

# INSURANCE AGENCIES RANKED BY NUMBER OF AGENTS IN WESTERN MASS.

	COMPANY	FT AGENTS/ EMPLOYEES	OFFICES (LOCALLY)	TYPE OF INSURANCE	TOP LOCAL OFFICIAL
<b>1</b>	<b>HUB INTERNATIONAL NEW ENGLAND LLC</b> 96 Shaker Road, East Longmeadow, MA 01028 (413) 733-3131; www.hubinternational.com	<b>90</b> 120	4	Comm. Lines, Emp. Benefits, Personal lines, Risk Services	Timm Marini
<b>2</b>	<b>BERKSHIRE INSURANCE GROUP</b> 166 East St., Pittsfield, MA 01201 (413) 447-7376; www.berkshireinsurancegroup.com	<b>66</b> 69	8	Comm., Personal, Life, Emp. Benefits	Julie Ryan
<b>3</b>	<b>THE DOWD AGENCIES, LLC</b> 14 Bobala Road, Holyoke, MA 01040 (413) 538-7444; www.dowd.com	<b>45</b> 66	8	Comm., Personal, Life, Emp. Benefits, Surety	John Dowd Jr.
<b>4</b>	<b>USI INSURANCE SERVICES LLC</b> 711 East Main St., Suite 201, Chicopee, MA 01020 (857) 874-0123; www.usi.com	<b>50</b> 105	1	Comm., Emp. Benefits, Life, Health, Personal, Workers' Comp	Patrick Tracy
<b>5</b>	<b>THE AXIA GROUP</b> 84 Myron St., West Springfield, MA 01089 (413) 788-9000; www.axiagroup.net	<b>33</b> 49	5	Comm., Personal, Life, Emp. Benefits	Michael Long
<b>6</b>	<b>WEBBER &amp; GRINNELL INSURANCE AGENCY, AN ALERA GROUP</b> 8 North King St., Northampton, MA 01060; (413) 586-0111 98 Lower Westfield Road, Holyoke, MA 01040; (413) 536-8380 www.webberandgrinnell.com	<b>28</b> 51	2	Comm., Personal, Life, Health, Disability	William Grinnell
<b>7</b>	<b>PHILLIPS INSURANCE AGENCY</b> 97 Center St., Chicopee, MA 01013 (413) 594-5984; www.phillipsinsurance.com	<b>25</b> 27	1	Comm., Personal, Life, Bonds, Health	Joseph Phillips
<b>8</b>	<b>FINCK &amp; PERRAS INSURANCE AGENCY</b> 6 Campus Lane, Easthampton, MA 01027; (413) 527-3000 63 Main St., Florence, MA 01062; (413) 584-1970 www.insuringyourway.com	<b>22</b> 30	2	Comm., Business Auto, Workers' Comp, General Liability, Professional Liability, Home, Auto, Motorcycle, Watercraft	Genevieve Brough
<b>9</b>	<b>COMPARION INSURANCE, A LIBERTY MUTUAL COMPANY</b> 1 Federal St., Springfield, MA 01105 (413) 567-2000; www.libertymutual.com	<b>21</b> 40	3	Auto, Home, Life	Gwendolyn Churney
<b>10</b>	<b>CHASE, CLARKE, STEWART &amp; FONTANA</b> 101 State St., Springfield, MA 01103 (413) 788-4531; www.chaseins.com	<b>17</b> 24	3	Comm., Personal, Life, Financial Services, Retirement Planning, Emp. Benefits	James Stewart
<b>10</b>	<b>MCCLURE INSURANCE AGENCY INC.</b> 103 Van Deene Ave., West Springfield, MA 01089 (413) 781-8711; www.mcclureins.com	<b>17</b> 21	3	Comm., Personal, Life	Mark McClure
<b>12</b>	<b>ENCHARTER INSURANCE LLC</b> 25 University Dr., Amherst, MA 01002 (413) 475-7283; www.encharter.com	<b>16</b> 22	2	Property/Casualty, Auto, Home, Recreational, Business, Workers' Comp, Life	Lisa Johnson
<b>13</b>	<b>BELL &amp; HUDSON INSURANCE AGENCY INC.</b> 19 North Main St., Belchertown, MA 01007; (413) 323-9611 15 Central St, West Brookfield, MA 01585; (508) 867-4646 www.bellandhudson.com	<b>14</b> 17	2	Comm., Personal, Life, Group Health	Matthew Phaneuf
<b>13</b>	<b>BORAWSKI INSURANCE</b> 88 King St., Northampton, MA 01060 (413) 586-5011; www.borawskiinsurance.com	<b>14</b> 20	1	Comm., Personal, Emp. Benefits, Life	Robert Borawski
<b>13</b>	<b>FIRST AMERICAN INSURANCE AGENCY INC.</b> 510 Front St., Chicopee, MA 01013; (413) 592-8118 30 Sturbridge Road, Brimfield, MA 01010; (413) 245-6864 www.faiagency.com	<b>14</b> 25	2	Comm., Personal, Life, Emp. Benefits, Workers' Comp	Corey Murphy
<b>13</b>	<b>FOLEY INSURANCE GROUP</b> 37 Elm St., West Springfield, MA 01089 (413) 214-7474; www.foleyinsurancegroup.com	<b>14</b> 17	1	Comm., Personal, Life, Emp. Benefits, Financial Planning	Brian Foley
<b>17</b>	<b>BRESNAHAN INSURANCE AGENCY INC.</b> 100 Whiting Farms Road, Holyoke, MA 01040; (413) 536-0536 231 Triangle St., Amherst, MA 01002; (413) 549-1100 www.bresnahaninsurance.com	<b>12</b> 16	2	Comm., Personal, Life, Financial Services	Terence Bresnahan Eileen Bresnahan Kathleen Casey
<b>17</b>	<b>GOSS &amp; MCLAIN INSURANCE AGENCY</b> 1767 Northampton St., Holyoke, MA 01040 (413) 534-7355; www.gossmclain.com	<b>12</b> 13	1	Comm., Personal, Life	Deborah Buckley
<b>17</b>	<b>MOULTON INSURANCE AGENCY INC.</b> 143 West St., Ware, MA 01082; (800) 521-5787 45 North Main St., Belchertown, MA 01007; (413) 323-7229 www.moultoninsurance.com	<b>12</b> 16	2	Comm., Personal, Auto, Home, Life	Roy St. George
<b>20</b>	<b>AAA NORTHEAST INSURANCE AGENCY INC.</b> 150 Capital Dr., West Springfield, MA 01089 (413) 785-1381; www.aaa.com/insurance	<b>11</b> 15	5	Comm., Personal, Life, Auto, Home	Steve Brochu
<b>21</b>	<b>AMHERST INSURANCE – THE NATHAN AGENCIES</b> 20 Gatehouse Road, Amherst MA 01002 65 Elm St., Hatfield, MA 01038 (413) 253-5555; www.nathanagencies.com	<b>9</b> 13	2	Personal, Commercial, Day Care, Auto, Business	Anna Holhut
<b>21</b>	<b>MARTIN J. CLAYTON INSURANCE AGENCY INC.</b> 1649 Northampton St., Holyoke, MA 01040 (413) 536-0804; www.claytoninsurance.net	<b>9</b> 12	1	Comm., Personal	Michael Regan Brenda Hamel
<b>21</b>	<b>RUSH INSURANCE GROUP INC. D/B/A LEBEL/LAVIGNE &amp; DEADY</b> 637 Grattan St., Chicopee, MA 01020 (413) 532-3291; www.lldins.com	<b>9</b> 13	2	Auto, Home, Business, Emp. Benefits	Sam Hanmer
<b>24</b>	<b>BATES FULLAM INSURANCE AGENCY INC.</b> 975 Elm St., West Springfield, MA 01089 (413) 737-3539; www.batesfullam.com	<b>8</b> 16	3	Comm., Personal, Life	Ernest Bates Jr.
<b>24</b>	<b>THE JUBINVILLE INSURANCE GROUP</b> 39 Lamb St., South Hadley, MA 01075 (413) 538-8293; www.jubinville.com	<b>8</b> 14	1	Commercial, Personal, Life and Health	Cary Jubinville David Jubinville
<b>24</b>	<b>KING &amp; CUSHMAN</b> 176 King St., Northampton, MA 01060 (413) 584-5610; www.kingcushman.com	<b>8</b> 8	1	Comm., Personal	Scott King
<b>27</b>	<b>CHI INSURANCE AGENCY INC.</b> 416 Main St., Holyoke, MA 01040; (413) 536-2685 17 College St., South Hadley, MA 01075; (413) 536-0751 72 Franklin St., Westfield, MA 01085; (413) 562-3604 1691 Main St., Springfield, MA 01103; (413) 736-6785 www.chiagency.com	<b>7</b> 18	4	Auto, Commercial Auto, Home, Renters, General/ Professional Liability, Workers' Comp	Patrick Asselin
<b>27</b>	<b>CRIMMINS GRAVELINE INSURANCE AGENCY INC.</b> 1382 Main St., Palmer, MA 01069 (413) 283-8378; www.cgins.com	<b>7</b> 7	1	Comm., Personal	N/A
<b>27</b>	<b>GILMORE AND FARRELL INSURANCE AGENCY INC.</b> 525 Bernardston Road, Suite 2, Greenfield, MA 01301 (413) 773-3686; www.gilmoreandfarrell.com	<b>7</b> 11	1	Property/Casualty, Auto, Home, Business, Workers' Comp	Tim Farrell Robert Gilmore
<b>27</b>	<b>OSTBERG AND ASSOCIATES FINANCIAL SERVICES AND INSURANCE</b> 351 Pleasant St., Suite D, Northampton, MA 01060 (413) 586-6725; www.ostbergassociates.com	<b>7</b> 13	1	Financial Planning, Life, Disability, Group Retirement Plans, Long-term Care, 529 Plans, Estate Planning	Robert Ostberg
<b>31</b>	<b>G.W. MORISI INSURANCE AGENCY INC.</b> 473 Longmeadow St., Longmeadow, MA 01106 (413) 781-5101; www.gwmorisi.com	<b>6</b> 8	1	Auto, Home, Business	Rory Sullivan
<b>31</b>	<b>LIVICTUS FINANCIAL SERVICES</b> 20 Gatehouse Road, Amherst, MA 01004 (413) 256-8351; www.nathanagencies.com	<b>6</b> 8	1	Life, Disability, Long-term Care, Health, Investment Services	Christian Sulmasy
<b>31</b>	<b>MILLBROOK BENEFITS AND INSURANCE SERVICES, LLC</b> 270 Benton Dr., East Longmeadow, MA 01028 (413) 886-0008; www.millbrookbenefits.com	<b>6</b> 5	1	Traditional, Executive, Voluntary Employee Benefits; Life; Disability; Long-term Care	Peter Miller
<b>34</b>	<b>CANARY BLOMSTROM INSURANCE AGENCY INC.</b> 868 Springfield St., Feeding Hills, MA 01030 (413) 789-3995; www.canaryblomstrom.com	<b>5</b> 7	1	Comm., Personal, Life, Health	Sandra Brodeur
<b>34</b>	<b>HABERMAN INSURANCE GROUP INC.</b> 95F Ashley Ave., West Springfield, MA 01089 (413) 781-7000; www.habermaninsurance.com	<b>5</b> 11	1	Comm., Personal, Employee Benefits, Bonds, Long-term Care, Life	N/A
<b>34</b>	<b>PEARSON WALLACE INSURANCE LLC</b> 222 South St., Pittsfield, MA 01201 (413) 464-9390; www.pearsonwallace.com	<b>5</b> 5	1	Business, Workers' Comp., Professional Lines, Comm. Auto, Home, Auto	Beth Pearson Alexander Pearson Bennett
<b>34</b>	<b>T.P. DALEY INSURANCE AGENCY INC.</b> 1381 Westfield St., West Springfield, MA 01089 (413) 788-0971; www.tpdaleyinsurance.com	<b>5</b> 8	1	Auto, Home, Comm., Personal, Bond	James Daley
<b>34</b>	<b>WHALEN INSURANCE AGENCY</b> 71 King St., Northampton, MA 01060 (413) 586-1000; www.whaleninsurance.com	<b>5</b> 10	1	Comm., Personal	Peter Whalen
<b>39</b>	<b>AMERICAN BENEFITS GROUP</b> 320 Riverside Dr., Florence, MA 01062 (413) 584-9923; www.amben.com	<b>4</b> 40	1	Emp. Benefits and Benefits Administration; Life, Health, and Welfare; Pre-tax; COBRA Administration	Robert Cummings
<b>39</b>	<b>CARELLAS INSURANCE AGENCY INC.</b> 207 Park Ave., West Springfield, MA 01089 (413) 781-6090; www.carellasinsurance.com	<b>4</b> 6	1	Comm., Personal, Life, Business	William Carellas
<b>39</b>	<b>RAMON FINANCIAL SERVICES, LLC</b> 217 Greenfield Road, South Deerfield, MA 01373 (413) 665-3932; www.ramonfinancial.com	<b>4</b> 4	1	Emp. Benefits, Disability, Buy-Sell Funding, Non-qualified Deferred Compensation Plans, Long-term Care	Michael Ramon
<b>39</b>	<b>SCATOLINI INSURANCE AGENCY INC.</b> 8501-A Post Office Park, Wilbraham, MA 01095 (413) 596-2593; www.scatolini-insurance.com	<b>4</b> 4	1	Comm., Personal, Life	William Scatolini
<b>43</b>	<b>BFP ASSOCIATES INC.</b> 110 Elm St., West Springfield, MA 01089 (413) 739-2352; www.bfpassociates.com	<b>2</b> 4	1	Emp. Benefits, Life, Disability, Long-term Care, Retirement-plan Administration	Steven Bradway
<b>43</b>	<b>DELISO FINANCIAL &amp; INSURANCE SERVICES</b> 540 Meadow St. Ext., Suite 108, Agawam, MA 01001 (413) 785-1100; www.delisofinancialservices.com	<b>2</b> 3	1	Financial Planning, Investment Advisory, Group Retirement Plans, Life, Annuities, Disability, Long-term Care, 529s	Jean Deliso
<b>43</b>	<b>STREETLIGHT FINANCIAL, LLC</b> 8 Main St., Florence, MA 01062 (413) 848-6020; www.streetlightfinancial.com	<b>2</b> 4	1	Life, Disability, Annuities, LTC, Group, Health, Emp. Benefits	Aaron Smith Mark Vaclavicek
<b>46</b>	<b>LAPORTE, SHEA AND BORYS INSURANCE AGENCY INC.</b> 71 Church St., Chicopee, MA 01020 (413) 598-8304; www.lsbinsurance.com	<b>1</b> 6	1	Homeowners, Auto, Umbrella, Business, Life	Paul Shea