

BUSINESS & ECONOMIC DEVELOPMENT RESOURCES LISTED ALPHABETICALLY



OFFICE	CONTACT	SERVICES
1BERKSHIRE 66 Allen St., Pittsfield, MA 01202 (413) 499-1600; www.1berkshire.com	Johnathan Butler	Helps visitors, relocators, and new and growing businesses understand the Berkshire economic-development landscape; provides resources for businesses to expand and connect with one another; provides information on events in the Berkshires; programs and job listings for residents and businesses
THE ALCHEMY FUND 1350 Main St., Springfield, MA 01115 (413) 530-9555; www.alchemy-fund.com	Brett Gearing	Launches and advises early-stage funding
ASSOCIATED INDUSTRIES OF MASSACHUSETTS One Beacon St., 16th Floor, Boston, MA 02108 (617) 262-1180; www.aimnet.org	John Regan	Employer association of more than 3,300 companies; lobbies on behalf of employers on state and federal economic issues; provides human-resources and management education throughout Massachusetts
BDC CAPITAL 500 Edgewater Dr., Suite 555, Wakefield, MA 01880 (781) 928-1100; www.bdcnewengland.com	Paul Flynn Jr.	Provides term loans, lines of credit, mezzanine investments, the Capital Access Program, and Recycling Loan Fund; CDC New England, an affiliate company, provides SBA 504 loans for real estate/equipment
BERKSHIRE INNOVATION CENTER 45 Woodlawn Ave., Pittsfield, MA 01201 (413) 449-1100; www.berkshirerinnovationcenter.com	Ben Sosne	World-class research and development facilities and equipment; interactive training and conference facilities; shared access to advanced technology for local manufacturers; prototyping; 3D printing; metrology; materials development for small to medium-sized manufacturing companies in the life-sciences and supply chain
BERTHIAUME CENTER FOR ENTREPRENEURSHIP AT UMAMM AMHERST Isenberg Business Innovation Hub N175, 121 President's Dr., Amherst, MA 01003 (413) 545-9482; www.isenberg.umass.edu/bce	Gregory Thomas	An entrepreneurial catalyst for UMass, the center's goal is to inspire and connect while making campus resources available to startups and ventures; entrepreneurship networking events and competitions provide a rigorous opportunity to hone a business model, improve presentation and pitch skills, and generate funding and prize money for a venture; Innovation Challenge is a series of competitions that assist and reward UMass students and young alumni pursuing a novel business idea and developing it into a marketable product
CENTER FOR ECONOMIC DEVELOPMENT 109 Hills North, UMass, Amherst, MA 01003 (413) 545-6638; www.umass.edu/ced	Dr. Henry Renski Dr. John Mullin	Technical assistance to cities, towns, and other economic organizations; services are designed to help clients retain their employment base, and include industrial master plans, marketing, demographics, and economic analysis; board and citizen training
CENTER FOR HUMAN DEVELOPMENT 332 Birnie Ave., Springfield, MA 01107 (413) 733-6624; www.chd.org	Jim Goodwin	Provides a wide range of integrated healthcare and social services to communities throughout Western Mass. and Connecticut from early intervention to elder care
CENTER FOR ECOTECHNOLOGY 320 Riverside Dr., 1st, Northampton, MA 01062; (413) 586-7350 63 Flansburg Ave., Dalton, MA 01226; (413) 445-4556 www.centerforecotechnology.org	Ashley Muspratt	Works with businesses, nonprofits, hospitals, farms, colleges and universities, schools, and other organizations to improve operations through energy efficiency, renewable energy, and waste reduction; helps organizations design and implement programs to achieve those goals; also includes EcoBuilding Bargains in Springfield
CLICK WORKSPACE 9 1/2 Market St., Northampton, MA 01060 (413) 270-3879; www.clickworkspace.org	Mary Yun	Provides professionally managed co-working office space in downtown Northampton for freelancers, entrepreneurs, creatives, and remote workers; designed to allow members to work, collaborate, network, and contribute; meeting and event space also available for public rental
COMMUNITY FOUNDATION OF WESTERN MASS. 333 Bridge St., Springfield, MA 01103 (413) 732-2858; www.communityfoundation.org	Megan Burke	Collects, invests, and administers charitable funds, including scholarships for local students and grant awards to Valley nonprofits in order to improve quality of life in Hampden, Hampshire, and Franklin counties; provides customized charitable planning for individuals and families; provides endowment and planned giving services for nonprofits
COMMON CAPITAL 1780 Main St., Springfield, MA 01103 (413) 233-1680; www.common-capital.org	Raymond Lanza-Weil	A nonprofit loan fund and community-development organization providing financing and technical assistance to small-business and community projects
CONCERN EMPLOYEE ASSISTANCE PROGRAM 10 Hospital Dr., Suite 306, Holyoke, MA 01040 40 School St., Greenfield, MA 01301 (413) 534-2625; www.concernwellness.org	Joy Brock	Promotes work-life balance by offering an employee-assistance program to local businesses; services can be offered as employee benefits for staff and their family members; program includes management and organizational consultation and referrals, crisis response, trainings, solution-focused mental health, and financial and legal counseling and referrals
DEVELOPSPRINGFIELD 1331 Main St., Springfield, MA 01103 (413) 209-8808; www.developspringfield.com	Chris Russell (Project Manager)	Nonprofit that advances development/redevelopment projects, stimulates and supports economic growth, and expedites the revitalization process within Springfield; creates conditions that encourage private development with a bricks-and-mortar focus to meet Springfield's unique and diverse redevelopment needs
ECONOMIC DEVELOPMENT COUNCIL OF WESTERN MASS. 1441 MAIN ST., 132, SPRINGFIELD, MA 01103 (413) 755-1368; www.westernmassedc.com	Rick Sullivan	Business organization comprised of CEOs of the Pioneer Valley's leading corporations, the region's mayors, and college presidents; goals are to market the region to attract and create jobs and attract new investment; provides resources to expand business opportunities (funding, networking, analytics, etc.)
ECONOMIC DEVELOPMENT PARTNERS 1441 MAIN ST., 132, SPRINGFIELD, MA 01103 (413) 755-1568; www.westernmassedc.com	Rick Sullivan	Working under the aegis of the Economic Development Council, EDP participants are economic-development representatives of area cities and towns who assist with site selection, capital financing, and labor-force issues for existing and prospective businesses, and promote a regional approach to economic development
EFORALL HOLYOKE / EPARATODOS HOLYOKE 193 High St., Holyoke, MA 01040 (833) 336-7255, ext. 7016; www.eforall.org/ma/holyoke	Tessa Murphy-Romboletti	Entrepreneurship for All (EforAll) accelerates economic and social impact in communities nationwide through inclusive entrepreneurship; EforAll/Eparatodos Holyoke serves the Pioneer Valley with a year-long business-accelerator program and pitch contests throughout the year; programs available in English and Spanish; the SPARK co-work space is home to EforAll/Eparatodos Holyoke and is available for solopreneurs and small businesses in need of a professional and accessible work environment in the heart of downtown Holyoke
EMPLOYERS ASSOCIATION OF THE NORTHEAST 67 Hunt St., Suite 111, Agawam MA 01001 (413) 789-6400; www.eaene.org	Meredith Wise	Helps member companies remain competitive in an ever-changing economy by developing strong workforces; provides talent, training, and tools that result in effective management practices and an engaged, productive workforce; more than 1,000 members range in size from startups to Fortune 1000 companies and represent a wide variety of industries, including manufacturing, healthcare, education, finance, human service, retail, and government
FORGE MANUFACTURING INITIATIVE WESTERN MASSACHUSETTS OFFICE Springfield Technology Park 1 Federal St., Springfield, MA 01105 www.forgemass.org	Laura Teicher	A nonprofit (501c3) on a mission to help startups with physical products navigate the journey from prototype to commercialization and impact at scale. With HQ at sister organization GreenTown Labs in Somerville, western Massachusetts operations drive economic growth by connecting regional suppliers with startups through the Manufacturing Initiative
FRANKLIN COUNTY COMMUNITY DEVELOPMENT CORP. 324 Wells St., Greenfield, MA 01301 (413) 774-7204; www.fcddc.org	John Waite	Provides rental space, business technical assistance, and flexible loans to entrepreneurs and existing businesses in Western Mass; home of the Western Massachusetts Food Processing Center and the Pioneer Valley Grows Investment Fund
FRANKLIN HAMPSHIRE CAREER CENTER One Arch Place, Suite 2, Greenfield, MA 01301 (413) 774-4361; www.masshirehccareers.org	Maura Geary	Provides employment and training services at no charge to businesses and job seekers in the Franklin, Hampshire, and North Quabbin area; assists employers with job posting, recruitment, labor market information, hiring incentives, and employee training; assists job seekers with job search, skill building, workshops, and job training; resource room available for computer use, phones, and copying
FRANKLIN HAMPSHIRE REGIONAL EMPLOYMENT BOARD INC. One Arch Place, Greenfield, MA 01301 (413) 773-1835; www.franklinhampshirereb.org	Rebecca Bialecki	Coordinates and oversees workforce training and placement programs in the Hampshire, Franklin, and North Quabbin region, including one-stop career services in three locations; clearinghouse for labor-market information and hiring/training incentives; focuses on manufacturing, healthcare, educational services, and green jobs; also provides youth programs
GREATER SPRINGFIELD CONVENTION & VISITORS BUREAU 1441 Main St., Springfield, MA 01103 (413) 787-1548; www.explorestermass.com	Mary Kay Wydra	A private, nonprofit destination marketing organization that generates economic growth for Western Mass. by marketing the region as an ideal destination for meetings and conventions, group tours, sports and leisure travel; affiliate of the Economic Development Council of Western Mass.
GREENFIELD BUSINESS ASSOC. 278 Main St., Suite 205, Greenfield, MA 01301 (413) 774-2791; www.greenfieldbusiness.org	Bill Baker Mik Muller	Voluntary association of businesses, organizations, and community members that helps local businesses attract their target audience, and promotes public awareness of the strong business community serving Greenfield in part by running citywide events throughout the year
HAPPIER VALLEY COMEDY 1 Mill Valley Road, Suite B, Hadley, MA 01035 (413) 658-4615; www.happiervalley.com	Pam Victor	Happier Valley Comedy, a 501(c)(3) organization, offers in-person and online interactive professional-development and workplace-wellness trainings and keynotes to improve the workplace through improv
HOLYOKE OFFICE OF PLANNING & ECONOMIC DEVELOPMENT 20 Korean Veterans Plaza, Room 406, Holyoke, MA 01040 (413) 522-5575; www.holyoke.org	Aaron Vega	Manages programs and provides services that fulfill the immediate needs and long-term vision of the development of the city; business-development programs include site planning, incentive programs, financing, permitting of subdivisions, site-plan review, special permits, zoning and land-use inquiries, comprehensive planning
HOLYOKE REDEVELOPMENT 20 Korean Veterans Plaza, Room 406, Holyoke, MA 01040 (413) 522-5655; www.holyokeredevelopment.com	Tom Creed	Connects entrepreneurs with space, resources, and people in the Holyoke area
HOME BUILDERS AND REMODELERS ASSOC. OF WESTERN MASSACHUSETTS 240 Cadwell Dr., Springfield, MA 01104 (413) 733-3126; www.hbrawm.com	Andrew Crane	Regional resource promoting professionalism and quality in the construction industry in Western Mass. and promoting the industry and members' success through networking, community service, public policy, and social and educational opportunities
INNOVATION ACCELERATOR 95 Market St., Northampton, MA 01060 (413) 695-6159; www.innovationaccelerator.co	Heather Bell	Helps nonprofits grow in shifting economy through online training programs, networking, and scholarships
INTERNATIONAL LANGUAGE INSTITUTE OF MASSACHUSETTS 25 NEW SOUTH ST., 101, NORTHAMPTON, MA 01060 (413) 586-7569; www.ili.edu	Caroline Gear	Private nonprofit providing online and in-person corporate training; workplace language programs in Spanish, Portuguese, and English to speakers of other languages; language classes; teacher training; free English classes for immigrants and refugees; intensive English for international students, including visa assistance
THE KITTREDGE CENTER FOR BUSINESS & WORKFORCE DEVELOPMENT Holyoke Community College, 303 Homestead Ave., Holyoke, MA 01040 (413) 552-2587; www.hcc.edu/kc	Jeffrey Hayden	Resource for workforce skills training, professional development, adult education, English for speakers of other languages, and personal growth; provides affordable, customized programming to assist businesses, organizations, and individuals in achieving their goals; online and in-person classes
LAUNCH413 103 Moser St., Northampton, MA 01060 (413) 667-9886; www.launch413.com	Paul Silva	Post-accelerator that helps startup CEOs achieve and sustain success
MASSACHUSETTS EXPORT CENTER, WESTERN AND CENTRAL OFFICE 100 Carlson Ave., Suite 207, Newton, MA 02459 (617) 973-6610	Julia Dvorko	Offers a full range of targeted, customized services at any stage of the export process; serves as the state's one-stop resource for export assistance; an advising center of the Massachusetts Small Business Development Center Network
MASSACHUSETTS MANUFACTURING EXTENSION PARTNERSHIP 27A Midstate Dr., Auburn, MA 01501 (508) 831-7020; www.massmep.org	Kathie Mahoney	Creates economic impact by transforming manufacturing enterprises and the manufacturing ecosystem; provides operational excellence, workforce-development strategies, and innovative growth initiatives, enhanced through leveraging strategic public/private partnerships; offers workshops and training grants
MASSACHUSETTS OFFICE OF BUSINESS DEVELOPMENT 136 Blackstone St., Boston, MA 02109 (413) 733-5357; (617) 595-6363; www.mass.gov/mobd	Peter Milano	Source of economic-development information regarding tax incentives and financial and development programs available to help businesses grow in the Commonwealth
MASSACHUSETTS PROCUREMENT TECHNICAL ASSISTANCE CENTER One Federal St., Bldg. 101, Springfield, MA 01105 (413) 545-6303; www.massptac.org	Peter Kokotis	Provides education regarding requirements to successfully perform federal, state, and local government contracts; guidance on initial registrations and small-business certifications, researching procurement histories, proposal guidance and review, and contract-performance issues; small-business matchmaking conferences
MASSACHUSETTS SMALL BUSINESS DEVELOPMENT CENTER NETWORK One Federal St., Bldg. 101, Springfield, MA 01105 (413) 545-6301; www.msdbc.org	Anita Eliason Allen Kronick	Focuses on business growth and strategies, financing, and loan assistance, as well as strategic, marketing, and operational analysis; low-cost training programs are targeted to needs of small businesses; services provided through three integrated product lines: business advisory services, international trade assistance, and government contracting; multiple locations, with a regional satellite within 30 minutes of any potential client offers
MASSDEVELOPMENT 1350 Main St., Suite 1110, Springfield, MA 01103 (413) 731-8848; www.massdevelopment.com	Dan Rivera	Offers financing and real-estate solutions to support companies and nonprofits, increase housing, eliminate blight, and drive economic growth across Massachusetts
MASSHIRE HAMPDEN COUNTY WORKFORCE BOARD 1441 Main St., Suite 136, Springfield, MA 01103 (413) 787-1547; www.masshirehcbw.com	David Cruise	Resource for information on programs and funding for training, job placement, and other workforce issues; STEM resources help businesses find employees; training and partnership initiatives and retention services; training and hiring tax credits; offers job board and training for those looking for employment; offers youth work board, education and training programs, career information, and school-to-career programs
MASSHIRE HOLYOKE CAREER CENTER 850 High St., Holyoke, MA 01040 (413) 532-4900; www.massshireholyoke.org	David Gadaire	Career-readiness and workforce-development services; seeks to support economic growth of the region by proactively providing innovative opportunities for both businesses and job seekers
MASSHIRE SPRINGFIELD CAREER CENTER 95 Liberty St., Third Floor, Springfield, MA 01103 (413) 858-2800; www.massshirespringfield.org	Kevin Lynn	Advances customer careers and supports business customer needs; people looking for work can take advantage of a variety of job-search workshops, career trainings, and computer skills development; business customers take advantage of recruitment services and supportive work programs, such as on-the-job training
NORTHAMPTON AREA YOUNG PROFESSIONALS 99 Pleasant St., Northampton, MA 01060 (413) 584-1900; www.northamptonchamber.com	Chris Whelan	A membership-based nonprofit that develops and enhances business opportunities for the next generation of the Northampton area's business leaders to grow personally, professionally, socially, and philanthropically; an affiliate group of the Greater Northampton Chamber of Commerce
NUUEVA ESPERANZA INC. 401 Main St., Holyoke, MA 01040 (413) 437-7666; www.nuevaofoholyoke.org	Juan Sanchez	Affordable-housing development; community-leadership development; Puerto Rican/Afro-Caribbean Cultural Center; Cuyo Social Justice Arts Camp (ages 9-13); Las Nueva Luchadoras (women's group for Puerto Rican/Afro-Caribbean women); business-incubator space; Palante Theater Company
PIONEER VALLEY LIFE SCIENCES INSTITUTE 3601 Main St., Springfield, MA 01199 (413) 794-0653; www.pvlsi.org	Joe Jerry Sally Schneider	Partnership of UMass Amherst resources and Baystate Medical Center's clinical expertise; interactive teams of allied health professionals and life and physical scientists focus on clinical disorders with a goal of developing new approaches for the diagnosis and treatment of disease
PIONEER VALLEY PLANNING COMMISSION 60 Congress St., Springfield, MA 01104 (413) 781-6045; www.pvpc.org	Kimberly Robinson	State-designed regional planning agency serving Hampden and Hampshire counties; manages and supports the Plan for Progress, the region's adopted economic-development plan; major source of demographic economic data
PVGROWS INVESTMENT FUND 324 Wells St., Greenfield, MA 01301 (413) 665-7100, ext. 12; www.pvgrows.net/investment-fund	Rebecca Busansky	The PVGrows Investment Fund, a program of the Franklin County CDC, helps farmers and local food entrepreneurs obtain flexible financing and technical assistance to grow their businesses, and gives community members an opportunity to invest in growing a stronger local food system
QUABOAG VALLEY COMMUNITY DEVELOPMENT CORP. AND QUABOAG VALLEY BUSINESS ASSISTANCE CORP. 23 WEST MAIN ST., 1, WARE, MA 01082 (413) 967-3001; www.qvcdc.org	Sheila Cuddy	Services to small businesses and entrepreneurs; U.S. Treasury-certified lender; offers professional and employee computer training (some free), business-development services with consultants, business-planning classes, a financial-literacy program with matched savings, and a partnership with Holyoke Community College offering workforce training and online credit-bearing classes in the Quaboag Region; small-business loans; CDFI; private, nonprofit 501(c)(3) corporation
RIVER VALLEY INVESTORS 1500 Main St., Suite 125, Springfield, MA 01003 (413) 667-9886; www.rivervalleyinvestors.com	Paul Silva	Premier angel-investor group in the Pioneer Valley; invests in startups in the Northeast; offers different types of memberships to meet needs of different parts of economic ecosystem
RIVERSIDE INDUSTRIES 1 Cottage St., Easthampton, MA 01027 (413) 527-2711; www.rsi.org	Charlene Gentes	Riverside's day program provides individualized services combining life-skills development, employment options, life enrichment, and transportation to individuals with intellectual and developmental disabilities (IDDs) from 33 cities and towns in the tri-county area; Riverside's mission is to empower individuals with DDs to live rich and full lives
SCORE One Federal St., Bldg. 101, Springfield, MA 01105 (413) 785-0314; www.westernmassachusetts.score.org	Len Gendron Ted Stevenson	Provides free and confidential business consultation throughout Western Mass. and eastern Massachusetts; free online and face-to-face guidance available on site or at SCORE locations throughout Western Mass.; educational seminars on starting a business, preparing a business plan, using social media, and sources of financing; offers CEO forums and business roundtables
SMALL BUSINESS LEGAL CLINIC AT WESTERN NEW ENGLAND UNIVERSITY Blake Law Center, Room 119A, 1215 Wilbraham Road, Springfield, MA 01119 (413) 782-1469; www.wne.edu	Marie Fletcher	Provides pro bono legal services to small businesses unable to afford an attorney on a wide range of business-related legal issues from legal entity and trademarks to contracts and employment policies; free and open to the public; new clients admitted in August and January
SPRINGFIELD BUSINESS IMPROVEMENT DISTRICT 1351 Main St., Springfield, MA 01103 (413) 781-1591; www.springfielddowntown.com	Chris Russell	Private, not-for-profit corporation that strives to revitalize the downtown through investment, marketing, economic development, special events, cleaning, security services, and supplemental beautification; aims to increase property values and urban vitality by continuing to make the downtown a safe, clean, and friendly place to live, work, and play
SPRINGFIELD PARTNERS FOR COMMUNITY ACTION 721 State St., 2nd Floor, Springfield, MA 01109 (413) 263-6500; www.springfieldpartnersinc.com	Paul Bailey	Offers the Individual Development Account Program, an asset-building program to help low-income individuals and families improve economic independence and stability through matched savings, case management, financial-fitness and money-management workshops, credit counseling, support, and guidance; weatherization services; transportation services; scholarship programs; veteran services; eviction and housing counseling; fuel assistance
STCC WORKFORCE DEVELOPMENT DEPARTMENT One Armory Square, Bldg. 27, Room 263, Springfield, MA 01105 (413) 755-4225; www.stcc.edu/wd	Elliot Levy	Provides non-credit courses and workforce-development training to individuals and companies at the college or the company site; training includes computer applications, IT/network certifications, advanced-manufacturing applications, management and business skills, health careers, technical and trades, advanced manufacturing, construction, and skilled-trade classes (including electrical), and career-development classes such as auto damage appraiser license, introduction to drones, and interpreting; online education partnership; English as a second language; partnerships with Upright, EdGo, and MindEdge
SUNSHINE VILLAGE 75 Litwin Lane, Chicopee, MA 01020 (413) 592-6142; www.sunshine.us	Gina Kos	Provides area businesses with skilled, dependable workforce through individual or group placement; additional sites in Agawam, Chicopee, and Three Rivers
UMASS AMHERST CORE FACILITIES Institute for Applied Life Sciences 240 Thatcher Road, S307, Amherst, MA 01003 (413) 545-1710; www.umass.edu/ials/core-facilities	Andrew Vinard Peter Reinhart	UMass Amherst offers more than 30 core facilities, available to both internal and external users, which enable faculty, students, and industry collaborators to access a broad array of equipment to enhance their R&D capabilities, and become more competitive in obtaining state, federal, foundation, and private funding
UMASS AMHERST INNOVATION CHALLENGE Berthiaume Center for Entrepreneurship at Isenberg School of Management 121 Presidents Dr., Amherst, MA 01003 (413) 545-9482; www.isenberg.umass.edu	Gregory Thomas	A two-part competition that educates students in innovation, technology, and entrepreneurship; through awards of significant cash, competition is designed to help students and young alumni pursue a novel business idea, develop a technology into a marketable product, or realize a new approach to a difficult problem or compelling opportunity
UMASS AMHERST TECHNOLOGY TRANSFER OFFICE AT MASS VENTURE CENTER 100 Venture Way, Suite 201, Hadley, MA 01035 (413) 545-3606; www.umass.edu/tto	Burnley Jaklevic	Responsible for evaluating, protecting, marketing, and transferring to the private-sector inventions and discoveries created by academic researchers on the Amherst campus; inventions can be licensed; some are the basis of new startup companies
U.S. SMALL BUSINESS ADMINISTRATION One Federal St., Bldg. 101, Springfield, MA 01105 (413) 785-0484; www.sba.gov/ma	Robert Nelson	Provides free, one-on-one business counseling, training, and mentorship through a network of Small Business Development Centers, SCORE chapters, and Women's Business Centers located throughout the state; financial assistance to new and growing businesses through loan guarantees in cooperation with area lenders; government contracting and disaster-assistance programs
VALLEY OPPORTUNITY COUNCIL 35 Mount Carmel Ave., Chicopee, MA 01013; (413) 552-1554 300 HIGH ST., 1, HOLYOKE, MA 01040; (413) 552-1548 www.valleyopp.com	Jay Reynolds	Community-and-family agency dedicated to eliminating poverty by providing programming to assist low- and moderate-income individuals and families achieve a higher quality of life; offers 30 different programs in areas such as adult education, college and career readiness, early education and care, energy assistance, homeless services, housing, nutrition, and senior services
VALLEY VENTURE MENTORS 276 Bridge St., Springfield, MA 01103 (413) 337-2887; www.valleyventurementors.org	Hope Gibaldi Chris Bignell	VVM connects talented entrepreneurs, professionals, and experienced business leaders to build a community that helps ambitious and promising new ventures thrive
VENTURE X HOLYOKE 98 Lower Westfield Road, Holyoke, MA 01040 (413) 252-8569; www.venturex.com/holyoke	Ned Barowsky	Offers customizable workspace solutions with flexible agreements; no long-term leases or contracts required; provides a wide range of private (1- to 10-person) office spaces with concierge business services fostering collaboration and networking between members; on-site amenities include professional mailing address and services, unlimited coffee, ultra-fast internet, café and lounge, community event meeting space, 24/7 access, daily cleaning, sanitization, air-filtration systems based on CDC guidelines, touchless door entry and restrooms, secure facilities, free parking, events (networking and educational), and more
VIABILITY 5 Franklin St., Northampton, MA 01060 (413) 584-1460; www.viability.org	Colleen Holmes	Alternative staffing solution with a social mission for area employers; human-service organization specializing in job training, job placement, and on-the-job support for individuals who are disadvantaged or disabled; programs to help individuals develop skills for specific workplace training
WESTERN MASS. COACHING ALLIANCE www.westernmasscoaches.com	Grant Ingle Mary Lou Medaugh	Regional association of 25 skilled coaches who help people realize their professional and personal potential; virtual meetings and coffee breaks
WESTERN MASS. FOOD PROCESSING CENTER 324 Wells St., Greenfield, MA 01301 (413) 774-7204; www.fcddc.org	Liz Buxton	The center's Valley Vegetables program increases the region's capacity to lightly process fruits and vegetables to make local food accessible year-round to schools, institutions, and retail
WESTMASS AREA DEVELOPMENT CORP. 1 Monarch Place, Suite 1350, Springfield, MA 01144 (413) 593-6421; www.westmassdevelopment.com	Jeff Daley	Private, not-for-profit corporation charged with developing industrial parks in the region; provides consulting on industrial-site inventory and development, historic mill-redevelopment, and private-sector investment for public real-estate development; specializes in public improvements through DIF, I-CubeD, urban-renewal plans, tax incentives, and commercial/private project management and coordination
WESTOVER METROPOLITAN DEVELOPMENT CORP. 255 Padgett St., Suite 1, Chicopee, MA 01022 (413) 593-6421; www.westovermetropolitandevlopmentcorporation.com	Michael Bolton	Public, nonprofit organization created by the Legislature to convert former military land at current Westover Air Reserve Base for civilian use; manages commercial Westover Metropolitan Airport; developer of four industrial parks
WORK OPPORTUNITY CENTER INC. 94 North Elm St., Suite 104, Westfield, MA 01085 (413) 786-8830; www.wocinc.org	Mary Akers	Nonprofit organization that supports local businesses through employee placement of qualified disabled individuals; contract assembly; fulfillment services; e-commerce; also has offices in Springfield and West Springfield
WORLD AFFAIRS COUNCIL OF WESTERN MASS. 1350 Main St., 12th Floor, Springfield, MA 01101 (413) 733-0110; www.wacwestma.org	Cynthia Melcher	Nonprofit, nonpartisan, educational organization dedicated to connecting the people and businesses of Western Mass. to the world via regular speaker events on international affairs, school partnerships, and participation in the U.S. State Department's International Visitor Leadership Program
YOUNG PROFESSIONAL SOCIETY OF GREATER SPRINGFIELD P.O. Box 15216, Springfield, MA 01115 admin@springfieldyps.com; www.springfieldyps.com	Heather Clark	A membership-based nonprofit that represents the Greater Springfield region's corporate, nonprofit, and cultural interests by engaging a younger demographic in business and career development, networking, cultural and community involvement, volunteerism, and social activities