate development; specializes in public improvements through DIF, I-Cubed, urban-renewal plans, tax incentives, and public/private project management and coordination
WESTOVER METROPOLITAN DEVELOPMENT CORP. 255 Padgette St., Suite 1, Chicopee, MA 01022 (413) 593-6421; www.westovermetropolitandevelopmentcorporation.com WORK OPPORTINITY CENTER INC	Michael Bolton	Public, nonprofit organization created by the Legislature to convert former military land at current Westover Air Reserve Base for civilian use; manages commercial Westover Metropolitan Airport; developer of four industrial parks
WORK OPPORTUNITY CENTER INC. 94 North Elm St., Suite 104, Westfield, MA 01085 (413) 786-8830; www.wocinc.org WORLD AFFAIRS COUNCIL OF WESTERN MASS.	Mary Akers	Nonprofit organization that supports local businesses through employee placement of qualified disabled individuals; contract assembly; fulfillment services; e-commerce; also has offices in Springfield and West Springfield Nonprofit, nonpartisan, educational organization dedicated to connecting the people and businesses of Western Mass. to the world
1350 Main St., 12th Floor, Springfield, MA 01101	Cynthia Melcher	via regular speaker events on international affairs, school partnerships, and participation in the U.S. State Department's International Visitor Leadership Program
(413) 733-0110; www.wacwestma.org YOUNG PROFESSIONAL SOCIETY OF GREATER SPRINGFIELD P.O. Box 15216, Springfield, MA 01115	Heather Clark	A membership-based nonprofit that represents the Greater Springfield region's corporate, nonprofit, and cultural interests by engaging a younger demographic in business and career development, networking, cultural and community involvement, volunteerism, and