

# TELECOM/VOICE/DATA PROVIDERS LISTED ALPHABETICALLY

COMPANY	CONTACT	SERVICE AREA	SERVICES
<b>ALTERNATIVE TELECOM &amp; SECURITY</b> 41 Nieske Road, Monson, MA 01057 (413) 267-3700; www.alternativetelecommunications.com	Karen Patenaude	Massachusetts, Connecticut	Surveillance systems; telephone systems; security and fire systems (commercial and residential); access control and paging systems (commercial and industrial); computer network wiring, cat 6, 6e, 6a, and 7a; fiber backbones; wiring and terminations; telephone wiring for IP, digital, analog, 25, 50, and 100 multi-pair cables; surveillance wiring with coax and fiber; terminations, testing, and certifications; network design
<b>AMP ELECTRICAL INC.</b> 1420 Union St., West Springfield, MA 01089 (413) 731-0009; www.ampelectricalinc.com	Michael Ostrowski	New England	Communications service contractor specializing in voice and data cabling; designs, implements, and supports dependable, scalable, and secure network cabling systems; small to large, commercial and industrial; plans, installs, and manages critical requirements of network infrastructure for Cat 5e, 6, 6a, and fiber-optic
<b>COLLINS ELECTRIC CO.</b> 53 Second Ave., Chicopee, MA 01020 (413) 592-9221; www.collinselectricco.com	Andrew Collins	Western Mass.	Electrical services; communications; fire alarms and security; medium-voltage experts; solar panels and arrays
<b>COMCAST BUSINESS</b> 3303 Main St., Springfield, MA 01107 (413) 961-9141; www.business.comcast.com	Patrick Hebda	New England	Offers a secure, high-performance, scalable system designed for heavy data processing loads, enhanced application performance, and secure access to cloud or data center; advanced network solutions help create memorable experiences, enhance customer satisfaction, and employee productivity
<b>CONCEPT TELECOM</b> P.O. Box 445 East Longmeadow, MA 01028 (413) 526-9811; www.concepttelecom.com	Mike Ebner	Massachusetts, Connecticut	Telecom audits; VoIP phone systems; project management
<b>CONCERO NETWORKS</b> P.O. Box 214, East Longmeadow, MA 01028 (413) 525-4900; www.conceronetworks.com	Tom Lucia Jr.	New England	Unified communications; voice and data networks; VoIP networks; videoconferencing (HD); messaging
<b>CROCKER COMMUNICATIONS INC.</b> 1 Federal St., Building 102-2L, Springfield, MA 01105; (413) 654-1000 101 Munson St., Greenfield, MA 01301; (413) 772-5555 www.crocker.com	Jillian Henry	Pioneer Valley	VoIP; network design and installation; security audits; telephone-answering services; Internet services
<b>EARTHLINK BUSINESS</b> 1 Federal St., Building 111-3, Springfield, MA 01105 (800) 217-6231; www.earthlink.com	Dave Daniel	Nationwide	Local and long-distance telephone service extending to integrated digital T1s; digital DID service; PRI service with DID and DNIS; voice mail; business lines; dynamic bandwidth allocation; DSL; VoIP connectivity; IT services
<b>HOLYOKE GAS &amp; ELECTRIC</b> 99 Suffolk St., Holyoke, MA 01040 (413) 536-9300; www.hge.com	Kirk Jonah Kate Sullivan	Pioneer Valley	High-speed fiber Internet; multi-site networking; wide-area networking; wholesale broadband ISP service; broadband network integration and operation; business voice service; hosted phone service; 24-hour local support
<b>HOGAN TECHNOLOGY</b> 81 East St., Easthampton, MA 01027 (413) 585-9950; www.teamhogan.com	Sean Hogan	Northeast	Full IT support; sales and installation of telephone and voice-mail systems; business telephone systems; VoIP; cable infrastructure wiring; audio and visual; CCTV; IP cameras; wireless; networking; unified messaging; videoconferencing
<b>NETLOGIX INC.</b> 48 Court St., Westfield, MA 01085; (413) 568-2777; www.netlogix.com	Marco Liquori	Massachusetts	Managed IT; IT security; VoIP; IT consulting/projects; cloud IT solutions; Office 365; business continuity; VCIO (virtual CIO); disaster recovery
<b>NETWORK ADVANTAGE ASSOCIATES</b> 2098 Roaring Brook Road, Conway, MA 01341 (413) 223-9007; www.net-vantage.com	Roy Cohen	Pioneer Valley	Net Voice hosted-PBX offering provides VoIP benefits; communications centerpiece for budget and quality-conscious enterprises
<b>NORMANDEAU TECHNOLOGIES INC.</b> 900 Riverdale St., Suite 285, West Springfield, MA 01089 (413) 584-3131; www.ntlink.com	Brett Normandeau	Northeast	Voice, data, fiber-optic, and video network infrastructure cabling; VoIP and digital business telephone systems; overhead paging, surveillance, and business texting; local, long-distance and Internet service; sales, installation, and 24-hour service
<b>NORTHEAST IT SYSTEMS INC.</b> 2107 Riverdale St., West Springfield, MA 01089 (413) 736-6348; www.northeastit.net	Joel Mollison Brian Sullivan Gary Rivers	New England	VoIP phone systems, design, unified communications platforms; installation and support; voice-mail solutions; local and long-distance telephone service; call recording and archiving; mobile app integration; videoconferencing; secure digital fax; cloud-hosted telephone systems; mobile device management; managed IT services
<b>SPECTRUM BUSINESS</b> 591 Memorial Dr., Chicopee, MA 01020 (888) 406-7063; www.enterprise.spectrum.com	Robert DeMaria	New England	Fiber-optic and broadband Internet for business; metro ethernet transport; wide-area network services; full-service network security; data backup and recovery; e-mail and web hosting; fiber-optic Internet and telephone for business
<b>VALLEY COMMUNICATIONS SYSTEMS INC.</b> 20 1st Ave., Chicopee, MA 01020 (413) 592-4136; www.valleycommunications.com	Mike Tremble	Southern New England	Data/video projection equipment; computer interactive whiteboards; conference-room design; telephone systems; VoIP assessments; sound/security systems; broadband TV-distributing systems; voice and data cabling; hosted telephone systems
<b>VERIZON</b> 1123 Riverdale St., Unit B, West Springfield, MA 01089 1420 Boston Road, Springfield, MA 01119 (800) 880-1077; www.verizon.com	Ellen Cummings	Nationwide	Local and long distance; wireless services; data services; television